









# 48th Annual Report



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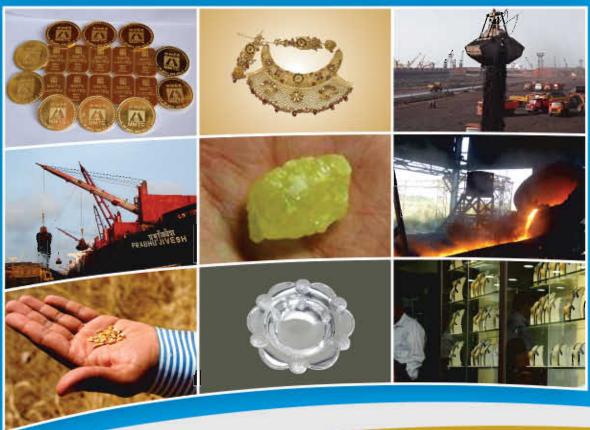


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### Corporate Mission

As the largest trading company of India and a major trading company of Asia, MMTC aims at improving its position further by achieving sustainable and viable growth rate through excellence in all its activities, generating optimum profits through total satisfaction of shareholders, customers, suppliers, employees and society.

### Corporate Objectives

- To be a leading International Trading House in India operating in the competitive global trading environment, with focus on bulk as core competency and to improve returns on capital employed.
- To retain the position of single largest trader in the country for product lines like Minerals, Metals and Precious Metals.
- To render high quality of service to all categories of customers with professionalism and efficiency.
- To provide support services to the medium and small scale sectors.
- To streamline system within the company for settlement of commercial disputes.
- To promote development of trade-related infrastructure.

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### **MMTC Today**

- Largest International Trading Company of India.
- Largest exporter of Minerals from India, bagging CAPEXIL award consecutively for the last 20 years.
- Single largest importer/ supplier of Bullion and Non-ferrous Metals in the country. Leading international traders of Agro, Fertilizers Coal & Hydrocarbons.
- Present at 56 locations in India through offices, warehouses, port offices and retail outlets.
- Subsidiary in Singapore (MTPL) holds prestigious "Global Trader Programme' (GTP) status.
- Enhanced product offerings through its promoted project, Neelachal Ispat Nigam Ltd. (NIML), a 1.10 million ton Iron & Steel Plant in Orissa.

### Strategic Initiatives

- Set up a Commodity Exchange jointly with Indiabulls.
- Set up a gold/silver medallion- manufacturing unit as JV with international partner.
- Set up a chain of retail stores in different cities of India for sale of medallions, jewellery and SANCHI silverware.
- Set up a permanent iron ore loading berth at Ennore as joint venture.
  - Exploration of coal block allotted to MMTC. Feasibility study underway.
- Commissioned a Wind Based Power Generation Project in karnataka.
- Developed deep draught iron ore loading berth in Paradeep as joint venture.

# Highlights of Performance 2010-11

- Highest ever imports of Rs. 633008 million.
- Highest ever sales per employee at Rs. 390 million.
- Highest ever trade turnover of Rs. 688545 million.





D. D. CONTROL OF			
PERFORMANCE AT	A GLANC	3	
		(	₹ in million)
For the financial year ending 31st March	2011	2010	2009
Total Sales	688545	451242	368207
which includes-			
Exports	36934	32228	45759
Imports	633008	399690	306951
Domestic	18603	19324	15497
Trading Profit	3300	3176	3209
Income from Other Sources	5104	6639	8354
Profit After Tax	1216	2162	1402
At Year End			
Total Assets	127098	118394	106098
Net Worth	13797	12871	11176
Per Share (Rupees)			
Earnings	1.22	43.25	28.04
Dividend	0.25	9.00	8.00
Net Worth to Share Capital (times)	13.8	25.7	22.3
Profit after Tax to Capital Employed (%)	14.1	21.8	16.4
Profit after Tax to Net Worth (%)	8.81	16.8	12.5
Sales per Employee (Rs. Million)	389.7	245.5	195.6



# CMD's STATEMENT at the 48th Annual General Meeting Held on September 30, 2011

Dear Shareholders,

It gives me immense pleasure in welcoming you to the 48th AGM of your Company. Starting from Minerals & Metals, MMTC has, over the years emerged as a Multi Merchandise Trading Corporation, also playing a leading role in international trading of Fertilizers, Agro Products, Precious Metals, Coal & Hydrocarbons besides, general trading. As the largest international trading enterprise of India, MMTC continues its journey to scale new heights of success by achieving sustainable and viable growth.

A healthy financial performance is the underlying principle for existence of any corporate enterprise, including a PSU like MMTC operating in the global arena. Allow me to begin this address, by apprising you of MMTC's financial performance in the year completed.

### **RESULTS OF OPERATIONS**

Despite the uncertain operating environment and rising commodity prices, your Company recorded its highest ever topline consecutively for the seventh year in a row. Your company achieved record level business turnover of Rs. 688,545 million during 2010-11 registering a growth of over 53% over the previous year. This best ever business turnover since MMTC's inception in 1963 includes exports of Rs. 36,934 million, highest ever imports of Rs. 633,008 million and domestic trade of Rs. 18,603 million. The trading profit earned by your Company stood at Rs. 3,300 million as against Rs 3,176 million during last year. Despite increase in cost of operations, the net profit earned by your Company during 2010-11 amounted to Rs. 1,216 million. Earning per share of face value of Re.1/- each for the financial year



2010-11 has been Rs.1.22. MMTC is amongst the few companies having the distinction of zero longterm debts. Your Company, with a net worth of Rs. 13797 million has paid dividends of Rs. 5087 million besides bonus issues aggregating to Rs.970 million since its inception. During the year 2010 equity shares of your Company of face value Rs.10/- each were sub-divided into ten shares of face value Re.1/- each. Also, bonus shares in the ratio of 1:1 were issued on 5th August 2010. This resulted in increase of the equity capital of your Company from Rs.500 million comprising of 50 million shares of Rs.10/- each to Rs. 1000 million comprising of 1000 million shares of Re.1/each. The Board of Directors has recommended declaration of dividend of 25% on the enhanced post bonus equity capital of the Company for the year 2010-11.

#### SUBSIDIARY COMPANY

The wholly owned subsidiary of your Company - MMTC Transnational Pte. Ltd. Singapore (MTPL) was incorporated in October 1994 under the laws of Singapore with a share capital of USD 1 million. During the year 2010-11, MTPL achieved its best business turnover of USD 710 million since its inception. The Profit after tax earned by MTPL during 2010-11 amounted to USD 2.32 million. The net worth of MTPL stood at USD 18.23 million as on 31st March 2011. Besides multiplying its net worth by over 18 times since its inception MTPL continues to enjoy prestigious "Global Trader" (GT) status awarded to it by International Enterprise Singapore since FY 2000.

### MMTC PROMOTED PROJECT - Neelachal Ispat Nigam Ltd. (NINL)

As a strategy to diversify and add value to trading operations, your Company had set up Neelachal Ispat Nigam Limited (NINL) - an iron & steel plant of 1.1 million tonnes capacity, 0.8 million tonne coke oven and by product unit with captive power plant, jointly with the Govt. of Orissa. The project has firm Iron ore supply linkages and also has captive Iron ore mining rights for reserves estimated at about 150 million tons. The construction of phase-II of the Project (Steel making facilities) with an estimated cost of

Rs.18,550 million is in advanced stages & is likely to commence trial production by end of the current financial year thereby moving towards becoming a truly integrated iron and steel manufacturing plant. During the year 2010-11, NINL achieved a sales turnover of Rs.16,158 million which includes export of 405,900 tonnes of pig iron worth Rs. 8,237 million, domestic sales of 114,491 tonnes of pig iron valued at Rs 2,553 million and 156,277 tonnes of Blast Furnace coke valued at Rs. 2,814 million.

### **LOOKING AHEAD**

The dynamics of global trade and the opportunities provided by the multilateral trading platform necessitate a continuous realignment of our international trading strategies and priorities. Your Company has always endeavored to constantly explore emerging opportunities by synergising and blending them with its core competency areas to create new epicenters of growth and expanding its role as a trade organizer and facilitator, including providing efficient infrastructural support. Towards achieving these objectives your Company has participated in various joint ventures under public- private partnership route. These value multiplier initiatives to enhance your Company's future sustainability are briefed hereunder:

- (i) Your Company has participated in promotion of a Commodity Exchange namely "Indian Commodity Exchange Limited" which has since commenced operations in November 2009 and has also participated in the equity of a Currency Futures Exchange namely "United Stock Exchange of India Ltd." which has commenced operations in September 2010.
- (ii) Your Company has joined hands with an international producer as a joint venture partner for setting up a gold/silver medallion manufacturing unit, which would also include a gold refinery as an integral part, under the name and style of "MMTC-Pamp India Private Limited". The medallion manufacturing unit of the said JV has since commenced commercial production in April 2011. For effective marketing of the finished products

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from this unit, as well as jewellery from other sources, your Company is setting up, in partnership with a leading Indian company, a chain of retail stores at various cities in India for medallions, jewellery and its homegrown brand of 'SANCHI' silverware. Towards this end a special purpose vehicle (SPV) under the name of "MMTC-Gitanjali Private Limited" has been incorporated and 17 retail outlets have already been opened in various cities/ towns in India.

- (iii) Your Company has set up a permanent berth with loading facilities for iron ore at Ennore Port jointly with SICAL and L&T Infrastructure Ltd. under the name and style of M/s. SICAL Iron Ore Terminals Limited. The berth is operationally ready since October 2010 but due to ban on exports of iron ore by Karnataka State Govt. the terminal has not been formally commissioned as yet. Once exports resume, the terminal will provide an important outlet for such exports.
- (iv) Your Company is also developing a deep draught iron ore loading berth at Paradeep Port (Orissa) jointly with Noble Group Ltd. and Gammon Infrastructure Projects Ltd. under the name of M/s. Blue Water Iron Ore Terminal Private Ltd. The project is in the initial phase and is expected to commence construction by end of the current calendar year after forest clearance has been received from the authorities concerned.
- (v) Towards investing in mining exploration your Company has set up a joint venture company with M/s. TATA Steel Ltd. under the name of TM Mining Ltd. for exploration and development of mines for minerals, ferrous and non-ferrous ores, precious metals, diamonds and coal etc., both in India and abroad.
- (vi) Your Company has been allotted a coal mine in the Jharkhand State having estimated reserves of about 700 million MT. Prospecting license for the same has since been issued by the concerned authorities and the pre-feasibility study completed. Actions

for further exploration of the coal block for preparing geological report /mining plans has since been initiated.

In this manner your Company has undertaken strategic initiatives to enhance future sustainability and shall continue to undertake such initiatives in the future also to enhance your Company's competitive position and to maintain the current pre-eminent position being enjoyed in its fields of business.

### CORPORATE SOCIAL RESPONSIBILITY

Your Company has been a responsible corporate citizen, responding through resources and manpower in times of need. Corporate Social Responsibility was adopted as a Corporate Policy in the year 2006-07 with specific guidelines. The focus being education, health care, promotion of art & culture and community activities including relief in times of natural calamities. The CSR Policy was subsequently aligned to the CSR Guidelines laid down by the Department of Public Enterprises in 2009-10. Your Company's CSR focus during 2010-11 was on building educational infrastructure for deprived sections of society and tsunami affected areas, literacy promotion, facilitating computer education and creating drinking water & health care facilities. In addition, your Company also contributed towards the promotions of sports, art & culture. During this period sustainable development initiatives like afforestation at Bellary (Karnataka) and Jajpur & Barbil (Odisha) by planting saplings and construction of two check dams to facilitate irrigation in Jajpur District (Odisha) were also undertaken. A total of Rs. 36.15 million was spent on these initiatives during the year.

#### CORPORATE GOVERNANCE IN MMTC

Your Company is fully committed to promoting & strengthening the principles of sound corporate governance norms through the adherence of highest standards of transparency, trust and integrity, performance orientation, responsibility and accountability, professionalism, social responsiveness, ethical business practices and commitment to the organization as a self discipline



code for sustainable enrichment of value for stakeholders which include investors, directors, employees, suppliers, customers or the community in general. For further strengthening Corporate Governance in your Company, four new independent directors have been inducted on the Board in July 2011, who are eminent personalities in their respective areas of specialization.

### **ACKNOWLEDGEMENTS**

The employees of your Company at all levels are inspired by the ultimate goal of raising your Company to newer global heights. I assure you that in pursuit of this goal, they would willingly go the extra mile, toil harder and engage even more passionately to create value for you, the shareholders. I am sure all of you are equally enthused with this deeper commitment and will wholeheartedly support the realisation of our collective vision and efforts.

On behalf of the entire Board, as well as the employees of the company, I wish to acknowledge the contribution, support and encouragement bestowed by the Department of Commerce, all

Govt. Agencies, RBI and other Banks, Railways, Customs, Ports, NMDC, Customers and Suppliers.

Finally I also wish to place on record my personal sense of appreciation for your continued trust in the Board of Directors and the Management of the Company

Thank you for your attention.

Vijaylaxmi Joshi Chairman-cum-Managing Director

New Delhi

30th September 2011





# Board of Directors



Upto 30.09.10



VIJAYLAXMI JOSHI Chairman and Managing Director Chairman cum Managing Director Chairman and Managing Director w.e.f. 22.07.11



w.e.f. 6.10.10 to 22.07.11

### **GOVERNMENT NOMINEE DIRECTORS**



DR. SUTANU BEHURIA Upto 6.10.10



P K CHAUDHERY



SAURABH CHANDRA w.e.f. 6.10.10 to 7.12.10



DR. RAJAN KATOCH w.e.f. 7.12.10

### INDEPENDENT DIRECTORS



ANIL BAIJAL



ARUNA MAKHAN



H L ZUTSHI



ANIL RAZDAN w.e.f. 13.07.11



S. KRISHNAN w.e.f. 14.07.11



G. S. VEDI w.e.f. 14.07.11



ARUN BALAKRISHNAN w.e.f. 16.07.11

### **FUNCTIONAL DIRECTORS**



S K KAR Director (Finance) upto 30.06.10



A MAHAPATRA Director (Personnel) upto 30.07.10



SUNIR KHURANA Director (Marketing)



**VED PRAKASH** Director (Marketing)



RAJEEV JAIDEVA Director (Personnel) w.e.f. 3.12.10

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# Senior Executives



D.S. Gangwar Chief Vigilance Officer w.e.f. 24.05.11



R K Chaturvedi Chief Vigilance Officer Upto 23.05.11



Y N Bhargava upto 31.08.10



Lekh Chand upto 30.04.10



Ashish Majumdar



Preeti Kaur



Ashok Sharma



William Saldanha



Anand Trivedi



Rajiv Chopra



Vijay Pal



M G Gupta



P K Das



Ashwani Sondhi



J Kishan



Umesh Sharma



M. Thyagarajan



Manohar Balwani (Company Secretary)





The Members
MMTC Limited,
Ladies & Gentlemen,

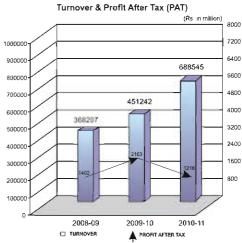
On behalf of Board of Directors, I have pleasure in presenting 48th Annual Report on the performance of your company for the financial year ended 31st March 2011 along with audited statements of accounts, Auditor's Report & Review of Accounts by the Comptroller and Auditor General of India.

### **RESULTS OF OPERATIONS**

Your Company recorded its highest ever topline consecutively for the seventh year. Your Company achieved record level business turnover of Rs. 688,545 million during 2010-11 registering a growth of over 53% over the previous year. This best ever business turnover since MMTC's inception in 1963 includes Exports of Rs. 36,934 million, highest ever Imports of Rs. 633,008 million and domestic trade of Rs. 18,603 million. The other trade related earnings contributed Rs. 2,015 million. The trading profit earned by your Company stood at Rs. 3,300 million as against Rs 3,176 million during last year. The net profit earned by your Company during 2010-11 amounted to Rs. 1,216 million.

The highlights of the Company's performance during 2010-11 are as below: -

		(Rs. in million)
	2009-10	2010-11
Exports	32,228	36,934
Imports	399,690	633,008
Domestic	19,324	18,603
Other trade earnings	1,397	2,015
Net Sales/ Trading		
Earnings	452,639	690,560
Trading profit	3,176	3,300
Profit Before Taxes	3,331	1,918
<b>Profit after Taxes</b>	2,162	1,216
Dividend		
(i) Proposed Dividend	450	250
(ii) Dividend Tax	75	41
Reserves and Surplus	12,371	12,797



The performance of different business groups of your Company is highlighted in the Management Discussions and Analysis Report, which is annexed and forms part of this Report.



#### **AWARDS & RANKINGS**

Following Awards and Rankings were conferred on your Company during 2010-11:

- CAPEXIL's award for Highest Export in Minerals and Ores Sector for the year 2010-11 (20th time in a row).
- "Top Exporters for the year 2008-09, Gold Trophy (Merchant Exporter)" by EEPC (Northern Region).
- Dun & Bradstreet (D&B) and Rolta Corporate Award 2010 in Trading Sector.
- Ranked 4th by Business Today in their publication "BT 500 - 2010 Public Sector Companies".
- Ranked 8th by Dun & Bradstreet in their publications "India's Top 500 Companies 2010" and "India's Top PSUs 2011"
- Ranked 11th by Business Standard in their publication "BS1000" released in March 2011.

### **EQUITY SHARE CAPITAL & DIVIDEND**



During the year under report equity shares of your Company of face value Rs.10/- each were sub-divided into ten shares of face value Re.1/- each. Also, Bonus Shares in the ratio of 1:1 were issued on 5th August 2010. This resulted in increase of the equity capital of your Company from Rs.500 million comprising of 50 million shares of Rs.10/- each to Rs.1000 million comprising of 1000 million shares of Re.1/- each. The Board of Directors recommends declaration of dividend of 25% on the enhanced post Bonus equity capital of the Company for the year 2010-11.

### RESERVES

A sum of Rs. 12,371.47 million was available in the reserves and surplus of your Company as on 1st April 2010. During the year 2010-11 an amount of Rs. 500 million was withdrawn from the reserves for issuance of bonus shares in the ratio of 1:1, Your Directors have proposed that out of Rs.925.88 million available out of the profits for the year 2010-11, after payment of dividend and tax thereon, an amount of Rs.130 million be transferred to General Reserves of the Company and balance profit of Rs.795.88 million be carried forward as retained profits. Accordingly an amount of Rs.12,797.35 million shall be available in "Reserves and Surplus" of your Company as on 31st March 2011.



### FOREIGN EXCHANGE EARNINGS AND OUT GO

The Foreign Exchange earnings and outgo of your Company during 2010-11 has been as under: -

	EARNINGS		OUTGO
	Rs. In Million		Rs. In Million
Exports	36,934.08	Imports	597,878.84
Others	142.16	Interest	323.26
		Others	3,124.12
Total	37,076.24	Total	601,326.22



### SUBSIDIARY COMPANY

The wholly owned subsidiary of your Company-MMTC Transnational Pte. Ltd. Singapore (MTPL) was incorporated in October 1994 under the laws of Singapore with a share capital of USD 1 million. During the year 2010-11, MTPL achieved its best business turnover of USD 710 million, since its inception. The Profit after tax earned by MTPL during 2010-11 amounted to USD 2.32 million. The net worth of MTPL stood at USD 18.23 million as on 31st March 2011. MTPL has so far paid total dividends of US\$ 8.27 million as against capital of US\$ 1 million contributed by your company besides multiplying its net worth by over 18 times since its inception.

MTPL continues to enjoy prestigious "Global Trader" (GT) status awarded to it by International Enterprise Singapore since FY 2000.

Pursuant to the provisions of Section 212 of the Companies Act, 1956, the audited financial statements of MTPL together with Director's Report & Auditor's report are attached herewith.

### MMTC PROMOTED PROJECT-Neelachal Ispat Nigam Ltd. (NINL)

Your Company had set up Neelachal Ispat Nigam Limited (NINL) - an iron & steel plant of 1.1 million tonnes capacity, 0.8 million tonne coke oven and by product unit with captive power plant, jointly with Govt. of Orissa. The project has firm Iron ore supply linkages and also has captive Iron ore mining rights for reserves estimated at about 150 million tonnes. The construction of phase-II of the Project (Steel making facilities) with an estimated cost of Rs.18,550 million is in advance stages & is likely to commence trial production by end of current financial year. During the year 2010-11, NINL achieved a sales turnover of Rs.16,158 million which includes export of 405,900 tonnes of pig iron worth Rs. 8,237 million, domestic sales of 114,491 tonnes of pig iron valued at Rs 2,553 million and 156,277 tonnes of BF coke valued at Rs. 2,814 million.



### **Future Projects/ Joint Ventures**

Aiming at diversification and with a view to add value to its existing trading operations, your Company has participated in various joint ventures under public- private partnership route. These value multiplier initiatives to enhance your Company's future sustainability are briefed hereunder:

(i) Your Company has promoted a Commodity Exchange under the name and style of "Indian Commodity Exchange Limited"

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- which has since commenced operations in November 2009.
- (ii) Your Company is participating in the equity of a Currency Futures Exchange under the name and style of "United Stock Exchange of India Ltd." which has commenced operations in September 2010.
- (iii) Your Company has joined hands with an international producer as a joint venture partner for setting up a gold/silver medallion manufacturing unit, which would also include a gold refinery as an integral part, under the name and style of "MMTC-Pamp India Private Limited". The civil construction activities for medallion manufacturing unit in Haryana have already been completed and the medallion manufacturing unit commenced trial production in February 2011. The said medallion manufacturing unit has since commenced commercial production in April 2011.
- v) For effective marketing of the finished products from above unit, as well as jewellery from other sources, your Company is setting up, in partnership with a leading Indian company, a chain of retail stores at various cities in India for medallions, jewellery and its homegrown brand of 'SANCHI' silverware. Towards this end a special purpose vehicle (SPV) under the name and style of "MMTC-Gitanjali Private Limited" has been incorporated and 17 retail outlets have already been opened in various cities/ towns in India.
- (v) Your Company has set up a permanent berth with loading facilities for iron ore at Ennore Port jointly with SICAL and L&T Infrastructure Ltd. under the name and style of M/s. SICAL Iron Ore Terminals Limited. The berth is operationally ready since October 2010 but due to ban on exports of iron ore by Karnataka State Govt. the terminal has not been formally





commissioned as yet. Once exports resume, the terminal will provide an important outlet for such exports.

- (vi) Your Company is also developing a deep draught iron ore loading berth at Paradeep Port (Orissa) jointly with Noble Group Ltd. and Gammon Infrastructure Projects Ltd. under the name and style of M/s. Blue Water Iron Ore Terminal Private Ltd. The project is in the initial phase and is expected to commence construction by end of the current calendar year after forest clearance has been received from the authorities concerned.
- (vii) Towards investing in mining exploration your Company has set up a joint venture company with M/s. TATA Steel Ltd. under the name and style of TM Mining Ltd. for exploration and development of mines for minerals, ferrous and non-ferrous ores, precious metals, diamonds and coal etc., both in India and abroad.
- (viii) To facilitate promotion of two-way trade, the SPV promoted by your Company in association with IL&FS has been allotted land to set up free trade and warehousing zones at Haldia and Kandla on lines similar to Special Economic Zones. To facilitate the same, process to induct strategic partner in the projects has been initiated.
- (ix) Your Company has been allotted a coal mine in the Jharkhand State having estimated reserves of about 700 million MT. Prospecting license for the same has since been issued by the concerned authorities and the pre-feasibility study completed. Actions for further exploration of the coal block for preparing geological report /mining plans has since been initiated.

### INDUSTRIAL RELATIONS & HUMAN RESOURCE MANAGEMENT

Cordial and harmonious industrial relations continued to prevail in your company with no man-days being lost during the year. Regular meetings were held with the Unions / Associations

for arriving at amicable resolution of personnel issues with a view to achieve Company's goals and objectives.

The aggregate manpower of the company as on 31st March 2011 stood at 1,767, including five Board level executives, the balance comprising of 584 Officers, 1094 staff and 84 workers. This includes 20 officers, 126 staff & 84 workers of erstwhile Mica Trading Company Ltd., which had been merged with your Company pursuant to the



orders of BIFR. While the composite representation of the total manpower consisted of women employees representing 18.68% (330 employees) of the total manpower, the representation of SC, ST, OBC & persons with disabilities (PWD) was to the extent of 21% (371 employees), 7.53% (133 employees), 1.75% (31 employees) and 1.87% (33 employees) respectively. During the year 21 officers were inducted through campus recruitment. Presidential Directives on reservations for SCs, STs, OBCs and PWD in services were followed fully in recruitment and promotion.

Aiming towards further enhancing / upgrading the skills of employees in the constantly changing business scenario 1,251 employees were imparted training during the year in different spheres of company's activities. This was done through programmes organized both with in-house expertise as well as external resources from renowned institutions / organizations. The employees deputed for training included 182 employees belonging to SC, 81 to ST and 313 women employees. In terms of man-days such training works out to 2,197 training man-days during the year 2010-11.



### IMPLEMENTATION OF OFFICIAL LANGUAGE

Your Company is committed to uphold Official Language Policy of the Government. During the year 2010-11, your Company consistently strived to adhere and implement the Official Language Policy and meet the targets given in the annual programme issued by the Department of Official Language, Ministry of Home Affairs, govt. of India. Towards this and to promote usage of the Official Language by employees of the company, several programs in the form of Hindi Workshops, Hindi Week/ Fortnight were organized at the Corporate Office and Regional Offices.

During the year the Company had the privilege of interacting with the Drafting and Evidence Sub-Committee of the Committee of Parliament on Official Languages when it inspected SRO Cochin of your Company.

### **VIGILANCE**

To enhance the goodwill & confidence emanating from value based business



practices, the Vigilance group of your Company carried further its focus on system improvement and preventive vigilance. An annual calendar of vigilance inspections was prepared by the group well in advance to ensure systematic and regular vigilance inspections. During the year regular inspections were conducted by vigilance & non-vigilance officers and based on the feedback received, corrective/ preventive measures were suggested. Special emphasis was also laid on updation of trade related drills/ manuals, streamlining of tendering and other procedures in line with the guidelines issued by Central Vigilance Commission.

During the year under report Vigilance group of your Company was also instrumental in organizing "Vigilance Awareness Week" in various offices of MMTC in November 2010 whereat stress was laid upon increasing vigilance awareness amongst employees and business associates, to bring enhanced transparency in public dealings.

### CORPORATE SOCIAL RESPONSIBILITY

Your Company has been a responsible corporate citizen since its inception in 1963, responding through resources and manpower in times of need. Corporate Social Responsibility was adopted as a Corporate Policy in the year 2006-07 with specific guidelines. The focus being education, health care, promotion of art & culture and community activities including relief in times of natural calamities. The CSR Policy was





subsequently aligned to the CSR Guidelines laid down by the Department of Public Enterprises in 2009-10. Your Company's CSR focus during 2010-11 was on building educational infrastructure for deprived sections of society and tsunami affected areas, literacy promotion, facilitating computer education and creating drinking water & health care facilities. In addition, your company also contributed towards the promotions of sports, art & culture. During this period sustainable development initiatives like afforestation at Bellary (Karnataka) and Jajpur & Baril (Odisha) by planting saplings and construction of two check dams to facilitate irrigation in Jajpur District (Odisha) were also undertaken. A total of Rs. 36.15 million was spent on these initiatives during the year.

### CORPORATE GOVERNANCE

Corporate governance is an area of major significance not only to governments and business but to all who are affected by organizations in some way, whether as investors, directors, employees, suppliers, customers or the community in general. Your Company reposes its firm faith in continuous development, adoption and dedication towards the best corporate governance practices.

A separate report on corporate governance along with Statutory Auditor certificate regarding compliance of the stipulations relating to corporate governance specified in clause 49 of the listing agreement(s) signed with stock exchanges is annexed to and forms part of this report.

### CODE OF CONDUCT

Pursuant to Clause 49 (I)(D) of the Listing Agreement signed with Stock Exchanges, a detailed

Code of Conduct for Board Members and Senior Management Personnel has been laid down and hosted on the website of your Company. All Board Members and Senior Management Personnel (except one) on the regular rolls of the company as on 31st March 2010, to whom the said Code is applicable have affirmed compliance of the same for the period ended 31st March 2011. Action against the one defaulting General Manager (under suspension) is in progress.

### PUBLIC DEPOSIT SCHEME

As on 1st April 2010, there were no outstanding public deposits and the company did not invite/ accept any public deposit during the year ended 31st March 2011.

#### STATUTORY AUDITOR'S REPORT

The Statutory Auditors have not given any comments having an impact on the profit for the year 2010-11. Applicable disclosures have been made in the 'notes forming part of accounts' in respect of other observations contained in the report of statutory Auditors, as annexed, which have no financial impact on the profit for the year 2010-11.

### COMMENTS OF COMPTROLLER & AUDITOR GENERAL OF INDIA

The Comptroller & Auditor General of India(C&AG) has given 'Nil' comments under section 619(4) of the Companies Act, 1956 on the accounts of the Company for the year ended 31.03.2011. The communication dated 17th August 2011 of C & AG in this regard is annexed herewith.

### CONSERVATION OF ENERGY

During the year 2010-11, there was no activity in Mica group of your company. Pursuant to Section 217(i)(e) of the Companies Act, 1956, a statement on conservation of energy is annexed to this report.

### **PARTICULARS OF EMPLOYEES**

Pursuant to provisions of section 217(2A) of the Companies Act, 1956 read with the Companies (Particulars of Employees) Rules, 1975, as amended from time to time, it is stated that there were no employees who were in receipt of remuneration exceeding Rs.60 lakhs per annum



or Rs. 5.00 lakhs per month during the year 2010-11.

### DIRECTORS' RESPONSIBILITY STATEMENT

Pursuant to the provisions of Section 217(2AA) of the Companies Act, 1956, your Directors state:

- That in the preparation of the annual accounts, the applicable accounting standards have been followed along with proper explanation relating to material departures;
- ii) That the Directors had selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit of the Company for the year ended 31.3.2011;
- That the Directors have taken a proper and sufficient care for the maintenance of the adequate accounting records in accordance with the provisions of Companies Act, 1956 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- iv) That the Directors have prepared the annual accounts on a going concern basis.

### **BOARD OF DIRECTORS**

Following are the changes in the Board of

Directors of your company since 1st April 2010:-

- Shri S K Kar relinquished the charge of Whole Time Director (Finance) on 30th June 2010 on superannuation.
- Shri A Mahapatra relinquished the charge of Whole Time Director (Personnel) on 30th July 2010 on superannuation.



- Shri Sanjiv Batra relinquished the charge of Chairman & Managing Director on 30th September 2010 on superannuation.
- Shri H S Mann, Director (Marketing) assumed the additional charge of CMD w.e.f. 6th October, 2010 until 22nd July 2011
- Dr S Behuria, relinquished the charge of parttime Director on the Board of MMTC and Shri Saurabh Chandra AS&FA, DIP&P & Department of Commerce, Ministry of Commerce & Industry took over as part time Director on the Board of MMTC vice



MMTC and Dr. Rajan Katoch, AS& FA, Department of Commerce, Ministry of Commerce & Industry took over as part time Director on the Board of MMTC vice Shri Saurabh Chandra w.e.f. 7th December 2010.

- Shri Rajeev Jaideva took over the charge of Whole Time Director (Personnel) on the Board of MMTC w.e.f. 3rd December 2010.
- Shri Anil Razdan took over the charge of Part Time Non-official (Independent) Director on the Board of MMTC w.e.f. 13th July 2011.
- Shri S Krishnan took over the charge of Part Time Non-official (Independent) Director on the Board of MMTC w.e.f. 14th July 2011.
- Shri G S Vedi took over the charge of Part Time Non-official (Independent) Director on the Board of MMTC w.e.f. 14th July 2011.
- Shri Arun Balakrishnan took over the charge of Part Time Non-official (Independent) Director on the Board of MMTC w.e.f. 16th July 2011.
- Shri H S Mann relinquished the charge of Director(Marketing) & additional charge of Chairman & Managing Director on 22nd July 2011.
- Smt Vijaylaxmi Joshi, Additional Secretary, Department of Commerce, MOC&I assumed the additional charge of Chairman-cum-Managing Director w.e.f. 22nd July 2011 vice Shri H S Mann.

The Board places on record its deep appreciation for the commendable services and the contributions made by Dr S Behuria, Shri Saurabh Chandra, Shri Sanjiv Batra, Shri S K Kar, Shri A Mahapatra and Shri H S Mann towards effective discharge of the functions of the Board and its Committees. The Board also welcomes Smt Vijaylaxmi Joshi, Dr. Rajan Katoch, Shri Rajeev Jaideva, Shri Anil Razdan, Shri S Krishnan, Shri G S Vedi & Shri Arun Balakrishnan and expresses confidence that the Company shall immensely benefit from their rich and varied experience.

In terms of provisions of Article 87(4)(A) of Articles of Association of the Company regarding rotational retirement of Directors, Smt Aruna

Makhan, Non Official Part time Director, Shri P K Chaudhery, Govt Nominee Part time Director, Shri Ved Prakash, Director (Marketing) and Shri Anil Baijal, Non Official Part time Director, shall retire at the AGM and being eligible have offered themselves for reappointment.

#### ACKNOWLEDGEMENTS

Your Directors would like to acknowledge and place on record their sincere appreciation of all stakeholders- shareholders, Department of Commerce, all Govt. Agencies, RBI and other Banks, Railways, Customs, Ports, NMDC, Customers, Suppliers and other business partners for the excellent support and cooperation received from them during the year. Your Directors also recognize and appreciate the efforts and hard work of all the employees of the Company and their continued contribution to its progress.

By the Order of the Board

(Vijaylaxmi Joshi) Chairman-cum-Managing Director

Place: New Delhi Dated: 18.08.2011



# Management Discussion and Analysis Report 2010-11

### OVERVIEW OF GLOBAL DEVELOPMENTS IN 2010

According to World Trade Organization economists, Global trade flows rebounded strongly in 2010 following their collapse in 2009. The rise in the volume of goods exports in 2010 was the largest on record, enabling world trade to return to its pre-crisis level but not its long term trend. Economic conditions continued to improve in both developed and developing economies, but the recovery of both trade and output proceeded more slowly in developed countries. World trade recorded its largest ever annual increase in 2010 as merchandise exports surged 14.5 per cent, buoyed by a 3.6 per cent recovery in global output as measured by gross domestic product (GDP). Both trade and output grew faster in developing economies than in developed ones. World merchandise exports in volume terms rose 14.5 per cent in 2010, while world imports grew 13.5 per cent. As a result of rising commodity prices and a depreciating US currency, growth in the dollar value of world trade in 2010 was greater than the increase in volume terms.

As regards prospects for 2011, the WTO Economists have opined that World trade flows are continuing their recovery, building on the large gains of 2010,

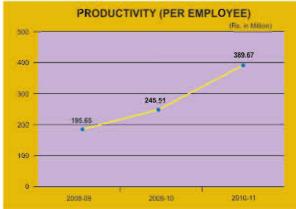
with slower but still slightly above average growth in 2011. However, recent events in the Middle East and Japan have raised the level of global economic uncertainty and tilted the balance of risk towards the downside. WTO economists' baseline projections for world merchandise trade in 2011 see exports growing by 6.5%, with shipments from developed countries increasing by around 4.5% and those from developing economies and the CIS advancing 9.5%

### OVERVIEW OF DEVELOPMENTS IN INDIA DURING 2010-11

In the Budget speech before the Parliament the Finance Minster has stated that India's growth in 2010-11 has been swift and broad-based. The economy is back to its pre-crisis growth trajectory. While agriculture has shown a rebound, industry is regaining its earlier momentum. Services sector continues its near double digit run. Fiscal consolidation has been impressive. The Gross Domestic (GDP) of India is estimated to have grown at 8.6 per cent in 2010-11 in real terms and is expected to grow at 9 per cent with an outside band of +/-0.25 per cent in 2011-12

The Economic Survey 2010-11 presented to Parliament in February 2011 states that in tandem with world trade volumes, India's exports fell





rapidly following the deepening of the global financial crisis midway through 2008-09; they rose in the second half of 2009-10, which continued through 2010-11 until June 2010. Thereafter growth decelerated till October 2010 and picked up subsequently to reach 36.4 per cent in December 2010, which is the highest growth in the last two years. Nevertheless cumulative export growth in April-December 2010-11 was at 29.5 per cent with cumulative exports reaching US \$ 164.7 billion during this period. India's merchandise imports also affected by the global recession fell to US\$ 288.4 billion with a negative growth of -5.0 percent in 2009-10. This was due to the fall in growth of petroleum, oil and lubricants (POL) imports by 7.0 per cent and non- POL imports by 4.2 per cent.

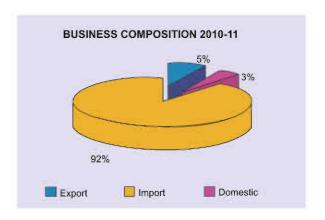
### MMTC-2010-11 IN RETROSPECT

### **FINANCIAL REVIEW**

Your Company achieved record level top line consecutively for the seventh year running by registering its highest ever business turnover of Rs. 688545 million during fiscal 2010-11. This best ever business turnover in MMTC's history since 1963 includes Exports of Rs. 36,934 million, highest ever Imports of Rs. 6,33,008 million and domestic trade of Rs. 18,603 million. The other trade related earnings contributed Rs. 2015 million. Your Company earned trading profit of Rs. 3300 million. The profit before tax and profit after tax earned by the company amounted to Rs. 1918 million and Rs. 1216 million respectively. Earning per share of face value of Re.1/- each for the financial year 2010-11 has been Rs. 1.22. The company's improved management of financial resources yielded net interest earnings of Rs. 1032 million. The corporate tax liability of the Company during 2010-11 works out to Rs. 774 million. MMTC continues to be a zero long-term debt company.

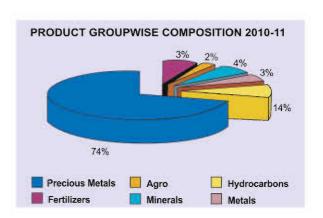
#### SOURCES AND UTILIZATION OF FUNDS

The sources of funds of the company as on 31st March 2011 comprises of shareholders fund amounting to Rs 13797.35 million including equity share capital of Rs 1000 million and secured & unsecured loan funds of Rs. 50019.92 million and Rs. 10814.75 million. These Funds have been deployed interalia towards fixed assets amounting to Rs. 1113.65 million, Investments of Rs. 2830.85 million and net current assets of Rs. 70352.03 million as on 31st March 2011.



### INTERNAL CONTROL PROCEDURES

In MMTC, day-to-day affairs are managed at various managerial levels in accordance with a well-defined "Delegation of Powers". Major issues are deliberated to arrive at conscious decisions by the respective Committees of Directors constituted by the Board of Directors as detailed in the report on Corporate Governance annexed herewith.



# 48th REPORT

MMTC has well-settled Internal Audit system & Procedures which is commensurate with its diverse functions. The company has an effective Internal Audit Division, to coordinate with external auditing firms in conducting internal audit all through the year. The Internal Audit reports are considered by 'Senior Management Audit Committee' and 'Audit Committee of Directors'. The Audit Committee also meets the company's statutory auditors regularly to ascertain their concerns and observations on financial reports.

The directions of the Audit Committee are implemented by the Management .

### SUBSIDIARY COMPANY

The wholly owned subsidiary of your Company - MMTC Transnational Pte. Ltd. Singapore (MTPL) was incorporated in October 1994 under the laws of Singapore with a share capital of USD 1 million. During the year 2010-11, MTPL achieved its best business turnover of USD 710 million, since its inception. The Profit after tax earned by MTPL during 2010-11 amounted to USD 2.32 million. The net worth of MTPL stood at USD 18.23 million as on 31st March 2011. MTPL has so far paid total dividends of US \$ 8.27 million as against capital of US\$ 1 million contributed by your company besides multiplying its net worth by over 18 times since its inception.

### BUSINESS GROUPWISE REVIEW FOR 2010-11

### MINERALS

Despite ban on iron ore exports from Karnataka since July 2010, regulation of export from Eastern

Sector, frequent increase in railway freight from time to time, increase in export duty on iron ore, pressure on supply of ores and sheer constraints of infrastructure MMTC maintained its leadership position in mineral exports through aggressive marketing efforts especially in China. During the year 2010-11 China, Japan and South Korea were the key markets where MMTC exported its mineral products.

Minerals group of your Company contributed a turnover of Rs. 30188 million during the year, which includes exports valued at Rs. 28042 million, Imports amounting to Rs. 40 million and domestic trade of Rs. 2106 million. In quantitative terms, the exports made by the group include 32.48 lakh tonnes of Iron Ore valued at Rs 19390 million, 4.80 lakh MT of chrome concentrate valued at Rs 7334 million, 0.47 lakh MT of Chrome Ore valued at Rs. 742 million and 1.52 lakh MT of Manganese ore valued at Rs. 575 million. The domestic trade concluded by the group includes 6.32 lakh tonnes of Iron Ore valued at Rs 1993 million, 0.97 lakh tonnes of limestone valued at Rs 43 million, 1.01 lakh tonnes of Dolomite valued at Rs 69 million and 2039 tons of Ferro chrome valued at Rs. 1.2 million. The group also imported 220 tons of Ferro Chrome valued at Rs. 31 million and Manganese ore worth Rs.9.05 million.

During the year 2010-11, your company had to face various difficulties in sourcing material for meeting the commitments. Ban on iron ore exports from Karnataka State since July 2010 coupled with increasing domestic demand as also severe restrictions enforced on





mining/movement of iron ore in Eastern Sector have resulted in tremendous pressure on availability of iron ore which has affected your company's exports. Also, frequent increases in railway freight and export duty on fines have led to steep increase in cost of convergence of cargo thereby adversely affecting the viability of exports. Despite this and the stiff competition at national and international levels your Company continued to maintain its position as a prominent exporter of iron ore to the Japanese, Korean and Chinese markets during the year under review.

The export of Iron & steel making raw material from India has increased significantly in the recent past and the opportunities exist to expand it further in future. The demand is being driven by China, which has emerged as the largest buyer of Iron ore in the world. MMTC is likely to secure long-term purchase commitments for three years beginning FY 2011-12 from Japan and South Korea. However the availability of Iron ore for exports during 2011-12 may be adversely affected due to continuing dilemma on ban on iron ore exports from Karnataka, logistic constraints, severe restrictions enforced on mining/movement of iron ore in Eastern Sector and increase in demand from domestic steel industry. Besides increase in railway freight in 2010-11 coupled with higher export duty shall also adversely affect competitiveness in international markets.

Consequent upon mechanism for iron ore exports from Karnataka being put in place your company plans to export iron ore from permanent iron ore terminal being commissioned at Ennore by the joint venture co-promoted by MMTC.



### PRECIOUS METALS, GEMS & JEWELLERY

Your Company enjoys the position of market leader in the Indian bullion trade, having flexibility to operate from various centers spread all over the country offering novel product services, besides maintaining enduring relationship. Despite high fluctuations and continuously rising prices of bullion as well as appreciating Indian rupee against US dollar, Precious Metals Group of your Company contributed a turnover of Rs. 506853 million during 2010-11. This performance was realized through diversified activities, which include imports of gold at Rs. 470235 million, Silver worth Rs. 30663 million and rough diamonds worth Rs. 1037 million as also domestic sale of gold medallion at Rs. 3463 million, silver worth Rs. 0.06 million, Jewellery worth Rs 887 million, 'SANCHI' silverware at Rs. 568 million.

The precious metals group of your Company is continuously working on improving service to customers and now has 29.27% share of India's gold trade during 2010-11. The Precious Metals group is focusing on improving sales of value-added products, viz. Jewellery, medallions and silverware. The company has established a Joint Venture with M/s. Gitanjali (India's leading retail



# 48th REPORT



Jewellery company) and a Company by the name of MMTC Gitanjali Private Limited has already been incorporated and 17 jewellery retail outlets opened in various cities across India. It is proposed to open more outlets to increase the retail marketing network. A Joint Venture company for gold/silver refining and medallions manufacture has also been incorporated by the name of M/s. MMTC-Pamp India Private Limited. The medallion-manufacturing unit has since commenced commercial production in April 2011. The tie-up will give your Company opportunity to market a certain percentage of the product of the joint ventures company.

Your company has also operationalised Assaying & Hallmarking centers at Delhi, Ahmedabad, Kolkata, and Jaipur. While the demand of bullion is expected to remain stable in 2011-12 due to volatile gold & silver prices, exchange rate and the continuing economic crisis in Euro zone, the retail boom in



jewellery is likely to offer emerging opportunities for your Company to progress further.

### METALS AND INDUSTRIAL RAW MATERIAL

The Metals group of the company contributed Rs. 20601 million to MMTC's turnover during 2010-11. The domestic market of copper, zinc, aluminum and lead is dominated by indigenous producers. The contribution of the group comprised of export of 4.13 lakh tonnes of Pig iron worth Rs. 8136 millions, produced by NINL - a MMTC promoted Iron & steel plant, Import of Ferrous, Non-Ferrous Metals and Industrial Raw Materials worth Rs. 8267 millions and domestic sales of Rs. 4198 millions including sale of pig iron and slag produced at NINL worth Rs. 2757 millions.

International Markets for NFM continue to be influenced by developments in USA, Euro Zone and China. Despite US the biggest consumer of NFM showing signs of recovery the market is still skeptical about the outcome of Middle-East crisis, the Euro Zone sovereign debt crisis and the likely reconstruction of Japan after the recent earthquake and tsunami. Despite these, aiming to further improve its performance during 2011-12, the group shall be improving upon its strategies/ business model for further diversification of its activities, tapping new markets/products while maintaining its focus on



its core products/ markets, entering into strategic alliance with producers of Non Ferrous Metals besides improving customer relationship management, unrelenting focus on Institutional clientele and deeper market access.

### **AGRO PRODUCTS**

The Agro products group of the company achieved a turnover of Rs. 16235 millions during 2010-11, which includes exports of cotton worth Rs. 20 millions, imports of 27190 MT of Dun/Yellow peas worth Rs.399 millions, 88138 MT Pulses worth Rs. 3702



million, 208694 MT of edible oils worth Rs. 10597 millions and 8520 MT Sugar worth Rs. 223 millions, besides domestic trading of Pulses & Sugar worth Rs. 285 millions. The group also traded agro products at commodity exchanges and achieved a turnover of Rs. 1009 millions.

The agro trade primarily depends on Govt policies and vagaries of monsoon. At times when the surplus agro products are available in the country, the export opportunities emerge while in the period of shortages the agro products need to be imported. The Agro Group of the company has devised plans and strategies to meet the challenges emanating due to fluctuation in quantity/ products available for import/exports and broadening commodity portfolio to ensure sustainability of growth of the group in future.



#### FERTILIZERS AND CHEMICALS

The Fertilizer and Chemicals group contributed a turnover of Rs. 19394 million. The group's performance during 2010-11 included third country trade of 30000 MT Urea worth Rs. 533 million, Export of 7464 MT Di-Ammonium Phosphate (DAP) worth Rs. 204 million, Import of 9.62 lakh Metric Tonnes of Urea valued at Rs. 14534 million, Import of 2.36 lakh Metric Tonnes of Muriate of Potash at Rs. 3937 million, and Imports of 19648 MT Sulphur worth Rs. 142 million, besides domestic trading of 8752 tonnes of Ammonium Sulphate produced at NINL - the MMTC promoted Iron & Steel plant - valued at Rs. 44 million.

The group judiciously leveraged and synergised MMTC's expertise in bulk handling with domain knowledge, hands-on experience, expertise in logistics management and skills to predict emerging trends in the global market of fertilizers to achieve this performance.

The consumption of fertilizers is growing in India at a rapid pace leading to increased shortfall between the demand vis-à-vis indigenous production resulting in increased volume of imports. Moreover, India is largely dependent on imported raw materials such as sulphur, rock phosphate and phos acid for indigenous phosphatic industry. Besides this, the country's total requirements of MOP are fully imported. Such a scenario provides lot of potential for future growth in import of fertilizer and fertilizer raw materials, especially in view of enhanced focus

of Government on Agricultural sector with a view to ensure food security for growing population. These shall facilitate the group to further increase the business volumes by capitalizing the emerging opportunities. However the volume of fertilizer imports and its prices are dependent on various factors including monsoon, Government Policy, domestic production and international demand-supply balance etc.

### **COAL & HYDROCARBONS**

The Coal & Hydrocarbons group contributed a turnover of Rs. 95099 million to the highest ever turnover recorded by your Company. The turnover contributed by the group included import of



117.44 lakh tonnes of steam coal valued at Rs. 80405 million and 7.42 lakh tonnes of Coking Coal valued at Rs. 8824 million besides domestic trading of 3.06 lakh MT LAM Coke worth Rs. 5345 million and 25502 MT Crude Tar amounting to Rs. 525 million.

With domestic production unable to meet the rapidly growing demand of non coking coal for power sector, steel, fertilizer and other heavy industries, the existence of big supply gap induces the country to depend upon sizable imports. Further the increase in demands of steam coal likely to increase considerably in future with many new coal fired generation plants being underway shall be opening up newer opportunities for this segment of your Company. The coal & hydrocarbon group of your Company shall be tapping these emerging opportunities to import and serve the increased demand of coal & coke to power, steel, fertilizer, chemical, cement & sponge Iron units in future.

#### MICA

As reported in earlier years, the changed market requirement and technological developments in Mica processing technologies globally led to activities at Mica Division coming to a halt since 2002-03. The decision on the review petition filed with the appropriate authorities under the Industrial Disputes Act for closure of Mica division is yet to be pronounced by the Govt.

#### **OTHERS**

The other products contributed Rs. 175 million to the turnover of the Company, which included import of PVC worth Rs. 3.45 million, domestic trade of Engineering goods worth Rs. 11.71 million, security equipment worth Rs. 8.67 million and PVC valued at Rs. 2.32 million besides sale of power amounting to Rs. 81 million, generated at the 15 MW wind power farms commissioned in March 2007 in Karnataka and sale of DEPB worth Rs. 67.57 million.

During the year 2011-12, the company shall continue availing opportunities emerging in new markets/products for generating additional business revenues for the Company.

### **CAUTIONARY STATEMENT**

Statements in the Management Discussions and Analysis describing the Company's projections, estimates, expectations may be "forward looking statements" within the meaning of applicable laws and regulations. Actual results could differ materially from those expressed or implied. Important factors that could make a difference to the Company's operations include economic conditions affecting demand/supply and price conditions in the domestic and overseas markets in which the Company operates, changes in Government regulations, tax laws, other statutes and other incidental factors.





### **CORPORATE GOVERNANCE IN MMTC**

MMTC is fully committed to promoting & strengthening the principles of sound corporate governance norms through the adherence of highest standards of transparency, trust and integrity, performance orientation, responsibility and accountability, professionalism, social responsiveness, ethical business practices and commitment to the organization as a self discipline code for sustainable enrichment of value for stakeholders which include investors, directors, employees, suppliers, customers or the community in general.

### **BOARD OF DIRECTORS**

### Composition

The Board of MMTC has a mix of Executive & nonexecutive Directors. The present Board as on the date of this report includes Additional Secretary, Ministry of Commerce & Industry holding additional charge of Chairman-cum-Managing Director, two Whole Time Director (Marketing), one Whole Time Director (Personnel), two Part-Time Directors nominated by the Department of Commerce, Ministry of Commerce & Industry, Govt. of India and seven Non-official Part Time (Independent) Directors. The President of India appoints all the Directors of MMTC. All the Directors except CMD are liable to retire by rotation and at least one third of the Directors liable for rotational retirement retire every year and if eligible, qualify for reappointment.

The members of the Board, apart from receiving Directors' remuneration, in case of CMD and Functional Directors, do not have any material pecuniary relationship or transaction with the company, its promoters or its subsidiary, which in the judgment of Board may affect independence of judgment of Directors.

The composition of Board during the year 2010-11 was as under:

SI. No.	Name of Director	Executive/ Non- Executive	Designation held	No. of Director ship in other Board as on	No. of Board Committees of which Member/
1.	Mr. Sanjiv Batra (upto 30.9.2010)	Executive	Chairman & Managing Director	31.03.2011 Chairman – 3 Director -1	Chairman* Member –1
2.	Mr S K Kar (upto 30.6.2010)	Executive	Director (Finance)	Director -3	Member -1
3.	Mr A. Mahapatra (upto 30.7.2010)	Executive	Director (Personnel)	Director -1	-
4.	Mr H S Mann	Executive	Director (Marketing) (held additional charge as CMD w.e.f. 06.10.2010)	Chairman –3 Director - 1	Member −1
5.	Mr Sunir Khurana	Executive	Director (Marketing)	Director 2	(AS)
6.	Mr Ved Prakash	Executive	Director (Marketing)	Director -4	
7.	Mr Rajeev Jaideva (w.e.f.03.12.2010)	Executive	Director (Personnel)	Director -1	17-5
8.	Mr P K Chaudhery	Non-Executive	Govt-Nominee Director	Director-1	22=
9.	Mr Rajan Katoch (w.e.f. 07.12.2010)	Non- Executive	Govt-Nominee Director	Director-2	Chairman -1 Member -2
10.	Dr S Behuria (upto 06.10.2010)	Non- Executive	Govt-Nominee Director	Director -8	Chairman –1 Member –2
11.	Mr Saurabh Chandra (w.e.f. 6.10.2010 to 7.12.2010)	Non- Executive	Govt- Nominee Director	Director -4	Member -1
12.	Mr Anil Baijal	Non- Executive	Non-official (Independent) Director	Director -8	Chairman –2 Member -1
13.	Ms. Aruna Makhan	Non- Executive	Non-official (Independent) Director	Director -1	Member −3
14.	Mr H L Zutshi	Non- Executive	Non-official (Independent) Director	Director -4	Chairman –1

<sup>\*</sup>Only the Audit Committee and Shareholders Grievance Committee of Public Limited Companies have been considered.

### Changes in Board of Directors

Following are the changes in the Board of Directors of your company since 1st April 2010:-

- Shri S K Kar relinquished the charge of Whole Time Director (Finance) on 30th June 2010 on superannuation.
- Shri A Mahapatra relinquished the charge of Whole Time Director (Personnel) on 30th July 2010 on superannuation.
- Shri Sanjiv Batra relinquished the charge of Chairman & Managing Director on 30th September 2010 on superannuation.
- Shri H S Mann, Director (Marketing) assumed the additional charge of CMD w.e.f. 6th October, 2010 until 22nd July 2011

- Dr S Behuria, relinquished the charge of parttime Director on the Board of MMTC and Shri Saurabh Chandra AS&FA, DIP&P & Department of Commerce, Ministry of Commerce & Industry took over as part time Director on the Board of MMTC vice Dr S Behuria w.e.f. 6th October 2010.
- Shri Saurabh Chandra, relinquished the charge of part-time Director on the Board of MMTC and Dr. Rajan Katoch, AS & FA, Department of Commerce, Ministry of Commerce & Industry took over as part time Director on the Board of MMTC vice Shri Saurabh Chandra w.e.f.7th December 2010.
- Shri Rajeev Jaideva took over the charge of Whole Time Director (Personnel) on the Board of MMTC w.e.f. 3rd December 2010.



- Shri Anil Razdan took over the charge of Part Time Non-official (Independent) Director on the Board of MMTC w.e.f. 13th July 2011.
- Shri S Krishnan took over the charge of Part Time Non-official (Independent) Director on the Board of MMTC w.e.f. 14th July 2011.
- Shri G S Vedi took over the charge of Part Time Non-official (Independent) Director on the Board of MMTC w.e.f. 14th July 2011.
- Shri Arun Balakrishnan took over the charge of Part Time Non-official (Independent) Director on the Board of MMTC w.e.f. 16th July 2011.
- Shri H S Mann relinquished the charge of Director(Marketing) & additional charge of Chairman & Managing Director on 22nd July 2011.
- Smt Vijaylaxmi Joshi, Additional Secretary, Department of Commerce, MOC&I assumed the additional charge of Chairman-cum-Managing Director w.e.f. 22nd July 2011 vice Shri H S Mann.

#### REMUNERATION OF DIRECTORS

MMTC is a Govt, of India Enterprise in which all members of the Board are appointed by the President of India through the administrative ministry, Department of Commerce, Ministry of Commerce & Industry, Govt. of India, which, interalia, fixes the remuneration of such whole time directors through their respective appointment orders/pay fixation orders. CMD and Whole-Time Directors of MMTC are generally appointed by the President of India with a service contract of five years or till the date of superannuation whichever is earlier. The directors so appointed by President of India are not entitled for any notice period/severance fees. Non-official part time independent directors are presently paid sitting fee @Rs. 15,000/- for attending each meeting of the Board/ Board appointed Committees. None of the non-executive Directors had any pecuniary relationship or transaction with the company.

The details of remuneration paid/ due for the year 2010-11 to directors is summarized herein below:

Name of Director	Salary & benefits (Rs./lakhs)	Performance linked incentive for 2010-11 (Provision) (Rs./lakhs)	Bonus, Stock option, pension, severance fee	No of shares of MMTC held as on 31.3.2011
Executive Directors Mr Sanjiv Batra, Ex- CMD (upto 30.9.2010)	29.06	3.81	_	One
Mr S K Kar, Ex Director (Finance) (upto 30.6.2010)	21.74	1.77	-	One
Mr A. Mahapatra, Ex- Director (Personnel) (upto 31.7.2010)	27.15	2.41	-	NIL
Mr H S Mann	47.11	7.29	1-1	NIL
Mr Sunir Khurana	28.64	7.06	-	One
Mr Ved Prakash	28.46	6.50	-	NIL
Mr Rajeev Jaideva (w.e.f. 03.12.2010)	6.29	2.16		
Non-Exe	cutive ex-o	fficio Directors		
Dr S Behuria	NIL	NIL	NIL	One
Shri Saurabh Chandra	NIL	NIL	NIL	-
Dr. Rajan Katoch	NIL	NIL	NIL	T T
Mr P K Chaudhery	NIL	NIL	NIL	One
Non-offic	ial Director	s(Independent	)	
Mr Anil Baijal	NIL	NIL	NIL	NIL
Mrs Aruna Makhan	NIL	NIL	NIL	NIL
Mr H L Zutshi	NIL	NIL	NIL	NIL



### MEETINGS OF THE BOARD

The meetings of the Board are generally held at the registered office of the company and are scheduled well in advance. The Board of MMTC meets regularly at least once in a quarter. The meetings of Board are governed by a structured agenda and any member of the Board is free to recommend inclusion of any subject matter in the agenda for deliberations. Detailed agenda papers including explanatory notes are circulated in

advance on all major issues to facilitate the Board to take well-informed and independent decisions.

During the year, the Board of Directors met nine times i.e. on 23rd April 2010, 29th June 2010, 28th July 2010, 19th August, 2010, 4th October, 2010, 11th November 2010, 22nd December 2010, 31st January 2011 and 7th March 2011. The attendance of the Directors at these Board Meetings and at the last AGM held on 21st September 2010 was as under:

### Attendance of each Director at Board meetings and last AGM

Name of the Director	No. of Board Meetings Held during the period the Director was on Board	No. of Board Meetings attended	Presence at previous AGM	
(a) Whole-time Functional Directors				
Mr. Sanjiv Batra, Ex-CMD (01.04.2010 to 30.09.2010)	4	4	YES	
Mr S K Kar (01.04.2010 to 30.06.2010)	2	2	NR	
Mr A Mahapatra (01.04.2010 to 30.07.2010)	3	3	NR	
Mr H S Mann (01.04.2010 to 31.03.2011)	9	9	YES	
Mr Sunir Khurana (01.04.2010 to 31.03.2011)	9	9	YES	
Mr Ved Prakash (01.04.2010 to 31.03.2011)	9	8	YES	
Mr Rajeev Jaideva (03.12.2010 to 31.03.2011)	3	3	YES	
(b) Ex-officio Part Time Directo	ors ( Govt. Nominee)			
Dr S Behuria (01.04.2010 to 6.10.2010)	5	1	NO	
Mr Saurabh Chandra (06.10.2010 to 07.12.2010)	1	1	NR	
Mr P K Chaudhery (1.04.2010 to 31.3.2011)	9	7	NO	
Dr. Rajan Katoch (07.12.2010 to 31.3.2011)	3	2	NR	
(c) Non-official Part Time (Ind	ependent) Directors			
Mr Anil Baijal (1.04.2010 to 31.3.2011)	9	7	YES	
Mrs Aruna Makhan (1.04.2010 to 31.3.2011)	9	7	NO	
Mr H L Zutshi (1.04.2010 to 31.3.2011)	9	9	NO	

NR - Not Required



#### COMMITTEES OF THE BOARD

To facilitate expeditious consideration and arriving at decisions with focused attention on the affairs of the company, the Board has constituted following committees with distinct role, accountability and authority:

- (a) Audit Committee of Directors
- (b) Shareholders/Investors Grievance Committee
- (c) Remuneration Committee of Directors
- (d) Investment Committee of Directors
- (e) Sale/Purchase Committee of Directors
- (f) Committee of Directors
- (g) Committee of Directors on Personnel Policies

#### **AUDIT COMMITTEE OF DIRECTORS**

The Audit Committee of the company constituted by the Board, comprised of two independent part time directors and one Govt nominee part time director. The meetings of the committee during the year were chaired by non-executive independent director. Company Secretary continued to be the Secretary to the Committee. The terms of reference of the Audit Committee include overseeing the audit function, reviewing critical findings, ensuring compliance with accounting standards and concurring financial statements before submission to the Board. The role, scope and authority of Audit Committee also include the requirements under the relevant provisions of Companies Act, 1956 and the listing agreement(s) signed with Stock Exchanges.

During the year 2010-11, the Committee met six times as detailed hereunder:-

S.No	Date of Meeting	Members present	Chairperson
1.	23.04.2010	Mr Anil Baijal Ms Aruna Makhan	Mr Anil Baijal
2.	29.06.2010	Mr Anil Baijal Ms Aruna Makhan	Mr Anil Baijal
3.	28.07.2010	Mr Anil Baijal Ms Aruna Makhan	Mr Anil Baijal
4.	11.11.2010	Mr Anil Baijal Ms Aruna Makhan	Mr Anil Baijal
5.	31.01.2011	Mr Anil Baijal Dr. Rajan Katoch	Mr Anil Baijal
6.	07.03.2011	Mr Anil Baijal Ms Aruna Makhan	Mr Anil Baijal

Other functional Directors and Statutory Auditor of the Company also attended the above meetings to assist the Committee in its deliberations.

The minutes of the above meetings were regularly submitted to the Board for its information.

### Shareholders/Investors Grievance Committee

The Shareholders/Investors Grievance Committee constituted by the Board of Directors, comprising of non-executive govt. nominee Director

(Additional Secretary & Financial Advisor, Deptt. of Commerce, Govt. of India) as Chairperson and CMD, MMTC & Director (Finance), MMTC as its members to expeditiously consider and approve share transfers and resolution of all matters related to grievances of the Shareholders/ other investors continued to discharge the functions assigned to it. Company Secretary continued to be the Secretary to the Committee.

### REMUNERATION COMMITTEE OF DIRECTORS

The Board of Directors has constituted Remuneration Committee of Directors comprising of Shri H L Zutshi, Independent Director as Chairman and both Non-Executive Govt. Nominee Directors as its Members to perform such functions and duties and exercise such powers as specified in Clause 49 of the Listing Agreement signed with Stock Exchanges and DPE Guidelines dated 26th November 2008. The Company Secretary is the Secretary of the Committee. During 2010-11, two meetings of the Remuneration Committee of Directors were held. The minutes of these meeting were submitted to Board of Directors for information.

### INVESTMENT COMMITTEE OF DIRECTORS

To facilitate expeditious consideration of investments upto Rs. 3.00 crores in each case, deciding on issues relating to investments by MMTC and engagement of Consultants, the Board has also constituted an Investment Committee of Directors comprising of CMD as the Chairman of the Committee and all Functional Directors as members of the Committee. The Company Secretary is the Secretary of the Committee.

During 2010-11, twenty meetings of Investment Committee of Directors were held. The minutes of these meetings were regularly submitted to Board of Directors for information.

### Sale/Purchase Committee of Directors

Recognizing that the pace of response is the key

for achievement in international trading, the Board has constituted a Sale/Purchase Committee of Directors to facilitate quick deliberations and broad based consensus approval of various business proposals of value exceeding the powers delegated by the Board to CMD. The Committee comprises of CMD as the Chairman of the committee, all Functional Directors as its members and Company Secretary as the Secretary to the Committee. During 2010-11, sixty three meetings of Sale/Purchase Committee were held. The minutes of these meetings were submitted to the Board for information on a regular basis.

#### Committee of Directors

The Board has constituted a Committee of Directors with CMD as the Chairman of the Committee, all Functional Directors as Members and Company Secretary as Secretary to the Committee. The Board has authorized the committee to consider and approve policy decisions related to MMTC's functioning as well as the matters related to MMTC promoted projects to the level beyond the powers delegated by the Board to CMD. During the year 2010-11, nineteen meetings of the Committee of Directors were held. The minutes of these meetings were submitted to the Board for information on a regular basis.

### Committee of Directors on Personnel Policies

The Board has constituted a Committee of Directors on Personnel Policies comprising of Shri H L Zutshi, Independent Director as its Chairman and Mrs. Aruna Makhan (Independent Director), Director (Finance) & Director (Personnel) as its Members to consider and recommend approval of modification/formulation of service rules and other personnel policies, to the Board of Directors. The Company Secretary is the Secretary to the Committee and Chief General Manager (Personnel) & Chief General Manager (Finance) are to assist the Committee wherever required. During 2010-11, two meetings of this Committee were held. The minutes of these meetings were submitted to Board of Directors for information.



### **General body meetings**

General Body Meetings of the Company are held at/in the vicinity of registered office of the Company. The details of such meetings held during the past three financial years are as under:-

Nature of meeting	Date & time	Special Resolutions passed
45th Annual General Meeting	30.09.2008 at 1100 hrs	
46th Annual General Meeting	30.09.2009 at 1100 hrs	One
Extra ordinary General Meeting	20.07.2010 at 1100 hrs	Two
47th Annual General Meeting	21.09.2010 at 1130 hrs	-

During the year, three special resolutions were passed with the consent of members through Postal Ballot held during October-December 2010, the results of the same were declared by the Chairman on 20th December 2010.

No special resolution is proposed to be conducted through postal ballot up to the ensuing AGM.

#### DISCLOSURES

- (a) None of the members of the Board of Directors had any pecuniary relationship or transaction with the company.
- (b) There have been no materially significant related party transactions i.e. transactions of the company of a material nature, with its promoters, the directors or the management, subsidiaries or relatives etc. that may have potential conflict with the interests of the Company at large.
- (c) There were no cases of non-compliance by the Company and penalties, strictures being imposed on the Company by the Stock Exchanges or SEBI or any other Statutory Authority on any matter related to the capital markets during the last three years.

### Means of communications

The quarterly, half-yearly and annual results of the Company are announced within a month of the end of respective period, which are normally published in leading national dailies. Besides putting them up on the website of the Company,

the Company also issues news releases on significant corporate decisions and activities and posts them on its website www.mmtclimited.com

### Shareholders' information

### (a) Annual General Meeting

The 48th Annual General Meeting of the Company is scheduled to be held on 30th September 2011 at 1200 Hrs at "SCOPE Complex"; 7 Institutional Area; Lodhi Road; New Delhi-110 003

### (b) Financial Calendar for 2011-12

1st quarter results (unaudited) were declared on 02.8.2011.

2nd quarter results (unaudited) shall be declared on or before 15.11.2011

3rd quarter results (unaudited) shall be declared on or before 15.02.2012

4th quarter results (unaudited) shall be declared on or before 15.05.2012

Annual Audited Results for 2011-12 shall be declared on or before 30.09.2012.

### (c) Dates of Book Closure

The Share Transfer Books and Register of Members shall remain closed from 16.9.2011 to 30.9.2011 (both days inclusive) for the purpose of AGM and declaration of final dividend at the Annual General Meeting.

**(d) Dividend Payment -** The details of dividend paid during the last 3 years are as under:

Year	2007-08	2008-09	2009-10
Rate	90%*	80%**	45%***
Date	29.10.2008	27.10.2009	15.10.2010

Notes: \*Includes Interim Dividend @35% on the equity capital of the company paid on 25.2.2008.

**(e)** Listing on stock exchanges: The Shares of the company continue to be listed at Delhi, Mumbai, Kolkata & Chennai Stock Exchanges. Also National Stock Exchange has suo moto permitted trading of MMTC's equity shares on their share trading platform.

(f) Market Price Data: The month wise market price data of MMTC's scrips quoted/traded at Bombay Stock Exchange during the financial year 2010-11, is given below:

Month	Low(Rs)	High(Rs)
April 2010	30541.00	33900.00
May 2010	28100.00	31600.00
June 2010	27361.00	37999.00
July 2010*	1575.05	31224.00
August 2010	1306.10	1756.00
September 2010	1314.00	1488.00
October 2010	1160.00	1395.00
November 2010	1008.25	1335.00
December 2010	981.20	1219.00
January 2011	997.00	1275.00
February 2011	905.00	1062.70
March 2011	867.80	1006.95

\*The equity shares of MMTC Ltd of face value of Rs.10/- each were split into 10 shares of face value of Re.1/- each for which Record Date was fixed as 30.7.2010.

#### (g) Registrar & Transfer Agents (RTA):

The Company has appointed M/s. MCS Limited, F–65 Okhla Industrial Area, Phase I, New Delhi -110020 as its Registrar & Share Transfer Agents for shares held both in physical as well as in demateralised mode.

(h) Dematerialisation of Shares: The shares of MMTC Ltd continue to be an eligible security for trading in dematerialized form by CDSL and NSDL with ISIN No: INE123F01029.

Presently, out of 100 crores equity shares of MMTC Ltd of face value of Re.1/- each, 99,33,11,880 shares are held by the President of India and 66,87,960 shares by others in dematerialized form leaving only 160 shares in physical form including 120 shares held by six nominees of the President of India.

(I) Share Transfer System: The shares of the Company are transferred within a maximum period of thirty days from the date of lodgment. The transfer of shares held in dematerialized form are processed and approved in electronic form by NSDL/CDSL through respective depository participants. No transfer was pending as on 31.03.2011. Shares transfer and all other investor related activities are attended to and processed at the office of RTA i.e. MCS Ltd. Shareholders may lodge the transfer deeds and any other documents, etc. either at the office of RTA or with Company Secretary of MMTC Limited at the registered office of the company.

<sup>\*\*</sup>Includes Interim Dividend @40% on the equity capital of the company paid on 25.3.2009.

<sup>\*\*\*</sup> On enhanced post bonus equity capital



(j) Distribution of shareholding as on 31.3.2011 pursuant to Clause 35 of the Listing Agreement with the Stock Exchange is tabulated here in below:

	Category	No. of shares held	Percentage of shareholding
1.	Promoters Holding - Indian Promoters - President of India including his six nominees holding one share each	99,33,12,000	99.3312
2.	Institutional Investors	52,26,346	0.5227
3.	Other Bodies Corporate	2,37,047	0.0237
4.	Individual holders having share capital upto Rs.1 lakh including Trust & Foundations/ NRI shareholders	12,24,607	0.1224
	Total	100,00,00,000	100

Note: There are no outstanding GDRs/ADRs/warrants/convertible instruments.

- (k) Shareholders/ other Investor's Grievances: Shareholders/ other Investors may also lodge their grievance(s) with Shri Manohar Balwani, Compliance Officer and Company Secretary at mbalwani@mmtclimited.com.
- (I) Address for Correspondence:

GM & Company Secretary,

MMTC Limited, Core-I, Scope Complex, 7, Institutional Area, Lodi Road, New Delhi – 110 003 Phone No: 011 - 24361889/ Fax:011-24360724 E-mail :mbalwani@mmtclimited.com



## N. K. BHARGAVA & CO. CHARTERED ACCOUNTANTS

C-31, Acharya Niketan, 1st Floor, Opp. Pocket-I, Below NIIT Centre Mayur Vihar Phase-I, Delhi-91 Phone: 22752376, 22793650

Fax: 22793650

Email: nkbhargavacompany@yahoo.co.in

#### COMPLIANCE CERTIFICATE ON CORPORATE GOVERNANCE

To the Members of MMTC Limited,

We have examined the compliance of conditions of Corporate Governance by MMTC Ltd. for the year ending 31st March 2011 as stipulated in clause 49 of the listing agreement of the said company with stock exchanges.

The compliance of conditions of Corporate Governance is the responsibility of the management. Our examination was limited to procedures and implementation thereof, adopted by the company for ensuring the compliance of the conditions of the Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the company has compiled with the conditions of Corporate Governance as stipulated in the above mentioned Listing agreement except the condition stipulated under sub-para-A of paragraph-I of clause-49 of the said Listing Agreement regarding strength of non- executive Directors at not less than fifty percent of Board of Directors. However, with the induction of four more independent directors on the Board of MMTC Ltd. in the month of July 2011, the company has compled with the said condition stipulated under sub-para-A of paragraph-I of clause-49 of the said Listing Agreement as on date. We further state that such compliance is neither an assurance as to the future viability of the company nor the efficiency or effectiveness with which the management has conducted the affairs of the company.

For N.K. Bhargava & Co. Chartered Accountants FRN-0004291

Place: New Delhi Date: 18.08.2011 (N.K. Bhargava) Partner, M.No. 080624

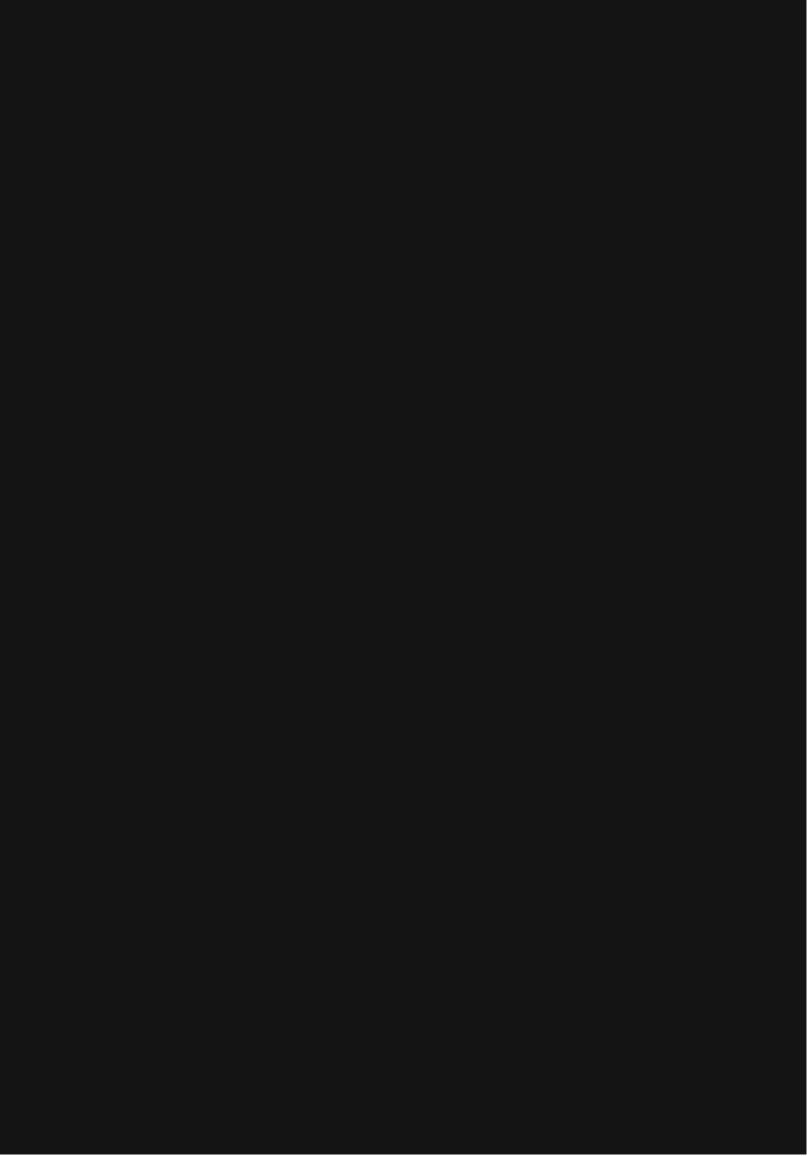


## **ANNEXURE TO DIRECTORS' REPORT**

#### CONSERVATION OF ENERGY: POWER AND FUEL CONSUMPTION

Under section 217(1)(e) of the Companies Act 1956, statement containing particulars pursuant to Companies (Disclosure of particulars in the Report of Board of Directors) Rules, 1988 for the financial year ended 31.03.2011 for Disclosure of particulars with respect to Conservation of Energy:

SI. No.			Current Year (2010-11)	Previous Year (2009-10)
1.	Electricity	Purchase (KWh) (At Annual Minimum Guarantee) Total cost (Rs. in lacs) Average Rate (Rs/kwh)	3,09,012 12.38 4.01	3,09,012 12.38 4.01
2.	Coal	Quantity (MT) Total cost (Rs. in lacs) Average Rate (Rs. per MT)	÷ -	6.5 
3.	Diesel Oil	Purchase (Lt.) Total Cost (Rs. in lacs) Average Rate(Rs. per Lt.)		- 14 14
4.	LDO	Purchase (Lt.) Total cost (Rs. in lacs) Average Rate (Rs.per Lt.)	-	)# (E) (#





# COMMENTS OF THE COMTROLLER AND AUDITOR GENERAL OF INDIA UNDER SECTION 619(4) OF THE COMPANIES ACT, 1956 ON THE ACCOUNTS OF MMTC LIMITED FOR THE YEAR ENDED 31 MARCH 2011

The preparation of financial statements of MMTC Limited for the year ended 31 March 2011 in accordance with the financial reporting framework prescribed under the Companies Act, 1956 is the responsibility of the management of the Company. The Statutory Auditors appointed by the Comptroller and Auditor General of India under Section 619(2) of the Companies Act, 1956 are responsible for expressing opinion on these financial statements under Section 227 of the Companies Act, 1956 based on independent audit in accordance with the Auditing and Assurance Standards prescribed by their professional body the Institute of Chartered Accountants of India. This is stated to have been done by them vide their Audit Report dated 2 August 2011.

I on behalf of the Comptroller and Auditor General of India have conducted a supplementary audit under Section 619(3) (b) of the Companies Act, 1956 of the financial statements of MMTC Limited for the year ended 31 March, 2011. This supplementary audit has been carried out independently without access to the working papers of the Statutory Auditors and is limited primarily to inquiries of the Statutory Auditors and Company personnel and a selective examination of some of the accounting records. On the basis of my audit nothing significant has come to my knowledge which would give rise to any comment upon or supplement to Statutory Auditors' report under Section 619 (4) of the Companies Act, 1956.

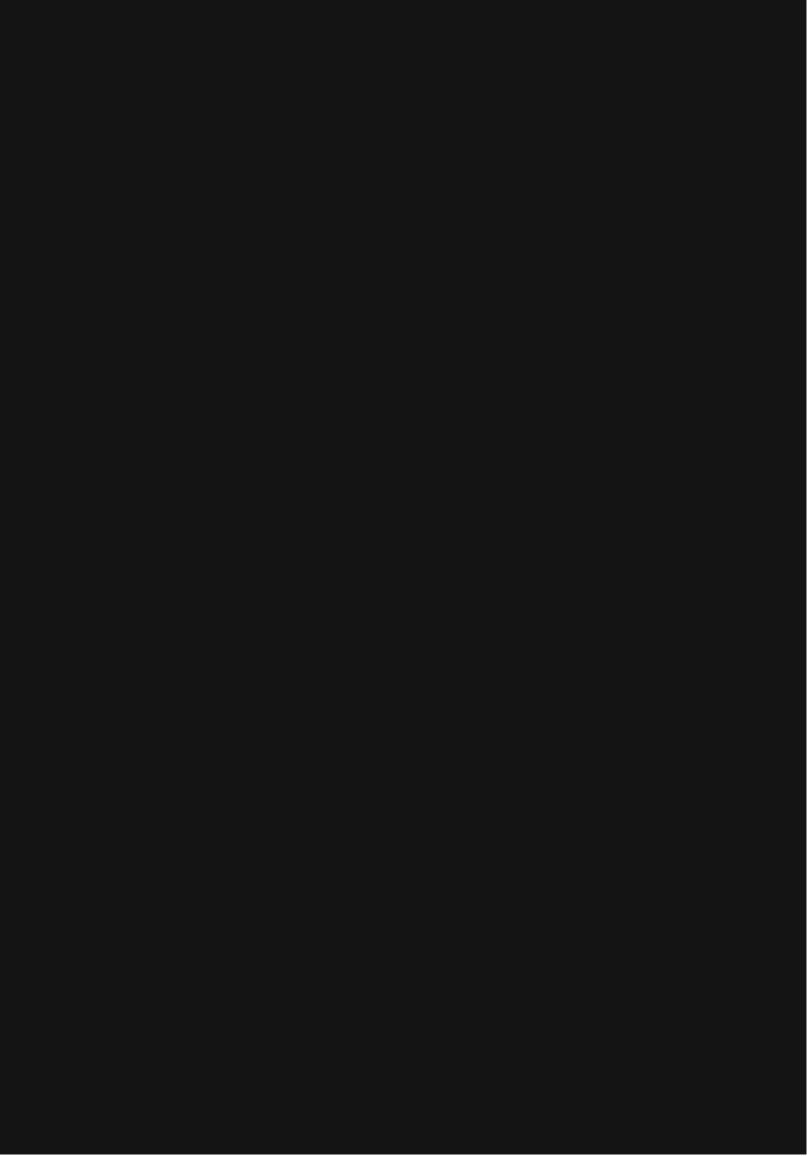
For and on behalf of the Comptroller and Auditor General of India

(Ila Singh)

Principal Director of Commercial Audit & ex-officio Member, Audit Board-I,

New Delhi

Place: New Delhi Dated: 17 August 2011





## **DECADE AT A GLANCE**

Year Ended 31st March	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002
What we owe										
Share capital	1000	500	500	500	500	500	500	500	500	500
Reserves	12797	12371	10734	9800	8321	7833	7035	6219	5853	5703
	13797	12871	11234	10300	8821	8333	7535	6719	6353	6203
Borrowings	60835	51648	43052	31984	11298	5071	3075	4013	1852	3255
	74632	64519	54286	42284	20119	13404	10610	10732	8205	9458
What we own										
Fixed assets	2107	2099	2075	2067	2045	773	744	733	747	723
Less: depreciation	993	874	757	654	519	453	426	395	376	339
Net fixed assets	1,114	1,225	1,318	1,413	1,526	320	318	338	371	384
Investments	2831	2729	2315	2550	2550	2210	2210	1985	2108	992
Misc. Exp(not written off)	-		58	22	15	45	82	169	234	196
Working captial	70352	60339	50291	38042	15667	10411	7517	7707	4744	7116
Deffered Tax Assets	335	226	303	257	361	418	483	533	748	770
	74632	64,519	54,285	42,284	20,119	13,404	10,610	10,732	8,205	9,458
What we earned										
Sales	688545	451242	368207	264234	233016	163624	151237	90992	62259	72436
Exports	36934	32227	45759	39114	34131	29254	30309	18912	23356	17287
Imports	633008	399691	306951	204499	186074	117858	110325	66787	37324	54805
Domestic	18603	19324	15497	20621	12811	16512	10603	5293	1579	344
Interest earned	4750	5742	7824	2106	1202	1213	3155	320	375	410
Other income	2369	2294	2498	1314	902	749	584	1353	779	429
	695664	459278	378529	267654	235120	165586	154976	92665	63413	73275
What we spent										
Cost of sales	687260	449463	366966	260732	230964	161716	148821	89794	61295	71417
Establishment Expenses	1838	1684	1653	1184	883	706	700	690	637	732
Administration Expenses	554	461	385	375	327	302	276	225	308	341
Interest paid	3719	4126	6659	1350	711	818	2851	251	255	240
Depreciation	125	133	126	127	80	42	42	43	44	34
Miscellaneous Exp Written off	0	58	18	13	33	41	96	95	90	90
Debts/daims w/o& Dimunition	1	3	143	231	98	191	259	651	236	6
in value of Investment										
Prov. for doubtful debts &	229	19	406	373	95	67	135	76	207	167
dimunition in value of										
Investment/fixed assets										
	693726	455947	376356	264385	233191	163883	153180	91825	63072	73027

## 48th REPORT

Year Ended 31st March	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002
What we saved										
Profit for the year	1938	3331	2173	3269	1929	1703	1796	840	341	248
Provision for taxation	701	1168	772	1241	625	596	691	295	107	63
Profit after tax (before	1237	2163	1401	2028	1304	1107	1105	545	234	185
Prior Period Adj.)	10000			1.0.00						
Prior period adjustment	21	-	(1)	23	36	24	33	39	(16)	-
Profit available for appropriation	1216	2163	1402	2005	1268	1083	1072	506	250	185
Transfer From General Reserve	-	-		-	-	-	-	-	-	438
for Dividend										
Dividend	250	450	400	450	250	250	225	125	100	605
Tax on dividend	41	75	68	76	39	35	31	16	-	-
Retained earnings	925	1638	934	1479	979	798	816	365	150	18
Gross Profit	3300	3176	3209	4298	2497	2218	2559	1624	1297	1262
<b>Profit before Tax</b>	1917	3331	2174	3246	1893	1679	1763	801	357	248
Profit after tax	1216	2163	1402	2005	1268	1083	1072	506	250	185
Net worth	13797	12871	11176	10278	8806	8288	7453	6550	6119	6007
Capital employed	8645	9725	8557	7471	5895	10731	7835	8045	5115	7500
Working capital	70352	60339	50291	38042	15667	10411	7517	7707	4744	7116
Ratios										
Overheads to sales %	0.35	0.48	0.55	0.59	0.52	0.62	0.65	1.01	1.52	1.48
Stocks to sales %	0.94	4.73	1.57	2.09	0.76	1.52	0.73	1.79	2.03	1.62
Trading profit to sales%	0.48	0.70	0.87	1.63	1.07	1.36	1.69	1.78	2.08	1.74
Profit before tax to sales %	0.28	0.74	0.59	1.23	0.81	1.03	1.17	0.88	0.57	0.34
Profit after tax to sales %	0.18	0.48	0.38	0.76	0.54	0.66	0.71	0.56	0.40	0.26
Debtors to sales %	3.69	3.44	5.18	5.47	4.80	4.51	4.53	5.01	3.91	4.28
Working capital to sales %	10.22	13.37	13.66	14.40	6.72	6.36	4.97	8.47	7.62	9.82
Sales to working capital (times)	9.79	7.48	7.32	6.95	14.87	15.72	20.12	11.81	13.12	10.18
Profit for the year to capital employed %	22.42	34.25	25.39	43.76	32.72	15.87	22.92	10.44	6.67	3.31
Profit after tax to capital employed %	14.07	22.24	16.38	26.84	21.51	10.09	13.68	6.29	4.89	2.47
Profit for the year to net worth %	14.05	25.88	19.44	31.81	21.91	20.55	24.10	12.82	5.57	4.13
Profir after tax to net worth %	8.81	16.81	12.54	19.51	14.40	13.07	14.38	7.73	4.09	3.08
Number of employees	1767	1838	1882	1953	1997	2031	2063	2083	2160	2399
Sales per employee	389.67	245.51	195.65	135.30	116.68	80.56	73.31	43.68	28.82	30.19



## **SOURCES AND UTILISATION OF FUNDS**

	2010-11	2009-10	2008-09
SOURCES			
Internal generation			
Profit after tax	1216	2162	1402
Deferred Tax Adjustments	(109)	77	(47)
Depreciation	994	874	757
Provisions	3566	3579	3605
Equity	1000	500	500
Reserves	11581	10209	9332
External generation	1000		A STORE
Banking	60835	51648	43052
Current liabilities	48466	49972	48350
Other liabilities	1823	1493	1470
TOTAL SOURCES	129372	120514	108421
UTILISATION			
Fixed assets	2107	2099	2075
Investments	2879	2777	2363
Trade debts	26149	16059	19994
Inventories	6480	21348	5785
Loan & advances	24048	17120	19309
Cash & bank balance	67482	60808	58580
Deffered Tax	227	303	257
Misc.exp.not written off	-	12	58
TOTAL UTILISATION	129372	120514	108421



## STATEMENT OF CHANGES IN FINANCIAL POSITION

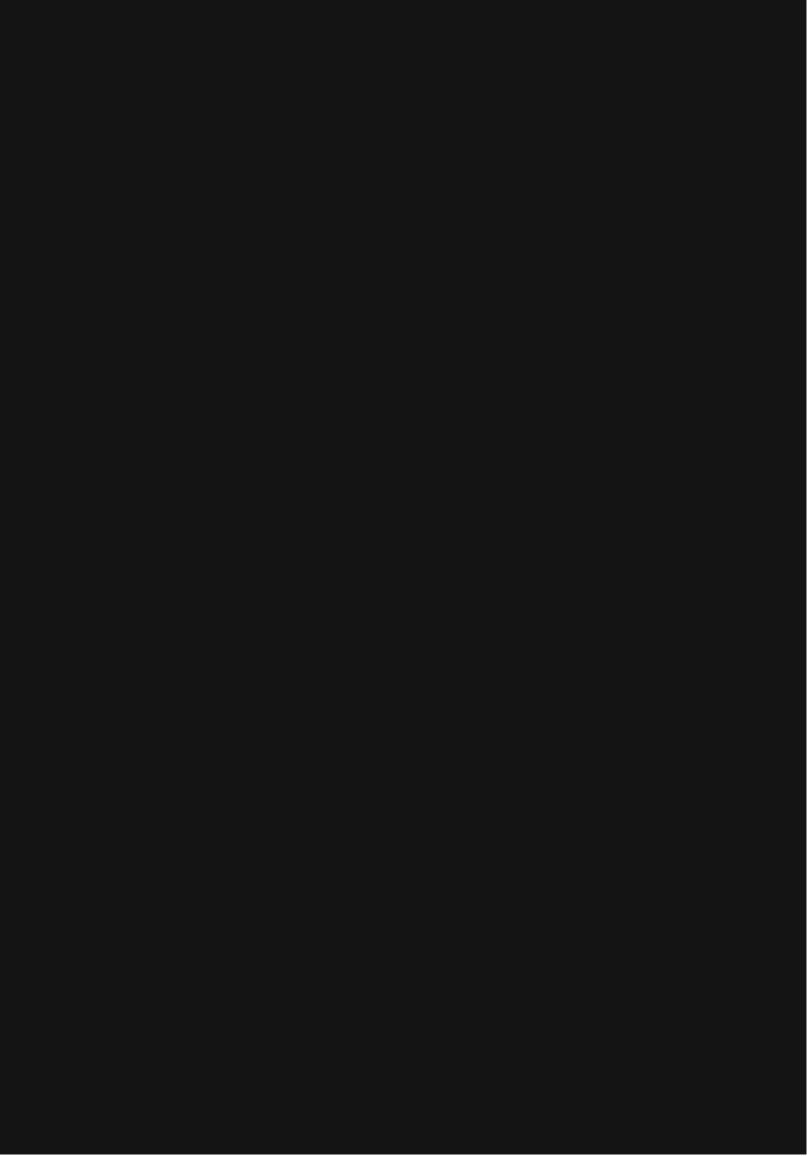
(₹in million)

	201	0-11	200	9-10	200	08-09
SOURCES OF FUNDS						
Internal generation						
Profit after tax	1,216		2,162		1,402	
Depreciation	125	1,341	133	2,295	126	1,528
Deffered Tax Adjustment		227		303		257
Borrowings						
Loan funds		9,187		8,596		11,068
TOTAL SOURCES		10,755		11,194		12,853
APPLICATION OF FUNDS						
Fixed assets		14		40		31
Investments		102		413		(234)
Miscellaneous expn.not written off		2		(58)		36
Deferred Tax Asset		335		226		303
Final Dividend		250		450		200
Interim Dividend		=		-		200
Dividend Tax		41		75		68
Current assets						
Inventory	(14,869)		15,563		253	
Sundry debtors	9,874		(3,550)		4,620	
Loan & advances	6,924		(2,189)		11,996	
Cash & Bank balance	6,675		2,228		(940)	
Total Current Assets	8,604		12,052		15,929	_
Current liabilities						
Liabilities	(1,506)		1,622		3,046	
Provisions	97		382		634	
Total Current Liabilites	(1,409)		2,004		3,680	3
Net Working Capital		10,013		10,048		12,249
TOTAL APPLICATION OF FUNDS		10,755		11,194		12,853



### **VALUE ADDED STATEMENT**

VALUE ADDED         National Properties of the Proposed Dividend         National Proposed Dividend         1,838         National Proposed Dividend         1,838         6,942         88.99         11,538         73,933         6,995         65.15         1,568         73,933         6,995         65.15         1,568         73,933         6,995         65.15         1,568         73,933         6,995         65.15         1,568         73,933         6,995         65.15         1,568         4,933         6,995         65.15         1,699         1,699         4,933         4,933         6,995         6,515         1,699         1,699         1,699         6,599 <th <="" colspan="2" th=""><th></th><th>2010-11</th><th></th><th>2009-10</th><th></th><th>2008-09</th><th></th></th>	<th></th> <th>2010-11</th> <th></th> <th>2009-10</th> <th></th> <th>2008-09</th> <th></th>			2010-11		2009-10		2008-09	
Sales & other trade earning         690,494         452,636         370,173         534           Add:Other income         353         898         370,707         534           690,847         453,534         370,707         359,971         359,971           TOTAL VALUE ADDITION         30,058         15,608         10,736         10,736           VALUE DISTRIBUTION         50,008         11,538         73.93         69.95         65.15           Employment costs         1,838         6.11         1,742         11.16         1,671         15.57           Administrative costs         556         1.85         469         3.01         529         4.93           Provisions         229         0.76         19         0.12         406         3.78           Depreciation         125         0.41         135         0.87         126         1.17           Interest(net)         (1,029)         (3.42)         (1,627)         (10.42)         (1,165)         (10.85)           Income tax         701         2.33         1,168         7.49         772         7.19           Dividend         -         -         -         -         200         1.86			%		%		%		
Add:Other income         353         898         534           Less:Cost of material and services used         660,789         437,926         359,971           TOTAL VALUE ADDITION         30,058         15,608         10,736           VALUE DISTRIBUTION         00 perating expenses         26,421         87.90         11,538         73.93         6,995         65.15           Employment costs         1,838         6.11         1,742         11.16         1,671         15.57           Administrative costs         556         1.85         469         3.01         529         4.93           Provisions         229         0.76         19         0.12         406         3.78           Depreciation         125         0.41         135         0.87         126         1.16         1.16         1.16         1.16 <th colspa<="" td=""><td>VALUE ADDED</td><td></td><td></td><td></td><td></td><td></td><td></td></th>	<td>VALUE ADDED</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	VALUE ADDED							
Less:Cost of material and services used 660,789	Sales & other trade earning	690,494		452,636		370,173			
Less:Cost of material and services used       660,789       437,926       359,971         TOTAL VALUE ADDITION         VALUE DISTRIBUTION         Operating expenses       26,421       87.90       11,538       73.93       6,995       65.15         Employment costs       1,838       6.11       1,742       11.16       1,671       15.57         Administrative costs       556       1.85       469       3.01       529       4.93         Provisions       229       0.76       19       0.12       406       3.78         Depreciation       125       0.41       135       0.87       126       1.17         Interest(net)       (1,029)       (3.42)       (1,627)       (10.42)       (1,165)       (10.85)         Income tax       701       2.33       1,168       7.49       772       7.19         Dividend       -       -       -       -       200       1.86         Proposed Dividend       250       0.83       450       2.88       200       1.86         Tax on Dividend       41       0.13       75       0.48       68       0.63         Retain	Add:Other income	353		898			534		
TOTAL VALUE ADDITION         30,058         15,608         10,736           VALUE DISTRIBUTION         26,421 87.90         11,538 73.93         6,995 65.15           Employment costs         1,838 6.11         1,742 11.16         1,671 15.57           Administrative costs         556 1.85 469         3.01 529 4,93           Provisions         229 0.76 19 0.12 406 3.78           Depreciation         125 0.41 135 0.87 126 1.17           Interest(net)         (1,029) (3.42) (1,627) (10.42) (1,165) (10.85)           Income tax         701 2.33 1,168 7.49 772 7.19           Dividend         200 1.86           Proposed Dividend         250 0.83 450 2.88 200 1.86           Tax on Dividend         41 0.13 75 0.48 68 0.63           Retained earning         926 3.08 1,638 10.49 934 8.70           TOTAL VALUE DISTRIBUTION         30,058 100.00 15,608 100.00 10,736 100.00           ANALYSIS           Number of employee         1767 1838 599 5705 5705 5705 5705           Net worth         13,797 12,871 11,176		690,847		453,534		370,707			
VALUE DISTRIBUTION           Operating expenses         26,421         87.90         11,538         73.93         6,995         65.15           Employment costs         1,838         6.11         1,742         11.16         1,671         15.57           Administrative costs         556         1.85         469         3.01         529         4.93           Provisions         229         0.76         19         0.12         406         3.78           Depreciation         125         0.41         135         0.87         126         1.17           Interest(net)         (1,029)         (3.42)         (1,627)         (10.42)         (1,165)         (10.85)           Income tax         701         2.33         1,168         7.49         772         7.19           Dividend         -         -         -         -         200         1.86           Proposed Dividend         250         0.83         450         2.88         200         1.86           Tax on Dividend         41         0.13         75         0.48         68         0.63           Retained earning         926         3.08         1,638         100.00         10,736	Less:Cost of material and services used	660,789		437,926		359,971			
Operating expenses         26,421         87.90         11,538         73.93         6,995         65.15           Employment costs         1,838         6.11         1,742         11.16         1,671         15.57           Administrative costs         556         1.85         469         3.01         529         4.93           Provisions         229         0.76         19         0.12         406         3.78           Depreciation         125         0.41         135         0.87         126         1.17           Interest(net)         (1,029)         (3.42)         (1,627)         (10.42)         (1,165)         (10.85)           Income tax         701         2.33         1,168         7.49         772         7.19           Dividend         -         -         -         -         200         1.86           Proposed Dividend         250         0.83         450         2.88         200         1.86           Tax on Dividend         41         0.13         75         0.48         68         0.63           Retained earning         926         3.08         1,638         10.49         934         8.70           TOTAL VALUE	TOTAL VALUE ADDITION	30,058		15,608		10,736			
Employment costs         1,838         6.11         1,742         11.16         1,671         15.57           Administrative costs         556         1.85         469         3.01         529         4.93           Provisions         229         0.76         19         0.12         406         3.78           Depreciation         125         0.41         135         0.87         126         1.17           Interest(net)         (1,029)         (3.42)         (1,627)         (10.42)         (1,165)         (10.85)           Income tax         701         2.33         1,168         7.49         772         7.19           Dividend         -         -         -         -         200         1.86           Proposed Dividend         250         0.83         450         2.88         200         1.86           Tax on Dividend         41         0.13         75         0.48         68         0.63           Retained earning         926         3.08         1,638         10.49         934         8.70           TOTAL VALUE DISTRIBUTION         30,058         100.00         15,608         100.00         10,736         100.00           AN	VALUE DISTRIBUTION								
Administrative costs 556 1.85 469 3.01 529 4.93 Provisions 229 0.76 19 0.12 406 3.78 Depreciation 125 0.41 135 0.87 126 1.17 Interest(net) (1,029) (3.42) (1,627) (10.42) (1,165) (10.85) Income tax 701 2.33 1,168 7.49 772 7.19 Dividend Interim Dividend 200 1.86 Proposed Dividend 250 0.83 450 2.88 200 1.86 Tax on Dividend 41 0.13 75 0.48 68 0.63 Retained earning 926 3.08 1,638 10.49 934 8.70  TOTAL VALUE DISTRIBUTION 30,058 100.00 15,608 100.00 10,736 100.00  ANALYSIS Number of employee 1767 1838 1882 Value added per employee(Rs.'000) 17011 8492 5705 Net worth 13,797 12,871 11,176	Operating expenses	26,421	87.90	11,538	73.93	6,995	65.15		
Provisions         229         0.76         19         0.12         406         3.78           Depreciation         125         0.41         135         0.87         126         1.17           Interest(net)         (1,029)         (3.42)         (1,627)         (10.42)         (1,165)         (10.85)           Income tax         701         2.33         1,168         7.49         772         7.19           Dividend         -         -         -         -         200         1.86           Proposed Dividend         250         0.83         450         2.88         200         1.86           Tax on Dividend         41         0.13         75         0.48         68         0.63           Retained earning         926         3.08         1,638         10.49         934         8.70           TOTAL VALUE DISTRIBUTION         30,058         100.00         10,736         100.00           ANALYSIS         1838         1882         5705           Value added per employee(Rs.'000)         17011         8492         5705           Net worth         13,797         12,871         11,176	Employment costs	1,838	6.11	1,742	11.16	1,671	15.57		
Depreciation         125         0.41         135         0.87         126         1.17           Interest(net)         (1,029)         (3.42)         (1,627)         (10.42)         (1,165)         (10.85)           Income tax         701         2.33         1,168         7.49         772         7.19           Dividend         701         2.33         1,168         7.49         772         7.19           Dividend         701 <td>Administrative costs</td> <td>556</td> <td>1.85</td> <td>469</td> <td>3.01</td> <td>529</td> <td>4.93</td>	Administrative costs	556	1.85	469	3.01	529	4.93		
Interest(net)       (1,029)       (3.42)       (1,627)       (10.42)       (1,165)       (10.85)         Income tax       701       2.33       1,168       7.49       772       7.19         Dividend       -       -       -       -       200       1.86         Proposed Dividend       250       0.83       450       2.88       200       1.86         Tax on Dividend       41       0.13       75       0.48       68       0.63         Retained earning       926       3.08       1,638       10.49       934       8.70         TOTAL VALUE DISTRIBUTION       30,058       100.00       15,608       100.00       10,736       100.00         ANALYSIS       Number of employee       1767       1838       1882       5705         Value added per employee(Rs.'000)       17011       8492       5705         Net worth       13,797       12,871       11,176	Provisions	229	0.76	19	0.12	406	3.78		
Income tax       701       2.33       1,168       7.49       772       7.19         Dividend       Interim Dividend       200       1.86         Proposed Dividend       250       0.83       450       2.88       200       1.86         Tax on Dividend       41       0.13       75       0.48       68       0.63         Retained earning       926       3.08       1,638       10.49       934       8.70         TOTAL VALUE DISTRIBUTION       30,058       100.00       15,608       100.00       10,736       100.00         ANALYSIS       Number of employee       1767       1838       1882         Value added per employee(Rs.'000)       17011       8492       5705         Net worth       13,797       12,871       11,176	Depreciation	125	0.41	135	0.87	126	1.17		
Dividend       -       -       -       -       -       200       1.86         Proposed Dividend       250       0.83       450       2.88       200       1.86         Tax on Dividend       41       0.13       75       0.48       68       0.63         Retained earning       926       3.08       1,638       10.49       934       8.70         TOTAL VALUE DISTRIBUTION       30,058       100.00       15,608       100.00       10,736       100.00         ANALYSIS       Number of employee       1767       1838       1882         Value added per employee(Rs.'000)       17011       8492       5705         Net worth       13,797       12,871       11,176	Interest(net)	(1,029)	(3.42)	(1,627)	(10.42)	(1,165)	(10.85)		
Interim Dividend         -         -         -         -         200         1.86           Proposed Dividend         250         0.83         450         2.88         200         1.86           Tax on Dividend         41         0.13         75         0.48         68         0.63           Retained earning         926         3.08         1,638         10.49         934         8.70           TOTAL VALUE DISTRIBUTION         30,058         100.00         15,608         100.00         10,736         100.00           ANALYSIS         Number of employee         1767         1838         1882         1882           Value added per employee(Rs.'000)         17011         8492         5705         5705           Net worth         13,797         12,871         11,176	Income tax	701	2.33	1,168	7.49	772	7.19		
Proposed Dividend         250         0.83         450         2.88         200         1.86           Tax on Dividend         41         0.13         75         0.48         68         0.63           Retained earning         926         3.08         1,638         10.49         934         8.70           TOTAL VALUE DISTRIBUTION         30,058         100.00         15,608         100.00         10,736         100.00           ANALYSIS         Number of employee         1767         1838         1882           Value added per employee(Rs.'000)         17011         8492         5705           Net worth         13,797         12,871         11,176	Dividend								
Tax on Dividend       41       0.13       75       0.48       68       0.63         Retained earning       926       3.08       1,638       10.49       934       8.70         TOTAL VALUE DISTRIBUTION       30,058       100.00       15,608       100.00       10,736       100.00         ANALYSIS       Number of employee       1767       1838       1882         Value added per employee(Rs.'000)       17011       8492       5705         Net worth       13,797       12,871       11,176	Interim Dividend	-	14		-	200	1.86		
Retained earning         926         3.08         1,638         10.49         934         8.70           TOTAL VALUE DISTRIBUTION         30,058         100.00         15,608         100.00         10,736         100.00           ANALYSIS         Number of employee         1767         1838         1882           Value added per employee(Rs.'000)         17011         8492         5705           Net worth         13,797         12,871         11,176	Proposed Dividend	250	0.83	450	2.88	200	1.86		
TOTAL VALUE DISTRIBUTION         30,058 100.00         15,608 100.00         10,736 100.00           ANALYSIS	Tax on Dividend	41	0.13	75	0.48	68	0.63		
ANALYSIS       1767       1838       1882         Number of employee       1767       1838       1882         Value added per employee(Rs.'000)       17011       8492       5705         Net worth       13,797       12,871       11,176	Retained earning	926	3.08	1,638	10.49	934	8.70		
Number of employee       1767       1838       1882         Value added per employee(Rs.'000)       17011       8492       5705         Net worth       13,797       12,871       11,176	TOTAL VALUE DISTRIBUTION	30,058	100.00	15,608	100.00	10,736	100.00		
Value added per employee(Rs.'000)       17011       8492       5705         Net worth       13,797       12,871       11,176	ANALYSIS								
Net worth <b>13,797</b> 12,871 11,176	Number of employee	1767		1838		1882			
	Value added per employee(Rs.'000)	17011		8492		5705			
Value added per rupee of net worth 2.18 1.21 0.96	Net worth	13,797		12,871		11,176			
	Value added per rupee of net worth	2.18		1.21		0.96			





## **COMMODITY - WISE PERFORMANCE**

(₹in million)

								(	≺ in m	illion )
Year ended 31st March	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002
Fertilizers:										
Sulphur	142	220	1566	1488	140	160	76	150	69	1
Ammonia Sulphate								94	111	
Urea	14534	14084	30259	37907	14223	5867	4566	692	229	542
DAP		574			6346	5904	1505	1895	3	27
МОР	3937	9302	7916	1647	1621	1692	1368	844	550	255
Others		4	7							
SUB TOTAL	18613	24184	39748	41042	22330	13623	7515	3675	962	825
Diamonds/Gold/Emeralds	501935	316029	212891	122071	135041	76928	79582	53873	30197	48397
Agro Products	14921	14638	16695	16160	3581	2726	3354	1641	1171	1892
Hydrocarbons	89229	38203	27364	16481	16296	18087	16585	5113	3195	2718
Others	43	1	1466	371	347	418	94	144	87	44
TOTAL IMPORTS	633008	399690	306952	204499	186074	117858	110325	66786	37324	54805
DOMESTIC										
Mica							1		2	2
Copper/Zinc/Brass/Alum.	18	1195		1633	2142	1492	1101	4394		8
Pig Iron/Slag	4180	6352	2791	2738	2806	4381	4420			
Fertilizers	45	40	68	56	45	41	20		2	23
Agro Products	1294	1245	1042	1621	1610	1180	235	354	30	64
Gems & Jewellery/Silver	4918	5274	4118	7921	2369	1990	3113	367	404	96
Hydrocarbon	5870	1753	4023	5255	3318	6893	1655	6	304	
Others	2278	3465	3455	1397	521	535	58	173	837	151
TOTAL DOMESTIC	18603	19324	15497	20621	12811	16512	10603	5294	1579	344
TOTAL TURNOVER	688545	451242	368207	264234	233016	163624	151237	90992	62259	72436



### **COUNTRY-WISE EXPORTS**

Year ended 31st March	2011	2010	2009
AFRICA			
SOUTH AFRICA	2401	5	=
	2401	-	-
ASIA			
BANGLADESH	11	=	1880
CHINA	14356	18922	25488
JAPAN	12091	7648	10437
KOREA	3633	1745	3411
MALAYSIA	122	591	4
NEPAL	737	805	93
INDONESIA	1048	1029	ŧ
TAIWAN	589	383	Æ
THAILAND	1938	929	1397
	34524	32228	44627
WEST EUROPE			
NETHERLANDS	9	-	2
	9	-	896
TOTAL EXPORTS	36,934	32,228	45,759



## AGOVT OF INDIA ENTERPRISE touching lives, adding value COUNTRY-WISE IMPORTS

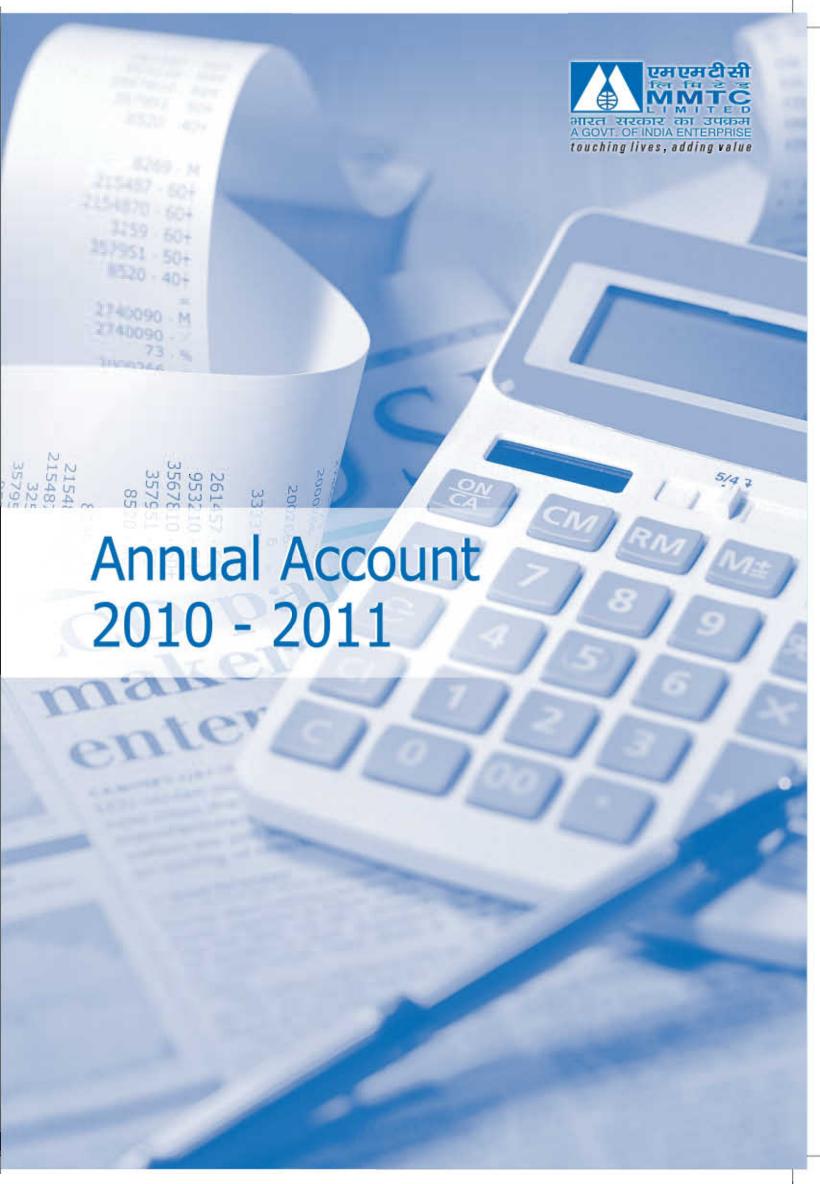
Year ended 31st March	2011	2010	2009
AFRICA			
ZIMBABWE	65	27	20
NAMIBIA	152	ā	=
SOUTH AFRICA	42566	35264	2411
	42784	36218	2431
ASIA			
CHINA	11989	6473	8033
VIETNAM	455	162	=:
INDONESIA	43997	43147	27046
JAPAN	473	295	-
KOREA	40	544	23
MALAYSIA	1399	299	3437
MYANMAR	3128	795	615
HONGKONG	963	171	-
RUSSIA	5740	3019	5128
SINGAPORE	6020	7012	11661
TAIWAN	35	=	2
	74236	63207	58103
EAST EUROPE			
KAZAKHISTAN	494	196	153
BELARUS	836	3230	3015
SPAIN	3	-	=
UKRAINE	236	388	6224
	1569	3814	10035
MIDDLE EAST			
BAHRAIN		612	-
DUBAI	64582	23471	34996
IRAN	1383	2324	1563
OMAN	1814	913	338
QATAR	( - )	1029	1407
SAUDI ARABIA	120	1562	1296
TURKEY	121	2	1042
UAE	7638	3094	3427
	75417	33005	44069

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Year ended 31st March	2011	2010	2009
NORTH AMERICA			
CANADA	133	526	1991
USA	187	117	432
	320	643	2423
OCEANIA			
AUSTRALIA	93947	53389	35306
	93947	53389	35309
WEST EUROPE			
GERMANY	80	24	1295
NETHERLANDS	55	7	=
SWITZERLAND	172005	158134	89702
NORWAY	751	241	56
UK	136519	56356	57769
	309411	215295	148885
TOTAL IMPORTS	597684	406613	304355



			(
	2010-11	2009-10	2008-09
To Central Government			
Export Duty	1,412	1,705	2,214
Import Duty	11,908	5,858	2,388
Service Tax	70	38	56
CST	1,045	265	8
Income Tax Incl. Tax on Dividend	1,498	1,702	1,370
Dividend	447	200	475
Total	16,380	9,768	6,511
To Railways & Ports			
Railway freight	7,044	1,924	1,053
Plot rent to Railways/Ports	3	10	3
Port Charges	172	175	221
Total	7,219	2,109	1,277
Γο State Government			
Local Sales Taxes/ VAT	7,077	3,272	2,315
Other Taxes/cess	172	30	24
Professional Tax	1	1	90
Total	7,250	3,303	2,339
Grand Total	30,849	15,180	10,127





### **Auditor's Report**

#### To the Members of MMTC Limited

- 1. We have audited the attached Balance Sheet of MMTC Limited as at 31st March, 2011, the profit and Loss Account and the Cash Flow Statement of the Company for the year ended on that date, both annexed thereto in which are incorporated the accounts of Corporate Office, Mica Division, Jhandewalan Regional Office and Sub-Regional Offices which are under Jhandewalan Regional Office audited by us and the other Regional Offices and Sub-Regional Offices audited by the other Auditors; and
  - These financial statements are the responsibility of the Company's Management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2. We conducted our audit in accordance with auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the Management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3. As required by the Companies (Auditor's Report) Order, 2003 (as Amended) and read together with the Companies (Auditor's Report) Order, 2004 (hereinafter referred to as the order) issued by the Central Government of India in terms of Section 227(4A) of the Companies Act, 1956 and on the basis of such checks of the records of the Company as we considered appropriate and according to the information and explanations given to us, we give in the Annexure 'A' a statement on the matters

- specified in paragraphs (4) and (5) of the said Order.
- 4. Further to our comments in the Annexure referred to in paragraph (3) above, we report as follows:-
- (i) Non-provision of liability, if any, in case of extension of time/waiver/write off of GR-1 forms (Refer Note No.5)
- (ii) Balances under Sundry Debtors/claims Recoverable/ Loans & Advances/ Sundry Creditors/ Other Liabilities have not been confirmed in some cases by the parties. Adjustments, if any, required upon such confirmation are not ascertainable. (Refer Note No.31)
- (iii) Certain observations in respects of the internal control procedures, as stated in para (iv) of annexure 'A' to main audit report, which may have consequential effect on the accounts for the year(effect not ascertainable).
- 5. We further report that:-
- (a) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit except as otherwise stated in report;
- (b) In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of the books;
- (c) Proper returns, adequate for the purpose of our audit have been received from Regional Offices, Sub Regional Offices and Branches not audit by us. Reports of Regional Auditors have been considered while preparing our report;
- (d) The Balance Sheet, Profit and Loss Account and cash Flow Statement dealt with by this report are in agreement with the books of accounts and with the audited returns from the Regional Offices;
- (e) In our opinion, the Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt

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- with by this report comply with Accounting Standards referred to in Section 211 (3C) of the Companies Act, 1956;
- (f) Being a Government Company, pursuant to the gazette notification No. GSR 829 (E) dated 21-10-2003 issued by Government of india, provisions of Clause (g) of section 274 of the companies Act 1956 are not applicable to the company.
- 6. We further report that, the impact of paragraphs 4(i) to 4(iii) above on the profit of the year and the assets and liabilities appearing in the Balance Sheet, could not be ascertained. In our opinion and to the best of our information and according to the explanations given to us, the said accounts read together with the Significant Accounting Policies and notes thereon, give the information required by the Companies Act, 1956 in the manner so required, other than as stated above, and give a true and fair view in conformity with the accounting principles generally accepted in India.

- (i) In the case of the Balance Sheet, of the state of affairs of the Company as at 31st March, 2011;
- (ii) In the case of the Profit and Loss Account, of the profit of the Company for the year ended on that date; and
- (iii) In the case of the Cash Flow Statement, of the cash flows of the Company for the year ended on that date.

For N.K. Bhargava & Co.

Chartered Accountants

(F.R. No.000429N)

(C.N.K. BHARGAVA)

Place: New Delhi

Partner

Dated: 02.08.2011

M.No. 080624



### **ANNEXURE 'A' TO AUDITOR'S REPORT**

Referred to in paragraph 3 of the Auditor's Report of even date to the members of MMTC Limited on the financial statements for the year ended 31st March 2011.

- (i) In respect of fixed assets:
- (a) The Company has generally maintained proper records showing full particulars including quantitative details and situations of the fixed assets.
- (b) As explained to us, all the fixed assets have been physically verified by the Management during the year except Corporate Office, Regional Office Bellary and Jhandewalan which, in our opinion is reasonable having regard to the size of the company and the nature of its assets. No material discrepancies were noticed on such verification.
- (c) In our opinion and according to the information and explanations given to us, no substantial part of the fixed assets has been disposed off by the Company during the year and therefore the going concern assumption is not affected.
- (ii) In respect of its inventories:
- (a) As explained to us, the inventories excepting in case of goods in transit, stocks lying in Central / State Warehouses (Where confirmation were obtained from the parties and relied upon) were physically verified during the year by the management at reasonable intervals.
- (b) In our opinion, procedures of physical verification of inventory followed by the Management are reasonable and adequate in relation to the size of the Company and the nature of its business.
- (c) On the basis of our examination of records of the inventory, in our opinion, the Company is maintaining proper records of inventory. The discrepancies noticed on verification between the physical stock and

the books of account were not material except in the case of inventory of coal at regional office Mumbai which has been properly dealt with in the books of account.

- (iii) In respect of loans:
- (a) As informed to us, the Company has not granted any loans, secured or unsecured to Companies, firms or other parties covered in the register maintained under section 301 of the Companies Act, 1956. In view of this, sub clauses (b), (c) and (d) of clause (iii) are not applicable.
- (b) As informed to us, the Company has not taken any loans, secured or unsecured from Companies, firms or other parties covered in the register maintained under Section 301 of the Companies Act, 1956. In view of this, sub clauses (e), (f) and (g) of clause (iii) are not applicable.
- (iv) In our opinion and according to the information and explanations given to us, there are adequate internal control systems commensurate with the size of the Company and the nature of its business for the purchase of inventory, fixed assets and for the sale of goods and services. Further, on the basis of our examination and according to the information and explanations given to us, we have neither come across nor have we been informed of any instance of major weaknesses in the aforesaid internal control systems.

However, the internal control mechanism needs to be strengthened in the following areas:

- (a) Active and prompt follow-up of old debts, advances, claims, court cases and recoveries etc arising out of execution of decrees/awards in favour of the company, by respective Commodity Division.
- (b) Confirmation of outstanding balances and its periodic reconciliations.

- (c) Expeditious follow up of old sales Tax cases/Appeals pending with Courts/Appellate Authorities of CO, ROs and SROs including closed SROs to save on legal costs and interest payable on disputed additional demands.
- (v) (a) In our opinion and according to the information and explanations given to us, there are no contracts and arrangements referred to in Section 301 of the Companies Act 1956, particulars of which need to be entered into a register maintained under Section 301 of the Act.
- (b) Accordingly the provisions of the clause V(b) of paragraph 4 of the order (as amended) are not applicable to the company.
- (vi) The directives issued by the Reserve Bank of India and the provisions of Section 58 A and 58 AA or any other relevant provision of the Companies Act, 1956 and the rules framed there-under have been complied with, in respect of deposits accepted from the Public. We have been informed that, no order has been passed by company Law Board or National Company Law Tribunal or Reserve Bank of India or any other Court or Tribunal in this regard.
- (vii) The Company has an internal audit system, which in our opinions is commensurate with the size of the company and nature of its business. However efforts should be made for further improvement.
- (viii) As informed to us, the maintenance of cost records under Section 209 (1) (d) of the companies Act, 1956 has not been prescribed by the Central Government.
- (ix) (a) According to the information and explanations given to us and the records as produced and examined by us, in our opinion, the Company is regular in depositing with appropriate authorities undisputed statutory dues including provident fund, investor education and protection fund, employees state insurance, income-tax, sales-tax, wealth tax, service tax, customs duty, Excise Duty, Cess and other material statutory dues as applicable

- with the appropriate authorities and that no undisputed amounts payable in respect of the same were in arrears as at 31-03-2011 for a period of more than six months from the date they became payable.
- (b) According to the information and explanation given to us and the records of the Company examined by us, the particulars of dues of income tax/sales tax/ wealth tax/ service tax/ custom duty/ excise duty/ cess (as applicable) as at March 31, 2011 wich have not been deposited on account of any dispute, are referred to in Annexure- 'B'
- (x) The Company does not have any accumulated losses and has not incurred cash losses in the current financial year and in the immediately preceding financial year.
- (xi) According to the records of the Company examined by us as per the information and explanations given to us, the Company has not defaulted in repayment of dues to any financial institutions or bank or debenture holders during the year.
- (xī) According to information and explanations given to us, the Company has not granted any loans and advances on the basis of security by way of pledge of shares, debentures and other securities; except certain loans to employees which have been granted on the basis of security of house and vehicles and in this regards proper documents & records are maintained. In respect of loans to its employees other than those as stated already, are granted without any security.
- (xiii)In our opinion, the company is not chit fund or a Nidhi/Mutual benefit fund/ society. Therefore, the provision of clause 4 (xiii) of the Companies (Auditor's Report) Order, 2003 (as amended) are not applicable to the Company.
- (xiv)In our opinion, the company is not dealing in or trading in shares, securities, debentures and other investments. Accordingly, the provisions of clause 4(xiv) of the Companies



(Auditor's Report) Order, 2003 (as amended) are not applicable to the Company.

- (xv) In our opinion and according to the information and explanations given to us the terms & conditions of the guaranteed given by the company for loans taken by NINL from banks or financial institutions during the year are not prima-facie prejudicial to the interest of the Company.
- (xvi) According to the information and explanation given to us, the Company has not taken any term loans during the year. Hence, the provisions of clause 4(xvi) of the Companies (Auditor's Report) Order (as amended) are not applicable to the Company.
- (xvii) According to the information and explanations given to us given and overall examination of the Balance Sheet of the Company, we report that no funds raised on short-term basis have been used for long-term investment.
- (xviii)According to the information and explanations given to us, the Company has not made any preferential allotment of shares to parties and companies covered in the register maintained under Section 301 of the Companies Act, 1956.
- (xix) According to the information and explanations given to us, during the year covered by our audit report, the Company has not issued any debentures during the year and hence, the provision of clause No. 4(xix) of the Companies (Auditor's Report) Order 2003 (as amended) is not applicable to the Company.
- (xx) The Company has not raised any money by way of Public Issue during the year, therefore the provision of clause 4(xx) of the Companies (Auditor's Report) Order 2003 (as amended) is not applicable to the Company.
- (xxi) During the course of our examination of the books and records of the Company, carried out in accordance with the generally

accepted auditing practices in India, and according to the information and explanations given to us, we have neither come across any instance of material fraud on/or by the Company, noticed or reported during the year, nor we have been informed for such case by the Management except at regional office Kolkata where an incidence of unauthorized lifting of hypothecated stock of 86,542 MT yellow peas covering value of Rs. 1285 million by two associates were reported. However the entire amount has been fully recovered towards full and final settlement of the total quantity sold to them on high seas basis.

For N.K. Bhargava & Co. Charted Accountants F.R.No.000429N

(CA N.K. BHARGAVA)

Partner M.No.080624.

Place: New Delhi Dated: 02.08.2011



#### **ANNEXURE 'B' TO AUDITORS' REPORT**

Referred to in paragraph 9(b) of Annexure –'A' a statement on the matters specified in the Companies (Auditors Report) Order, 2003 (as amended) of MMTC Limited for the year ended on 31st March 2011

According to the records of the company dues of Income Tax, Sales Tax, Custom Duty, Excise Duty and Cess which have not been deposited on account of disputes are stated below:

#### **CHENNAI REGIONAL OFFICE**

Name of the Statue	Nature of the dues	Amount (In Rs.)	Period	Forum of Dispute
TNGST ACT	Sales Tax, Penalty & Interest	8,63,114	1998-99	High Court
TNGST ACT	Sales Tax, Penalty & Interest	4,43,416	2000-01	Sales Tax Appeals Tribunal
TNGST ACT	Sales Tax, Penalty & Interest	11,52,785	1999-2000	High Court
TNGST ACT	Sales Tax, Penalty & Interest	1,78,536	2001-02	Asst. Commissioner (Comm. Tax), Chennai

#### **MUMBAI REGIONAL OFFICE**

Name of the Statue	Nature of the dues	Amount (In Rs.)	Period	Forum of Dispute
BST ACT	Sales Tax	3,08,644	1986-87	Joint Comm. of Sales Tax
BST ACT	Sales Tax	5,19,887	1987-88	Joint Comm. of Sales Tax
BST ACT	Sales Tax	1,33,907	1988-89	Joint Comm. of Sales Tax
BST ACT	Sales Tax	14,96,06,778	1989-90	MST Tribunal
BST ACT	Sales Tax	23,30,46,478	1990-91	Dy. Comm., Sales Tax
BST ACT	Sales Tax	28,98,738	1991-92	Dy. Comm., Sales Tax
BST ACT	Sales Tax	11,14,933	1992-93	MST Tribunal
BST ACT	Sales Tax	45,03,961	2001-02	Dy. Comm., Sales Tax
Central Excise Act	Service Tax	1,14,37,820	2008-09	Comm. Central Excise & Customs

#### **DELHI REGIONAL OFFICE**

Name of the	Nature of the	Amount	Period	Forum of Dispute
Statue	dues	(In Rs.)		
Delhi Sales Tax	Sales Tax	11,65,303	1984-85	D.C. appeal
Delhi Sales Tax	Sales Tax	6,18,17,683	1986-87	Addl. Commissioner
Central Sales Tax	Sales Tax	39,14,524	1986-87	Addl. Commissioner
Delhi Sales Tax	Sales Tax	4,03,31,557	1987-88	Addl. Commissioner
Central Sales Tax	Sales Tax	28,54,992	1987-88	Addl. Commissioner
Delhi Sales Tax	Sales Tax	369,45,148	1988-89	Addl. Commissioner
Central Sales Tax	Sales Tax	33,51,524	1988-89	Addl. Commissioner
Delhi Sales Tax	Sales Tax	16,35,160	1987-88	Joint Commissioner



Name of the	Nature of the	Amount	Period	Forum of Dispute
Statue	dues	(In Rs.)		
APGST	Sales Tax	1,49,770	1989-90	STAT, Hyderabad
APGST	Sales Tax	29,61,551	1990-91	STAT, Hyderabad
APGST	Sales Tax	24,02,576	1991-92	STAT, Hyderabad
APGST	Sales Tax	13,96,269	1992-93	STAT, Hyderabad
APGST	Sales Tax	17,62,687	1992-93	STAT, Hyderabad
APGST	Sales Tax	6,30,615	1993-94	STAT, Hyderabad
CST	Central Sales Tax	4,41,446	1993-94	ADC (CT)
CST	Central Sales Tax	2,04,481	1994-95	ADC (CT)
CST	Central Sales Tax	5,97,266	1995-96	ADC (CT)
APGST	Sales Tax	38,03,875	1995-96	STAT, Hyderabad
APGST	Sales Tax	28,80,309	1995-96	STAT, Hyderabad
CST	Central Sales Tax	21,34,306	1996-97	STAT, Hyderabad
APGST	Sales Tax	58,43,100	1997-98	STAT, Hyderabad
CST	Central Sales Tax	6,35,504	1997-98	ADC (CT)
APGST	Sales Tax	55,65,147	1998-99	ADC, Hyderabad
APGST	Sales Tax	39,04,454	1999-2000	ADC, Hyderabad
APGST	Sales Tax	2,52,926	2000-2001	ADC, Hyderabad
APGST	Sales Tax	2,12,176	2001-02	AC (LTU)
APGST	Sales Tax	68,901	2002-03	AC (LTU)
APGST	Sales Tax	34,856	2003-04	AC ( LTU )
APGST	Sales Tax	1,26,000	2004-05	AC ( LTU )
CST	Sales Tax	6,76,058	2006-07	STAT, Hyderabad
VAT	Sales Tax	71,000	2007-08	Asst. Comm.(VAT Audit)
Central Excise & Customs	Custom Duty	10,66,52,009	2008-09	Commissioner of Customs & Central Excise

#### **BHUBANESHWAR REGIONAL OFFICE**

Name of the Statue	Nature of the dues	Amount (In Rs.)	Period	Forum of Dispute
Orissa Sales Tax	Interest Penalty	9,58,035	1966-67	High Court of Orissa
Orissa Sales Tax	Interest Penalty	26,50,388	1978-79	High Court of Orissa
Orissa Sales Tax	Interest Penalty	6,53,452	1979-80	High Court Of Orissa
Orissa Sales Tax	CST	33,04,073	1981-82	High Court Of Orissa
Orissa Sales Tax	Orissa Sales Tax	78,46,464	1982-83	High Court Of Orissa
Orissa Sales Tax	Orissa Sales Tax	3,16,921	1982-83	High Court Of Orissa
Orissa Sales Tax	Central Sales Tax	34,83,020	1982-83	— do —
Orissa Sales Tax	Interest	2,62,819	1982-83	— do —
Orissa Sales Tax	Orissa Sales Tax	79,13,807	1983-84	— do —
Orissa Sales Tax	Orissa Sales Tax	3,29,926	1983-84	— do —



Orissa Sales Tax	Central Sales Tax	35,42,822	1983-84	— do —
Orissa Sales Tax	Orissa Sales Tax	86,48,326	1984-85	— do —
Orissa Sales Tax	Orissa Sales Tax	3,69,294	1984-85	— do —
Orissa Sales Tax	Central Sales Tax	57,96,808	1984-85	— do —
Orissa Sales Tax	Interest	3,57,42,030	1978-79	— do —
Central Excise Act	Service Tax	6,57,63,346	2007-08	Customs, Excise & Service Tax Appellate Tribunal, Kolkata
Central Excise Act	Service Tax	11,74,12,737	2008-09	Customs, Excise & Service Tax Appellate Tribunal, Kolkata
Central Excise Act	Service Tax	2,58,25,626	2009-10	Customs, Excise & Service Tax Appellate Tribunal, Kolkata
Central Excise Act	Service Tax	2,89,42,202	2010-11	Customs, Excise & Service Tax Appellate Tribunal, Kolkata

#### **JAIPUR REGIONAL OFFICE**

Name of the Statue	Nature of the dues	Amount (In Rs.)	Period	Forum of Dispute
R.S.T ACT	Sales Tax	1,28,87,058/-	2003-04	Rajasthan Tax Board (Rs 2987058 deposited under protest)
R.S.T ACT	Sales Tax	5,32,992/-	2003-04	Rajasthan Tax Board (Rs 53300 deposited under protest)
R.S.T ACT	Sales Tax	26,07,605/-	1999-00	Rajasthan Tax Board

#### **VIZAG REGIONAL OFFICE**

Name of the Statue	Nature of the dues	Amount (In Rs.)	Period	Forum of Dispute
A.P.G.S.T ACT	Sales Tax	18,56,325	1968-69	A.P. High Court
A.P.G.S.T ACT	Sales Tax	26,39,647	1981-82	ADC, Vizag
A.P.G.S.T ACT	Sales Tax	6,88,552	1982-83	ADC, Vizag
A.P.G.S.T ACT	Sales Tax	17,66,784	1983-84	ADC
A.P.G.S.T ACT	Sales Tax	30,00,436	1984-85	ADC
A.P.G.S.T ACT	Sales Tax	25,05,806	1985-86	STAT,HYD
A.P.G.S.T ACT	Sales Tax	2,70,83,841	1986-87	STAT, Hyderabad
A.P.G.S.T ACT	Sales Tax	36,45,076	1987-88	ADC
A.P.G.S.T ACT	Sales Tax	19,34,139	1991-92	STAT,HYD
A.P.G.S.T ACT	Sales Tax	4,79,000	1989-90	A.P. High Court
CST	Sales Tax	8,41,695	1994-95	STAT, Hyderabad
CST	Sales Tax	48,62,340	1995-96	STAT, Hyderabad
CST	Sales Tax	33,58,889	1996-97	STAT, Hyderabad
A.P.G.S.T ACT	Sales Tax	25,27,960	1997-98	STAT, Hyderabad



CST	Sales Tax	28,07,578	1997-98	STAT, Hyderabad
CST	Sales Tax	104,614	2007-08	STAT, Hyderabad
Central Excise & Customs	Service Tax	12,65,26,554	2003 -2006	Customs, Excise & Service Tax Appellate Tribunal, Bangalore

#### **KOLKATA REGIONAL OFFICE**

Name of the Statue	Nature of the dues	Amount (In Rs.)	Period	Forum of Dispute
WBST ACT 1994	Sales Tax	40,15,000	1995-96	Sales Tax Tribunal
WBST ACT 1994	do	86,88,778	1996-97	Sales Tax Tribunal
WBST ACT 1994	do	33,74,028	1997-98	Appellate Board
WBST ACT 1994	do	37,11,769	1998-99	Sales Tax Tribunal
WBST ACT 1994	do	1,10,23,010	1999-2000	Sales Tax Tribunal
CST Act 1956	Sales Tax	11,30,858	2005-06	Appellate Board
CST Act 1956	Sales Tax	77,60,971	2006-07	DC Appeal

#### JHANDEWALAN REGIONAL OFFICE

Name of the Statue	Nature of the dues	Amount (In Rs.)	Period	Forum of Dispute
CST ACT	Central Sales Tax	4,17,65,555	1997-98	Addl. Commissioner-III New Delhi
LST ACT	Local Sales Tax	1,01,70,918	1997-98	Addl, Commissioner-III New Delhi
CST ACT NSEZ, NOIDA	Central Sales Tax	37,45,290	2002-03	STO, New Delhi
ST ACT	Sales Tax	9,21,383	1993-94	Allahabad High Court
ST ACT	Sales Tax	17,99,903	1994-95	Jt. Commissioner. of Appeals III, Noida
ST ACT	Sales Tax	2,94,481	1995-96	Jt. Commissioner. of Appeals III, Noida
ST ACT	Sales Tax, interest	32,14,026	1994-95	Jt. Commissioner. of Appeals III, Noida
ST ACT	Sales Tax, interest	4,59,095	1995-96	Jt. Commissioner. of Appeals III, Noida
ST ACT	Sales Tax	12,23,616	1996-97	Allahabad High Court
ST ACT	Sales Tax	2,49,828	2007-08	AC(Appeals), Noida



## **ACCOUNTING POLICIES**

## 1. BASIS OF PREPARATION OF FINANCIAL STATEMENT

- (a) The financial statements are prepared according to the historical cost convention on accrual basis and in line with the fundamental accounting principles of prudence, consistency and materiality.
- (b) The financial statements are reported in Indian Rupee and all values are rounded to the nearest million unless otherwise stated.

#### (c) Statement of Compliance

The financial statements are prepared on the basis of generally accepted accounting principles in India, accounting standards issued by the Institute of Chartered Accountants of India and the provisions of the Companies Act, 1956 as amended from time to time.

#### 2. PURCHASES AND SALES

- a) Purchases and sales are booked where the company has entered into purchase/sale contract/agreement with the sellers/buyers or received allocation letter from Government, on performance of the contract/ agreement /allocation either wholly or partly.
- b) Gold/Silver sent by foreign suppliers on consignment basis:
- Purchases include gold/silver withdrawn from consignment stock on outright purchase basis for sale to exporters, as per the scheme of Exim Policy being operated by the Company as a nominated agency.
- Purchase of Gold for domestic sale is accounted for on withdrawal from the consignment stock and fixation of price with the suppliers.
- iii) Gold/silver withdrawn on loan basis where from consignment stock, are shown as loan given to parties and shown under Loans and Advances. The corresponding liability towards the stocks received from foreign suppliers is shown under Sundry Creditors. Loan/Sundry Creditors are adjusted when purchase and

sales are booked.

- iv) In the case of replenishment basis, gold/silver booked by exporter by paying margin money, purchase is booked after "fixing" the price with the foreign suppliers. However, sale is booked when quantity is actually delivered after completion of exports.
- v) Consignment stocks held on behalf of foreign suppliers at the year end is suitably disclosed in the accounts. However, customs duty paid in respect of balance consignment stock is shown as prepaid expenses.
- c) In respect of exports of Iron Ore/Manganese Ore where final sale value is ascertained on the basis of destinational weight and analysis results and such results are awaited, provision towards DWA risk is made @ 1% on the provisional sale value. In case of FOBT supplies where DWA risk on the purchase value is to the account of supplier provision @1% is made on the difference between sale value and purchase value.
- d) Pending settlements, certain expenses/ gain/loss like dispatch earned/ demurrage payable etc. are accounted for on provisional basis.

#### 3. REVENUE RECOGNITION

- i) Revenue is recognized on accrual basis except in the following items which are accounted for on actual realization since relisability of such items is uncertain in accordance with the provisions of AS 9 issued by ICAI:-
- Tax credit, duty credit authorization under Target Plus scheme, REP/Advance Licenses, Service Tax refund, etc.
- b) Decrees pending for execution/contested dues and interest thereon, if any:
- c) Interest on overdue recoverables where realisability is uncertain.
- d) Liquidated damages on suppliers/ underwriters, refund of custom duty on account of survey shortage, and refund of



income-tax/sales-tax/VAT and interest thereon.

Insurance claims are accounted for upon being accepted by the insurance company.

ii) Claims are recognized in the Profit & Loss Account on accrual basis including receivables from Govt. towards subsidy, cash incentives, reimbursement of losses etc. when it is not unreasonable to expect ultimate collection. Claims recognized but subsequently becoming doubtful are provided for through Profit & Loss Account.

#### 4. PREPAID EXPENSES

Prepaid expenses upto Rs.10,000/- in each case are charged to revenue. Deposits upto Rs.5,000/- in each case with Government Department, Statutory Corporations, Electricity Boards and Local Bodies are also charged off to revenue.

#### 5. FIXED ASSETS

- (a) All fixed assets are stated at historical cost less accumulated depreciation and any impairment in value.
- (b) The Company's expenditure toward construction/development of assets on land owned by the Government/Semi Government Authorities, is capitalized under heading "Fixed Assets created on Land and neither the Fixed Assets nor the Land belongs to the Company".

#### 6. DEPRECIATION

Depreciation is provided on straight line method at the rates approved by the Board of Directors, which are equal to or higher than those provided under schedule XIV of the Companies Act, 1956. Depreciation on assets acquired/disposed during the year is provided from/upto the month the asset is acquired/disposed. Depreciation includes amortisation of lease-hold land and Railway Wagon Rakes under WIS. Wooden partitions and temporary structures are fully depreciated in the year of purchase/erection. Moveable assets whose written down value at the beginning of the year and / or value in respect of purchases made during the year

are Rs 20,000/- or less in each case, 100% depreciation is provided except retaining a nominal value of Re 1/-. The depreciation rates are as under:

	Depreciation as adopted by Company	Depreciation as provided in Sch.XIV		
A. General Assets	_			
Furniture & Fittings	10%	6.33%		
Weigh bridges	10%	4.75%		
Typewriters, Machine Fans & Office Equipm & AC& AC	1.0	4.75%		
Vehicles	20%	9.50%		
Computers	20%	16.21%		
Lease hold land Wagon Rakes	As per lease agreement As per agreement/ Wagon Investment Scheme			
Electrical installations excluding fans	10%	1.63%		
Water supply, sewerage and drainage	10% ge	1.63%		
Road and Culverts	2.5%	1.63%		
Building and Flats	2.5%	1.63%		
Residential Flats (ready built)	5%	1.63%		
Warehouses/Godown	4%	1.63%		
B. Manufacturing	Unit's Assets			
Factory Building	3.34%	3.34%		
Electrical Installations	4.75%	4.75%		
Water Supply Plant & Machinery(Ge	4.75% eneral)	4.75%		
Single Shift	4.75%	4.75%		
Double Shift	7.42%	7.42%		
Triple Shift	10.34%	10.34%		
Plant & Machinery -Continuous Process (including Wind Mill)	5.28%	5.28%		

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#### C. "Fixed Assets created on Over useful life Land and neither the of asset or five Fixed assets nor the years h i C e е less Land belongs to the 100% for 100% for Company " Movable assets assets costing Rs. 5,000/costing D. All movable assets Rs. 20,000/or less each up to Rs.20,000/or less each

## E. Mobile handsets are directly charged to revenue in the year of purchase.

#### 7. INVESTMENTS

- (i) Long term investments are valued at cost less provision for permanent diminution in value.
- (ii) Current investments are valued at lower of cost and fair value.

#### 8. FOREIGN CURRENCY TRANSACTIONS

- a) Transactions with rupee payment countries in respect of non-convertible Indian currency are being treated as foreign exchange transactions.
- b) Foreign currency monetary items (except overdue recoverable where realisibility is uncertain) are converted using the closing rate as defined in the AS-11 issued by the Institute of Chartered Accountants of India. Non-monetary items are reported using the exchange rate at the date of the transaction. The exchange difference gain/loss is recognized in the Profit and Loss account.
- c) Liability in foreign currency relating to acquisition of fixed assets is converted using the closing rate as defined in AS 11 issued by the Institute of Chartered Accountants of India. The difference in exchange is recognized in the Profit & Loss Account.
- d) In respect of forward exchange contracts, the premium / discount and loss/gain will be recognized as under:-

In respect of forward exchange contracts against existing underlying transactions, the premium / discount is recognized

proportionately over the life of the contract. The loss/gain due to difference in exchange rate between (i) closing rate or the rate on the date of settlement if the transaction is settled during the year, and (ii) the exchange rate at later of the date of the inception of the forward contract or the last reporting date is recognised in the Profit & Loss Account for the year.

In respect of forward contracts relating to firm commitments and highly probable forecast transactions, loss due to exchange difference is recognized in the Profit & Loss Account in the reporting period in which the exchange rate changes. Any profit or loss arising on renewal or cancellation of such contracts is recognized as income or expense for the period.

e) Investments in subsidiary company outside India are translated at the rate of exchange prevailing on the date of acquisition.

#### 9. SEGMENT REPORTING

**Primary Segment:** The management evaluates the company's performance and allocates the resources based on analysis of various performance indicators by the following business segments / Product segments i.e.

- 1. Minerals
- 2. Precious Metals
- 3. Metals
- 4. Agro Products
- 5. Coal & Hydrocarbon
- 6. Fertilizer
- 7. General Trade/others.

Above Business Segments have been identified in line with AS-17 "Segment Reporting" taking into account the company's organizational structure as well as different risks and returns of these segments.

**Secondary Segment:** Secondary Segments have been identified based on the geographical location of the customer of the company i.e.

- 1. Outside India
- 2. Within India

#### 10. EMPLOYEE BENEFITS



- availment, post retirement medical benefit and long service benefits i.e. service award, compassionate gratuity and employees' family benefit scheme is made on the basis of actuarial valuation as per AS-15(Revised) issued by The Institute of Chartered Accountants of India.
- (ii) Provident fund contribution is made to Provident Fund Trust on accrual basis.
- (iii) Payment of Ex-gratia and Notice pay on Voluntary Retirement are charged to revenue in the year incurred.

#### 11. PHYSICAL VERIFICATION OF STOCKS

Physical verification of stocks is undertaken once in a year and balances are arrived at after necessary adjustments till the end of the year. The stocks as physically verified are adopted as closing stocks and shortages/excesses suitably dealt with.

In some of the cases where stocks are lying with Handling Agent/SWC/CWC/Private Parties the stocks have been adopted on the basis of certificate given by the respective agencies.

#### 12. VALUATION OF STOCKS

Inventories including Goods-in-Transit are valued at lower of the cost or realisable value as on 31st March. In case of back to back transactions, net realizable value is ascertained on the basis of cost plus profit margin. The method of valuation is as under:

#### a) EXPORTS

Cost of export stocks is arrived at after including direct expenses incurred upto the point at which the stocks are lying. Similarly the realisable value is derived by deducting from the market price the expenses to be incurred from that point to the stage where they are sold.

#### MINERAL ORES

The realisable value of ores is worked out at the minimum of the Fe/Mn contents of the grade of the ore as per export contract and is compared with the weighted average cost at weighted average Fe/Mn contents/weighted average moisture contents of the ore. The embedded stocks of Iron ore are excluded from inventory and hence not valued.

#### (b) IMPORTS

The cost of imported stocks is arrived at by working out the yearly regional weighted average cost except for Non-ferrous Metals where weighted average cost of remaining stock after including all expenses incurred upto the point at which they are lying is considered. However where stocks are specifically identifiable, actual cost of the material including all expenses incurred up to the point at which they are lying is considered.

In case of cut & polished stones, medallions and jewellery (finished/semi finished) cost includes wastages and other direct manufacturing cost.

Gold/Silver purchased from foreign suppliers against booking by exporters under replenishment option and not delivered at the year end are shown as stocks of company and valued at cost.

#### (c) DOMESTIC

Packing material is valued at lower of the cost or realisable value as on 31st March.

#### (d) STOCK ON LOAN/FABRICATION

Stocks with fabricators are taken as the stocks of the company, till adjustments.

#### 13. PRIOR PERIOD ADJUSTMENTS

Expenditure/income relating to previous year is shown in the accounts under the head "Prior Period Adjustment Account" as per the provisions of AS-5 (Net Profit or Loss for the period, Prior Period Items and Changes in Accounting Policies) issued by Institute of Chartered Accountants of India.

#### 14. BORROWING COSTS

- Borrowing cost in ordinary course of business are recognized as an expense in the period in which these are incurred.
- (ii) Borrowing costs that are attributable to the



acquisition, construction of qualifying assets are capitalised as part of cost of such asset upto the date the assets are ready for their intended use. All other borrowing costs are recognised as an expense in the year in which they have been incurred.

#### 15. DEFERRED TAX

Deferred tax is recognized, subject to consideration of prudence on timing differences representing the difference between the Taxable income and Accounting income that originate in one period and are capable of reversal in one or more subsequent periods. Deferred tax assets and liabilities are measured using tax rates and the tax laws that have been enacted or substantively enacted by the Balance Sheet date.

#### 16. IMPAIRMENT OF ASSETS

An asset is treated as impaired when the carrying cost of assets exceeds its recoverable value and impairment loss is charged to Profit and Loss account in the year in which an asset is identified as impaired. The impairment loss recognized in prior accounting periods is reversed if there has been a change in the estimate of recoverable amount.

## 17.PROVISIONS, CONTINGENT LIABILITIES AND CONTINGENT ASSETS

#### (I) Provisions

#### (a) Provisions for Doubtful Debts/ Advances/Claims:

Provision for doubtful debts/advances /claims is made where there is uncertainty of realization irrespective of the period of its dues. For outstanding over three years (except Government dues) full provision is made unless the amount is considered recoverable. Debts/advances/claims are written off when unrealisability is almost established.

#### (b) Others

Provision is recognized when

(i) the Company has a present obligation as a result of the past event.

(ii) a probable outflow of resources is expected to settle the obligation and

a reliable estimate of the amount of the obligation can be made.

Reimbursement of the expenditure required to settle a provision is recognised as per contract provision or when it is virtually certain that reimbursement will be received.

Provisions are reviewed at each Balance Sheet date.

## (II)Contingent liabilities and contingent assets

- (i) Contingent liabilities are not recognized but are disclosed in the Notes to the Accounts.
- (ii) Contingent assets are neither recognized nor disclosed in the financial statements.

## 18.TREATEMENT OF EXPENDITURE DURING PROJECT IMPLEMENTATION /CONSTRUCTION PERIOD

Expenditure during construction period is included under Pre-operative expenses and the same is being allocated to the respective fixed assets on the completion of erection/installation.

#### For N K Bhargava & Co.,

Chartered Accountants F.R. No.: 000429N

(CA. N.K. Bhargva) (Manohar Balwani)
Partner GM & Company Secretary
M.No. 080624

(M.G. Gupta) Chief General Manager(F&A)Incharge

( Sunir Khurana) ( Vijaylaxmi Joshi )

Director Chairman-cum
Managing Director

Date: 2nd August, 2011

Place: New Delhi



#### **BALANCE SHEET AS AT 31-03-2011**

(₹in million)

SOURCES OF FUNDS	SCH NO.	AS AT 31-03-2011		AS AT 31-03-2010	
SHAREHOLDERS' FUNDS					
Share Capital	1	1000.00		500.00	
Reserves & Surplus	2	12797.35	13797.35	12371.47	12871.47
LOAN FUNDS	3				
Secured		50019.92		46143.61	
Unsecured		10814.75	60834.67	5504.35	51647.96
TOTAL:			74632.02		64519.43
APPLICATION OF FUNDS			7		
FIXED ASSETS	4				
Gross Block		2074.42		2064.14	
Less: Depreciation		965.91		846.74	
Net Block		1108.51		1217.40	=
Capital Work-in-progress		32.83		34.85	
Less: Diminution in Capital work in progress		27.69		27.69	
Net Capital Work-in-progress		5.14	1113.65	7.16	1224.56
INVESTMENTS	5		2830.85		2729.09
DEFERRED TAX ASSETS			335.49		226.67
CURRENT ASSETS, LOANS & ADVANCES					
Stock in Trade	6	6479.73		21348.34	
Sundry Debtors	7	25397.35		15523.11	
Cash & Bank Balances	8	67482.35		60807.61	
Loans & Advances	9	23458.28		16534.66	
		122817.71		114213.72	
Less:					
CURRENT LIABILITIES & PROVISIONS					
Current Liabilities	10	48465.64		49971.96	
Provisions	11	4000.04		3902.65	
		52465.68		53874.61	
Net Current Assets			70352.03		60339.11
MISCELLANEOUS EXPENDITURE (to the extent not written off or adjusted)	11a		(-		-
Total:			74632.02		64519.43

Notes to the Accounts and Contingent Liabilities 21

Schedule 1 to 21 and Accounting Policies form an integral part of the accounts.

As per our report of even date attached

For **N K Bhargava & Co.,** Chartered Accountants

F.R. No.: 000429N

(CA. N K Bhargava)

Partner M.No. 080624

Date : 2nd August, 2011 Place : New Delhi (MANOHAR BALWANI)

G.M. & Company Secretary

(M G GUPTA)

Chief General Mananger (F&A)- Incharge

(SUNIR KHURANA)

Director

( VIJAYLAXMI JOSHI)
Chairman cum Managing Director



## PROFIT & LOSS A/C FOR THE YEAR ENDED 31 MARCH, 2011

(₹in million)

		FOR THE YEAR 2010-11		FOR THE YEAR 2009-10	
INCOME					
Sales		688544.88		451241.88	
Other Trade Earnings		2015.14	690560.02	1397.17	452639.05
Less: -					
Cost of Sales	12	682918.84		445768.34	
Manufacturing Expenses	13	4341.46		3694.63	
Processing Charges		0.02	687260.32		449462.97
GROSS PROFIT			3299.70		3176.08
Other Income	14	312.30		487.04	
Provisions No Longer Required		40.98		409.96	
Interest Income	15	4750.47	5103.75	5741.91	6638.91
			8403.45		9814.99
EXPENDITURE					
Salaries & Allowances	16	1837.59		1683.59	
Administrative Expenses	17	508.55		414.41	
Interest Paid	18	3718.59		4126.18	
Depreciation		124.66		133.30	
Exhibition, Fairs & Sales Promotion Exp.		45.13		46.34	
Miscellaneous Expenditure Written Off				58.26	
Debts/Claims Etc. Written Off		0.92		3.32	
Provision for Bad & Doubtful Debts		229.39	6464.83	18.98	6484.38
			1938.62		3330.61
Prior Period Items	19		(20.80)		0.10
PROFIT BEFORE TAX			1917.82		3330.71
Provision for Taxation					
Current Tax		774.00		1085.40	
Deferred Tax (Assets)		(108.82)		76.56	
Adjustments Relating to Earlier Years		36.21	701.39	6.37	1168.33
PROFIT AFTER TAX			1216.43		2162.38
Surplus Brought Forward From Previous Years			6119.65		4702.01
AMOUNT AVAILABLE FOR APPROPRIATION			7336.08		6864,39
Proposed Dividend			250.00		450.00
Dividend Distribution Tax			40.55		74.74
Transferred To General Reserve			130.00		220.00
BALANCE C/F TO BALANCE SHEET Farning Per Share ( Basic & Diluted)			6915.53		6119.65

Earning Per Share (Basic & Diluted)

1.22 43.25

Schedule 1 to 21 and Accounting Policies form an integral part of the accounts.

As per our report of even date attached

For **N K Bhargava & Co.,** Chartered Accountants F.R.No.: 000429N

(CA. N K Bhargava)

(MANOHAR BALWANI)

(M G GUPTA)

Partner M.No. 080624 G.M. & Company Secretary

Chief General Mananger (F&A)- Incharge

Date : 2nd August, 2011 Place : New Delhi (SUNIR KHURANA )
Director

( VIJAYLAXMI JOSHI)
Chairman cum Managing Director



SCHEDULES 1 to 21 ANNEXED TO & FORMING PART OF THE BALANCE SHEET AND PROFIT & LOSS ACCOUNT

### **Schedule 1. SHARE CAPITAL**

(₹in million)

	AS AT 31-03-2011	AS AT 31-03-2010
AUTHORISED		
1,000,000,000 Equity Shares of ₹ 1/- each		
(P.Y. 100,000,000 Equity Shares of ₹ 10/- each)	1000.00	1000.00
ISSUED, SUBSCRIBED AND PAID -UP		
1,000,000,000 Equity Shares of $\stackrel{?}{\scriptstyle{\sim}}$ 1/- each fully paid	1000.00	500.00
(P.Y.50,000,000 Equity Shares of ₹ 10/- each		
fully paid) Of the above, 970,000,000		
Equity Shares of ₹ 1/- each		
(P.Y. 47,000,000 Equity Shares of ₹ 10/- each)		
allotted as fully paid-up Bonus Shares by way		
of capitalisation of reserves		
TOTAL:	1000.00	500.00

### Schedule 2. RESERVES & SURPLUS

	As at 01.04.2010	Additions	Deduction	As at 31.03.2011
Capital Reserve	0.69	38	<del>.</del>	0.69
General Reserve	6251.13	130.00	500.00	5881.13
Balance Brought Forward From P&L A/c	6119.65	795.88	-	6915.53
TOTAL:	12371.47	925.88	500.00	12797.35



## **Schedule 3. LOAN FUNDS**

			AS AT 31-	03-2011	AS AT 31	-03-2010
I.	(aga book	URED inst hypothecation of stocks, debts and other current assets ent and future)				
	(Cas	M BANKS h Credit/Packing Credit Accounts/ ers) (Repayable within one year)				
	(1)	State Bank of India	27388.48		15841.25	
	(2)	Canara Bank	_		145.03	
	(3)	H.D.F.C. Bank	3748.43		1302.70	
	(4)	Bank of India	0.00		0.00	
	(5)	Bank of Baroda	-		268.80	
	(6)	Indian Bank	2972.38		4370.62	
	(7)	Bank of Maharastra	2702.03		2784.42	
	(8)	State Bank of Hyderabad	3968.68		8262.70	
	(9)	Union Bank of India	2000.00		3698.77	
	(10)	Axis Bank	752.83		2508.81	
	(11)	Oriental Bank of Commerce	98.06		-	
	(12)	Dhanalakshmi Bank	-		250.00	
	(13)	IDBI Bank	2128.96		4389.00	
	(14)	ICICI Bank	89.07		720	
	(15)	ING Vyasa Bank	164.84		-	
	(16)	Yes Bank	1221.90		366.71	
	(17)	Indusind Bank	2734.23		1954.80	
	(18)	Tamilnadu Mercantile Bank	50.03	50019.92	-	46143.61
II.	UNS	ECURED			-	
	FRO	M BANKS				
	(Rep	ayable within one year)				
	(1)	BNP Paribas Bank	464.60		2031.85	
	(2)	Deutsche Bank	1000.00		1551.09	
	(3)	Bank of Tokyo	5250.36		228.95	
	(4)	DBS	1882.06		1692.46	
	(5)	ANZ Bank	2217.04		- 1	
	(6)	HDFC Bank	0.69	10814.75		5504.35
тс	TAL			60834.67		51647.96



### **SCHEDULE 4: FIXED ASSETS**

		GROSS BLOCK				
Particulars	As at	Addition	Deduction			
	01-04-2010	Purchase/ Transfer	Sale/ Transfer	As at 31-03-2011		
OFFICE BUILDING						
Land free-hold	3.66	-		3.66		
Land Lease-hold	40.13	0.00		40.13		
Building	174.70	3.23		177.93		
Warehouse	34.11	0.00		34.11		
Water Supply & Drainage	5.48		No.	5.48		
Electrical Installations	14.84	0.04	18	14.88		
Audio/Fire/Airconditioning	9.86	-		9.86		
Roads & Culverts	2.67	-	-	2.67		
STAFF QUARTERS	11.00000					
Land-Free-hold	1.33		Ţ.	1.33		
Land-Lease-hold	2.67	-	16	2.67		
Building/Residential Flats	65.66			65.66		
Roads & Culverts	0.91		· ·	0.91		
Water Supply,Sewerage & Drainage	3.96	0.00		3.96		
Electrical Installations	3.60	0.01		3.61		
Plant and Machinery	786.06	0.00	9	786.06		
Furniture & Fixtures	71.71	1.51	0.50	72.72		
Computer/Data Processors	170.63	5.58	0.55	175.66		
Airconditioners, Fans, Typewriters & Other Machines	67.43	2.80	1.11	69.12		
Vehicles	24.90	2.69	3.42	24.17		
RAILWAY WAGON RAKE (WIS)	553.64	0.00	-	553.64		
RAILWAY LOOP LINE AT BNHT	26.17	-		26.17		
TOTAL(A)	2064.14	15.86	5.58	2074.42		
CAPITAL WORK IN PROGRESS			833.0			
Building under Construction	8.88	0.71	2.88	6.71		
Roads & Culverts	0.47	12	2	0.47		
Electrical Installations	6.70	-	-	6.70		
Plant & Machinery	13.80	12	0	13.80		
Gold Medallion unit	5.01	0.14	-	5.15		
TOTAL (B)	34.87	0.85	2.88	32.83		
GRAND TOTAL(A+B)	2099.00	16.71	8.46	2107.25		
LAST YEAR	2,075.26	55.38	31.64	2,099.00		

<sup>(</sup>a) Cost of office land/building/flats/culverts, sewerage and drainage in some of the offices have been accounted for provisionally pending receipt of final bills or under contruction / execution of lease deed.

<sup>(</sup>b) Leasehold lands, roads and culverts, sewerage, drainage and water supply for staff quarters at Delhi includes those held jointly with State Trading Corporation of India Limited (STC)

<sup>(</sup>c) Residential flats includes 41 shares (P.Y. 41 shares) of Cooperative Group Housing Society of the value of ₹ 0.002 million (PY ₹ 0.002 million). Conveyance of some of the flats of the original value as on 31.03.2011 amounting to ₹ 4.89 million (P.Y. ₹ 4.89 million) is pending to be executed

# 48th REPORT 2010-2011

	PROVISION FO	R DEPRECIATION		NET B	LOCK
As at 01-04-2010	Addition Purchase/	Deduction Sale/	As at 31-03-2011	As at 31-03-2011	As at 31-03-2010
25 67.00.00	Transfer	Transfer			helisalbehelilasi dada
	-	-	Ξ	3.66	3.66
10.27	0.50	100	10.77	29.36	29.86
55.86	4.51	1=1	60.37	117.56	118.84
13.95	1.36	12	15.31	18.80	20.17
5.48	0.00	0.00	5.48	0.00	0.00
14.13	0.14	0.00	14.27	0.61	0.83
9.86		100	9.86	0.00	0.00
1.57	0.07	150	1.64	1.03	1.08
			-	1.33	1.33
1.01	0.03		1.04	1.63	1.66
48.00	1.28	_	49.28	16.38	17.66
0.57	0.02		0.59	0.32	0.36
3.73	0.04	_	3.77	0.19	0.23
1.98	0.19	_	2.17	1.44	1.50
169.32	39.05	0.00	208.38	577.68	616.73
65.60	2.76	0.50	67.86	4.86	6.11
150.31	11.17	0.55	160.92	14.74	20.32
150.51	11.17	0.55	160.92	14.74	20.32
52.91	4.67	1.06	56.52	12.60	14.52
15.78	3.51	3.38	15.91	8.26	9.12
200.23	55.36	=	255.59	298.05	353.41
26.17	120000		26.17	0.00	0.00
846.74	124.66	5.49	965.91	1108.51	1217.40
2=2					
6.71	7-	100	6.71	7.	2.1
0.47	-	-	0.47	-	2
6.70	-	-	6.70	-	19
13.80		-	13.80	=	-0.01
3	-	-	-	5.15	5.01
27.69	-	(3)	27.69	5.15	7.1
874.43	124.66	5.49	993.60	1113.66	1224.57
757.31	133.30	16.18	874.43	1,224.57	

<sup>(</sup>d) Cost of Office Building on lands not owned by the Corporation is ₹ 2.26 million (P.Y. ₹ 2.26 million) and provision for depreciation is ₹ 1.69 million(P.Y. ₹ 1.63 million)

<sup>(</sup>e) Cost of Water Supply on Land not owned by the Corp. is  $\stackrel{?}{_{\sim}} 0.66$  million. (P.Y.  $\stackrel{?}{_{\sim}} 0.66$  million).

<sup>(</sup>f) Cost of residential building, roads & culverts and electrical installations amounting to ₹ 11.63 million & acccumulated depreciation of ₹ 5.42 million constructed on the leasehold land at Paradip which expired on 20.11.10. Paradip Port Trust has approved its renewal for 15 years. However, final approval of Government is awaited.



## Schedule 5. INVESTMENTS - LONG TERM (AT COST)

	(₹ in million)				
		AS AT 31-	03-2011	AS AT 31-	-03-2010
(A).	CENTRAL GOVERNMENT SECURITIES 9% Govt. Stock 2013 ( P.Y. ₹ 0.03 million )		0.03		0.03
(B).	INVESTMENTS IN SUBSIDIARY COMPANY (Unquoted)				
	1,461,502 Equity Shares of S \$ 1 each (P.Y. 1,461,502 Equity Shares of S \$ 1 each) in MMTC TRANSNATIONAL PTE LTD SINGAPORE		31.45		31.45
(C)	TRADE INVESTMENTS				
	I. Shares in Companies (Un-Quoted) Fully paid 4,750,000, Equity Shares of ₹ 10 each ( P.Y. 4,750,000, Equity Shares of ₹ 10 each ) in INDO FRENCH BIOTECH LTD.	47.50		47.50	
	Less: Provision for Diminution in Investment	47.50		47.50	
		0.00		0.00	
	Fully paid 2,600 Equity Shares of ₹ 10 each ( P.Y. 2,600 Equity Shares of ₹ 10 each ) in Greater Noida Integrated Warehousing Pvt. Ltd.	0.02		0.02	
	Fully paid 2,600 Equity Shares of ₹ 10 each ( P.Y. 2,600 Equity Shares of ₹ 10 each ) in Free Trade Warehousing Pvt. Ltd.	0.03		0.03	
	Fully paid 15,600,000 Equity Shares of ₹ 10 each ( P.Y. 12,480,000 Equity Shares of ₹ 10 each ) in MMTC PAMP India Pvt. Ltd.	156.00		124.80	
	Fully paid 33,800,000 Equity Shares of ₹ 10 each ( P.Y. 28,600,000 Equity Shares of ₹ 10 each ) in SICAL IRON ORE TERMINAL LTD	338.00		286.00	
	Fully paid 2,506,400 Equity Shares of ₹10 each ( P.Y. 663,000 Equity Shares of ₹ 10 each ) in MMTC GITANJALI PRIVATE LIMITED	25.06		6.63	
	Fully paid 3,000,000 Equity Shares of ₹ 10 each ( P.Y. 3,000,000 Equity Shares of ₹10 each ) in UNITED STOCK EXCHANGE LIMITED	30.00		30.00	
	Fully paid 52,000,000 Equity Shares of ₹ 5 each ( P.Y. 52,000,000 Equity Shares of ₹ 5 each ) in INDIAN COMMODITY EXCHANGE LIMITED	260.00		260.00	
	Fully paid 13,000 Equity Shares of ₹10 each ( P.Y. Nil Equity Shares of ₹10 each ) in TM MINING COMPANY LIMITED	0.13	809.24		707.48
	II. Shares in Associates Companies (Un-Quoted)				
	Fully paid up 199,000,000 Equity Shares of ₹10 each(P.Y. 199,000,000 Equity shares of `10 each) in Neelachal Ispat Nigam Limited	1990.00		1990.00	
	Fully paid 13,000 Equity Shares of ₹ 10 each (P.Y. 13,000 Equity shares of `10 each) in DEVONA POWER & INFRASTRUCTURE LTD.	0.13	1990.13	0.13	1990.13
то	TAL		2830.85		2729.09
Neth	NEW CONTRACTOR OF THE CONTRACT				



## Schedule 6. STOCK IN TRADE

(₹in million)

	AS AT 31-0	03-2011	3-2011 AS AT 31	
(As taken, valued and certified by the management) including with handling agents and Goods in transit				
a) Raw Material	63.90		41.66	
b) Finished goods *	6415.25		21306.11	
c) Packing Material	0.58	6479.73	0.57	21348.34
TOTAL		6479.73		21348.34

<sup>\*</sup> includes Stock in transit of ₹ Nil million ( P.Y. ₹ 12085.76 million) under lien of customers

### Schedule 7 SUNDRY DEBTORS\*

(Unsecured )				
a) Debts outstanding for a period exceeding six months				
i. Considered good	703.35		802.15	
ii. Considered Doubtful	752.44		535.66	
	1455.79		1337.81	
Less: Provision for doubtful debts	752.44	703.35	535.66	802.15
(b) Other Debts - Considered good		24694.00		14720.96
TOTAL		25397.35		15523.11

<sup>\*</sup>Debtors includes ₹ 367.91 million (P.Y. ₹ 212.19 million) due from Subsidiary Company.

### **Schedule 8. CASH & BANK BALANCES**

(a) Cash,Stamps & Cheques - in hand (Includes in transit)		3.29		551.28
(b) Bank Balance in India In Scheduled Banks				
i. In Current Account	3017.12		2372.00	
ii. In Cash Credit Account (Debit Balance)	12.43		442.34	
iii. In Current Account in Foreign Currency US\$ 0.01 million (P.Y. US\$ 0.01 million)	0.27		0.27	
<ul> <li>iv. Fixed Deposit Account (Including lodged as security with Municipal Corporation, Delhi)</li> </ul>	0.27		0.27	
v. Term Deposit with Banks *	64448.64	67478.73	57441.45	60256.33
(c) In Foreign Countries: Current Accounts: In Scheduled Banks		0.33		
TOTAL		67482.35		60807.61
* Includes ₹ 11490 08 million /DV ₹ 22253 95 million\ hair	a fived deposit un	dor lion of bankers	ac margin mor	ov against I C
* Includes₹11489.08 million (P.Y.₹22253.85 million) beir	ig rixea deposit und	der lien of dankers	as margin mor	iey against LC



### Schedule 9. LOANS & ADVANCES

(₹in million)

	AS AT 31-0	3-2011	AS AT 31-	03-2010
Unsecured and considered Good Unless				
otherwise stated)				
(a) Bills Receivable	200.04		310.17	
Less: Bills Discounted	34.91	165.13	-	310.17
(b) Advances against equity pending allottment : Haldia Free Trade Warehousing Private Limited. Integrated Warehousing Kandla Projects	160.00		160.00	
Development Pvt. Ltd Neelachal Ispat Nigam Limited **	18.77 1806.85	1985.62	30.98	190.98
(c) Advance recoverable in cash or in kind or for value to be received :				
<ul> <li>i) Considered good for which the company is fully secured(Secured against hypothecation of assets/ mortgage of title deeds and Bank Gurarantees)</li> </ul>	13044.28		9862.34	
ii) Considered good for which the company holds no security other than personal security	5194.75		3284.06	
iii) Considered doubtful	414.27		385.57	
	18653.30	-	13531.97	
Less: Provisions	414.27	18239.03	385.57	13146.40
d) Advances to Suppliers :				
<ul> <li>i) Considered good in respect of which the company is fully secured(Secured against hypothecation of stocks)</li> </ul>	10.60		106.13	
<ul> <li>ii) Considered good in respect of which the company holds no security other than personal security</li> </ul>	609.68		464.25	
iii) Considered doubtful	139.48		161.88	
	759.76	-	732.26	
Less : Provisions	139.48	620.28	161.88	570.38
(e) Income Tax (including Advance Income Tax TDS, Fringe Benefit Tax & Refund due)		2037.23	Ī	1952.36
(f) Inter Corporate Loans		20.00		20.00
(g) Deposits				
(i) Deposit with Customs, Port trust, Court etc.	212.53		47.46	
(ii) Other Deposits	215.28		333.73	
Total Deposits	427.81		381.19	
Considered Good	390.99		344.37	
Considered Doubtful	36.82		36.82	
	427.81		381.19	
Less: Provision	36.82	390.99	36.82	344.37
Total		23458.28		16534.66

					( X III IIIIIIIOII )
			Maximum due at any time during year	Outstanding As on 31.3,2010	Maximum due at any time during year
a)	Due from Directors	0.00	0.00	0.00	0.02
b)	Due from Officers *	0.79	1.06	2.02	2.12

<sup>\*</sup> Chief General Managers and Company Secretary considered for the purpose of Officers.

<sup>\*\*</sup> Includes ₹ 903.43 million (P.Y. ₹ Nil million) towards share premium @ ₹ 10 per share in respect of 90,342,744 equity shares of ₹ 10 each



### Schedule 10. CURRENT LIABILITIES

(₹in million)

	AS AT 31-	03-2011	AS AT 31	AS AT 31-03-2010	
(a) Sundry Creditors					
(i) Other than MSME'S	26509.75		29328.93		
(ii) MSME'S		26509.75	-	29328.93	
(b) Bills Payable		9426.10		5544.41	
(c) Advance Payments from Customers		7109.75		10430.74	
(d) Interest Accrued But not due on loan		113.94		58.15	
(e) Other Liabilities		5195.09		4533.05	
(f) Book Overdraft		111.01		76.68	
(g) Goods Received on Consignment	21584.98		14299.04		
Less: Stock Held on Consignment	21584.98		14299.04	-	
TOTAL		48465.64		49971.96	

## Schedule 11. PROVISIONS

(a) Taxation	1886.00	1885.40
(b) Proposed Dividend	250.00	450.00
(c) Dividend Distribution Tax	40.55	74.74
(d) Bonus/PRP	200.92	190.55
(e) Destinational Weight & Analysis Risk	5.32	5.27
(f) Earned Leave	230.87	209.27
(g) Post Retirement Medical Benefit	858.81	707.80
(h) Half Pay Leave	154.00	147.97
(i) LTC/ALTC	-	35.94
(j) Fringe Benefit Tax	26.54	26.54
(k) Gratuity	27.18	9.17
(I) Superannuation Benefits	220.57	160.00
(m) Service Award	53.53	-
(n) Compassionate Gratuity	2.88	-
(o) Employees Family Benefit Scheme	41.90	-
(p) Corporate Social Responsibility	0.97	-
TOTAL	4000.04	3902.65

## Schedule 11a. MISCELLANEOUS EXP.

(to the extent not written off or adjusted)

Deferred Revenue Expenditure	-5		58.26	
Add: Additions During Year	-		12	
Less: Written Off during the year	-	-	58.26	-
TOTAL		-		



## **Schedule 12. COST OF SALES**

	FOR THE YEAR 2010-11 FOR THE YEAR 2009-10								
		FOR THE YE	AK 2010-11	FUR THE TE	AK 2009-10				
(a)	Opening Stock & Goods In Transit		21306.11		5784.72				
(b)	Purchases Add: Claims in Kind Stock Received on Loan	645827.48 51.16	645878,64	453347.93 71.73 35.11	453454.77				
	Stock received on Eddin	-	043070104		133 (3 1.77				
(c)	Freight		7902.86		3111.09				
(d)	Demurrage (Net)		13.89		24.61				
(e)	Clearing, Handling, Discount & Other Charges (Net) *		6335.65		2499.21				
(f)	Commission to Other Selling Agents		5.64		1.89				
(g)	L/C Negotiation & Other Charges		26.36		65.62				
(h)	Difference in Exchange		(228.54)		(241.80)				
(i)	Custom Duty		12088.14		5832.02				
(j)	Insurance		13.98		11.14				
(k)	Godown Insurance		11.50		6.61				
(1)	Plot & Godown Rent (Net)		54.24		66.71				
(m)	Provision for Destinational Weight & Analysis Risks		5.32		8.72				
(n)	Premium on Forward Contract		191.82		152.63				
			693605.61		470777.94				
Les	s : Closing Stock & Goods in Transit Stock Issued in Kind Stock Given on Loan	6479.15 4.88		21306.11 3.35 24.10					
	Transferred to MFG.	4202.74	10686.77	3676.04	25009.60				
TO	TAL		682918.84		445768.34				

<sup>\*</sup> Includes  $\stackrel{?}{ ext{T}}$  Nil million (P.Y.  $\stackrel{?}{ ext{T}}$ 134.46 million) towards penalty for import under Target Plus Scheme



## **Schedule 13. MANUFACTURING EXPENSES**

		FOR THE YEA	R 2010-11	FOR THE YEA	AR 2009-10
(i)	Raw Material Consumed Opening Stock & Goods in Transit	41.66		-	
	Stock Transferred from COGS	4202.74		3676.04	
	Add : Processing Charges	80.22		47.79	
		4324.62		3723.83	
	Less: Closing Stock & Goods in Transit		4324.62	41.66	3682.17
(ii)	Packing Material Consumed				
	Opening Stock & Goods in Transit	0.58		0.57	
	Add: Purchases	16.84		12.47	
		17.42		13.04	
Les	s : Closing Stock & Goods in Transit	0.58	16.84	0.58	12.46
то	TAL		4341.46		3694.63



### **Schedule 14. OTHER INCOME**

(₹in million)

		FOR THE YEAR 2010-11	FOR THE YEAR 2009-10
(a)	Staff Quarters Rent	4.33	4.51
(b)	Profit on Sale of Assets	0.79	0.52
(c)	Miscellaneous Receipts (including forfeiture of performance guarantee/bid bond)	109.28	114.76
(d)	Dividend From Investments - MTPL, Singapore (including TDS ₹.Nil million (P.Y. ₹ Nil million)	98.88	141.99
(e)	Liabilities Written Back	94.18	142.58
(f)	Gain on Exchange	4.84	82.68
то	TAL	312.30	487.04

## **Schedule 15. INTEREST EARNED**

			100
(a) Bank (Including TDS ₹ (P.Y. ₹ 1.64 millio	The state of the s	2522.01	4006.66
(b) Government (Including TDS ₹ (P.Y. ₹ NIL millio		0.00	0.00
(c) Others (Including TDS ₹ (P.Y. ₹ Nil million	Land the state of	2228.46	1735.25
TOTAL		4750.47	5741.91



## **Schedule 16. SALARIES AND ALLOWANCES**

	FOR THE YEAR 2010-11		FOR THE YEA	AR 2009-10
DIRECTORS				
Salaries & Allowances *	10.60		11.48	
Residential Rent Contribution			0.11	
Provident Fund Contribution	0.84		1.38	
Gratuity	0.26		0.31	
Medical Expenses	0.59		0.27	
Superannuation Benefit	0.63		(-)	
Club Subscription	0.18		0.11	
Performance Related Pay	2.17	15.27	8.87	22.53
OTHERS				
Salaries & Allowances **	1117.53		1101.43	
Foreign Service Contribution (Net)	0.27		0.26	
Residential Rent Contribution	0.82		0.83	
Provident Fund Contribution	74.14		97.57	
Superannuation Benefit	59.94		110.00	
Family Pension Contribution	11.53		12.01	
Group Insurance	0.61		0.57	
Staff Welfare Expenses	107.34		28.15	
Bonus, PRP etc.	83.58		121.66	
Contribution to D.L.I.S.	1.04		0.79	
Gratuity	57.86		38.11	
Medical Expenses	307.66	1822.32	149.68	1661.06
TOTAL		1837.59		1683.59

<sup>\*</sup> Includes ₹ 0.80 million (P.Y. ₹ 2.74 million) towards provision for Earned Leave & Sick Leave \*\* Includes ₹ 2.20 million (P.Y. ₹ 38.72 million) towards VRS expenses and ₹ 87.34 million (P.Y. ₹ 128.54 million) towards provision for Earned Leave & Sick Leave



### **Schedule 17. ADMINISTRATIVE EXPENSES**

( C III IIIIIIIOII )					
	FOR THE YEAR 2010-11	FOR THE YEA	AR 2009-10		
Rent	39.12		19.53		
Rates & Taxes	14.01		12.95		
Electricity & Water Charges	20.16		19.34		
Insurance	1.05		3.05		
Advertisement & Publicity	35.30		17.69		
Printing & Stationery	6.85		6.79		
Postage & Telegram	2.17		1.69		
Telephone	19.05		19.39		
Telecommunication	9.12		8.51		
Travelling Expenses (Including expenditure incurred by Directors ₹ 7.61 million (P.Y. ₹ 5.50 million)	42.82		35.43		
Vehicle Expenses	17.23		17.70		
Entertainment (Incl. through Directors ₹ 1.54 million (P.Y. ₹1.81 million)	8.63		12.37		
Legal Expenses	19.37		16.58		
Auditors Remuneration *	5.44		4.89		
Bank Charges	11.24		8.59		
Books & Periodicals	1.46		2.84		
Trade Expenses	8.82		5.67		
Corporate Social Responsibility Expenses **	43.25		1.36		
Repairs & Maintenance Exp. (Incl. on Building ₹ 38.57 million(P.Y. ₹ 35.61 million) and Plant & Machinery ₹ 1.27 million (P.Y. ₹ 1.40 million)	61.26		54.95		
Computer Expenses	0.62		0.99		
Subscription	4.98		3.66		
Training, Seminar & Conferences (Including Directors ₹ Nil million (P.Y. ₹ Nil million)	5.69		5.38		
Loss on Sale of Assets	0.03		1.30		
Miscellaneous Expenses	60.51		55.42		
Professional / Consultancy Charges	33.25		12.09		
Mesne Profit	37.12		66.25		
TOTAL	508.55		414.41		

<sup>\*</sup> Includes Audit Fees ₹ 1.85 million (P.Y. ₹ 1.51 million), Tax Audit Fees ₹ 0.93 million (P.Y. ₹ 0.75 million), Certification Fees ₹ 0.45 million (P.Y. ₹ 0.27 million) and other services including TA/DA & out of pocket reimbursement ₹ 0.39 million (P.Y. ₹ 0.16 million) and Service Tax ₹ 0.28 million (P.Y. ₹ 0.24 million)

<sup>\*\*</sup> Includes provision of ₹ 0.97 million (P.Y. ₹ Nil million) towards un-utilised budget as per DPE guidelines



## **Schedule 18. INTEREST PAID**

(₹in million)

	FOR THE YEAR 2010-11	FOR THE YEAR 2009-10	
(a) Bank	1100.76	1508.67	
(b) Others	2617.83	2617.51	
TOTAL	3718.59	4126.18	

## **Schedule 19. PRIOR PERIOD ITEMS**

EXPENDITURE/PURCHASE		
Cost of Sales	(50.30)	1.71
Salaries & Allowances	0.04	0.01
Administrative Expenses	2.12	5.05
Interest	1.51	0.33
Depreciation	0.00	1.93
Others	0.01	0.14
TOTAL	(46.62)	9.17
INCOME/SALES		
Sales	(66.25)	(3.02)
Interest	(1.18)	11.38
Other Receipts	0.01	0.91
TOTAL	(67.42)	9.27
TOTAL (NET)	(20.80)	0.10



# 20(A): STATEMENT PURSUANT TO PART IV OF SCHEDULE VI

то	THE COMPANIES  Balance Sheet Abstract ar	-	siness Profile	(₹in million)
I.	Registration Details			( · ··· · · · · · · · · · · · · · · · ·
	Registration No.	5 5 4 0 3 3	State Code	5 5
	Balance Sheet Date	3 1 0 3 1 1 Date Month Year		
II.	Capital Raised During the	Year		
	Public Issue (Euro Isssue)	NIL	Rights Issue	NIL
	Bonus Issue	500	Private Placement (Preference Shares)	NIL
III.	Position of Mobilisation a	nd Deployment of Funds		
	Total Liabilities	7 4 6 3 2	Total Assets	7 4 6 3 2
	Sources of Funds		Application of Fun	ds
	Paid-Up Capital	1 0 0 0	Net Fixed Assets	1 1 1 4
	Reserves & Surplus	1 2 7 9 7	Investments	2 8 3 1
	Secured Loans	5 0 0 2 0	Net Current Assets	7 0 3 5 2
	Unsecured Loans	1 0 8 1 5	Deffered Tax Assets	3 3 5
IV.	Performance of Company			
	Turnover incl. Other Income	6 9 5 6 6 4	Total Expenditure	6 9 3 7 4 6
	Profit before Tax	1 9 1 8	Profit after tax	1 2 1 6
	Earning Per Share in Rs.	1 . 2 2	Dividend Rate (%)	2 5
V.	Generic Names of Three P (As per monetary terms)	rincipal Products/ Service	es of Company	
	Item Code No.	Product Description		
	7 1 . 0 8	GOLD		

COAL

I R O N O R E

2 7 . 0 3

2 6 . 0 1



# Schedule 20 (B): DETAILS OF INCOME & EXPENDITURE ON STAFF QUARTERS (₹ in million )

FOR THE YEAR 2009-10 **FOR THE YEAR 2010-11 EXPENDITURE** Rates Taxes & Electricity 4.58 4.61 Repairs & Renewals 11.10 12.82 Depreciation 1.56 1.56 Lease Rent 0.25 0.18 Miscellaneous Expenses 8.65 7.36 TOTAL 26.14 26.52 INCOME 0.04 0.04 Water Charges Recovered Miscellaneous Receipts 1.69 0.44 Rent Receipts 3.81 4.46 TOTAL 5.54 4.94 20.60 **Excess of Expenditure over Income** 21.58

## **SCHEDULE 20 (C): FOREIGN EXCHANGE EARNINGS & OUTGO**

	FOR THE YEAR 2010-11	FOR THE YEAR 2009-10
EXPENDITURE		
CIF/FOB Value of Imports	597878.84	405703.64
Foreign Offices	3.13	-
Foreign Tours	5.49	12.09
Demurrage/Despatch	35.34	36.19
Load Port/Supervision Charges	2.41	10.68
Interest	323.26	362.63
Ocean Freight	3054.14	811.74
Destinational Weight & Analysis Risk	1.90	5.25
Misc.Charges	21.71	1.08
TOTAL	601326.22	406943.30
EARNINGS		
FOB/CIF Value of Goods Exported	36934.08	32247.14
Depatch/Demurrage	13.29	41.97
Misc.Receipts	29.99	10.76
Dividend	98.88	141.99
Other Trade Earnings(Counter Trade)	-	31.44
TOTAL	37076.24	32473.30
NET EARNINGS (OUTGO)	(564249.98)	(374470.00)



# **SCHEDULE - 20 (D): PARTICULARS IN RESPECT OF GOODS MANUFACTURED**

			FOR THE YEAR 2010-11			FOR THE YEAR 2009-10		
Goods Manufactured	Unit of Measurment	Licenced Capacity (if applicable) (Qty)	Installed Capacity (Qty)	Actual Production (Qty)	Licenced Capacity (if applicable) (Qty)	Installed Capacity (Qty)	Actual Production (Qty)	
Silver Medallion	Nos.	N.A	N.A	263,077	N.A	N.A	206,279	
Sanchi	Kgs	N.A	N.A	10,416	N.A	N.A	6,037,580	
Gold Medallion	Nos.	N.A	N.A	149,130	N.A	N.A	170,219	
Mica paper	MT.	700	600	-	700	600	-	
Mica powder	MT.	900	900	7.	900	900		
IMP phase-I	MT.	N.A	45		N.A	45	-	

# SCHEDULE-20(E): CONSUMPTION OF RAW MATERIALS, COMPONENTS & SPARES

(₹in million)

, ,						
	FOR THE YEA	FOR THE YEAR 2010-11		AR 2009-10		
	Raw materials	Components	Raw materials	Components		
Indigenous	12 H	0	2	10		
As % of total	(4)	-	-	1=		
Imported	3,698.37	=	3,495.69	38		
As % of total	100.00	-	100.00			

# SCHEDULE 20(F): INFORMATION OF IMPORTS ON CIF BASIS FOR MANUFACTURING

	Year ended 31-03-2011	Year ended 31-03-2010
Raw materials	3,698.37	3,495.69
Components and spare parts	-	-
Other Traded Goods (CIF/FOB)		040

# NOTES FORMING PART OF THE ACCOUNTS FOR THE YEAR ENDED 31.03.2011

### 21. CONTINGENT LIABILITIES & NOTES

- 1. Contingent Liabilities:
- a) Guarantees issued by Banks on behalf of the Company ₹ 845.61 million (P.Y. ₹ 845.80 million). Corporate Guarantee amounting to ₹ 4506.69 million (P.Y. ₹ 4380.00 million) in favour of customer has been given towards performance of contract against which back up guarantees have been obtained from the associate suppliers.
- b) Corporate Guarantees of ₹ 14409.10 million (P.Y. ₹ 14409.10 million) given by the company in favour of financial institutions/banks on behalf of Neelachal Ispat Nigam Limited (NINL) for securing principal and interest in respect of loans to NINL.
- c) Claims against the Company not acknowledged as debts ₹ 1953.16 million (P.Y. ₹ 1961.07 million).
- d) Letters of Credit opened by the Company remaining outstanding ₹ 12254.56 million (P.Y. ₹ 15919.74 million).
- e) Bills discounted with banks ₹ 34.91 million (P.Y. ₹ Nil million).
- f) Sales Tax Demand of ₹ 839.17 million (P.Y. ₹ 851.97 million) in dispute against which ₹ 107.49 million (P.Y. ₹ 84.25 million) has been deposited and ₹ 7.25 million (P.Y. ₹ 2.30 million) covered by bank guarantees.
- g) Service Tax demand in respect of business auxillary service amounting to ₹ 425.49 million (L.Y. ₹ 341.50 million) pending before Customs, Excise & Service Tax Department.
- h) Bonds have been furnished to Customs Authorities for performance, submission of original documents, etc, some of which are still outstanding. The amount of un-expired Bonds is ₹ 952.76 million (PY ₹ 1118.87 million).
- A party has served a legal notice for non lifting of part quantity of coking coal in respect of

- supplies to M/s NINL, relating to delivery period 2008-09, claiming an amount of ₹ 3511 million (\$ 78.72 million translated @ ₹ 44.60 being the closing rate of exchange as on 31.03.2011) ( PY ₹ 3535.00 million) along with interest @ 12% p.a. w.e.f. 30<sup>th</sup> September 2009, which has been refuted since the same is not tenable. MMTC has also put the party on notice to lodge counter claim for non supply of coking coal for the year 2009-10. The matter has been taken up at Govt. level as the supplier is also one of the major supplier of coking coal to other PSUs and all terms, conditions and prices are determined by an Empowered Joint Committee consisting of senior level nominees of Govt. and PSUs.
- j) In one of the RO, auditors have observed for making liability towards CST transit sales of ₹ 644.32 million (PY ₹ 1947.58 million) on which in their view liability of CST amounting to ₹ 12.89 million (PY ₹ 38.95 million) may arise. On the basis of expert opinion and past experience, the company is of the view that no liability is likely to arise on this account. Accordingly no provision has been made. However, this will be suitably dealt with in the accounts after completion of assessment.
- k) Additional liability, if any, on account of sales tax demands on completion of assessments, disputed claims of some employees, nondeduction of Provident Fund by Handling Agents/Contractors, disputed rent and interest/penalty/ legal costs etc., in respect of amounts indicated as contingent liabilities being indeterminable, not considered.
- In some of the cases amounts included under contingent liabilities relate to commodities handled on Govt. of India's account and hence the same would be recoverable from the Govt. of India.
- Estimated amount of contracts remaining to be executed on capital account and not provided for ₹ Nil million (P.Y. ₹ 0.36 million).



3. Following stocks held by the Company on consignment basis not included in the inventory as on 31-3-2011:-

Items	31-0	3-2011	31-03-	2010	
	Qty.(kgs)	Value	Qty.(kgs)	Value	
Gold	8450	17422.33	8086	13629.48	
Gold Jewellery		2.31		6.63	
Silver	76561	4160.34	26178	662.93	
		21584.98		14299.04	

- Loans and Advances and Sundry Creditors include ₹ 11846.15 million (P.Y. ₹ 8253.95 million) being notional value of 5695 Kgs. (P.Y. 5117 Kgs) of gold and 1992 Kgs. (P.Y. Nil ) of silver belonging to foreign suppliers issued on loan basis to the Associates/ Customers of the Company.
- 5. In respect of GR-1 forms outstanding beyond due date the Company has filed application with the authorized dealers for extension of time/waiver/ write off. Pending decision on the application, the liability, if any, that may arise is unascertainable. Enforcement Directorate has imposed penalty for ₹ 19.53 million (P.Y. ₹ 19.53 million) which are being contested. Against this, an amount of ₹ 1.60 million (P.Y. ₹ Nil million) has been deposited and bank guarantee of ₹ 7.30 million (P.Y. ₹ 7.30 million) furnished.
- 6. The Company being the nominated agency for import of Gold and Silver has also imported Gold under usance L/Cs or availed buyer's credit. Money received towards sale value are put under Fixed Deposits with banks as margin or otherwise. Interest earned thereon due to payment received from customers before due date of usance L/C or the buyer's credit is payable to the customers as a business policy.
- 7. Loans & Advances include ₹ 157.37 million (P.Y. ₹ 157.37 million) being the amount deposited with the High Court in respect of a case which is still pending. Necessary liability towards principal amount already exists and the provision, if any, towards interest of

- ₹ 22.50 million (P.Y. ₹ 22.50 million) will be made after final decision of the Court.
- 8. Income tax of ₹ 2037.23 million (P.Y. ₹ 1952.33 million) under the head "Loans and Advances" consists of Rs. 309.83 million (PY ₹ 303.52 million) paid to Income Tax Department against the disputed demands of ₹ 309.83 million (P.Y. ₹ 342.65 millions) for various assessment years and advance tax/TDS/FBT of Rs. 1727.39 million (PY ₹ 1648.81 million) towards income tax/fringe benefit tax liability for financial years 2009-10 & 2010-11. Provision for additional demand, if any, will be made on completion of the Appellate Proceedings.
- 9. The ERP package "RAMCO" implemented by the Company has more or less stabilized. Systems audit has been conducted and its findings are under consideration of the management. Any further adjustments in processes and systems upon implementation of systems audit shall be incorporated in due course.
- 10. Valuation of closing stock at market price being lower than cost, has resulted in a loss of ₹ 210.87 million (P.Y ₹ 18.21 million) during the year.
- 11. An amount of ₹ 284.53 million (L.Y. ₹ 284.53 million) is outstanding against M/s AIPL in respect of Mint silver transaction against which full provision amounting to ₹ 284.53 million (L.Y. ₹ 284.53 million) has been made in the accounts pending adjustment, if any, of excess sale realization. The Company has filed a recovery suit of ₹ 314.02 million (L.Y. ₹ 314.02 million) which includes overdue interest of ₹ 29.49 million(L.Y. ₹ 29.49 million). M/s AIPL have also filed a suit against Government Mint/MMTC for damages of ₹ 1671.97 million (L.Y. ₹ 1671.97 million) which is not tenable as per legal opinion and is being contested.
- 12. During the year the company has imported pulses on the directives of the Govt. of India. The Government has allowed reimbursement of losses up to 15% of landed cost and trading

- margin @ 1.2% of CIF value, which works out to ₹ 132.36 million (L.Y. ₹ 311.77 million) on the import made by the company which has been credited to Profit & Loss Account as claims receivable from the Government on accrual basis. However, the reimbursement is released by the Govt. after the sale has been effected. The scheme has since been discontinued w.e.f. 2011-12.
- 13. During the year an amount of ₹ 228.54 million (L.Y. ₹ 241.80 million) towards difference in exchange (gain) has been shown under cost of sales which has arisen mainly due to adoption of notional exchange rate applicable on the date of bills of lading for initial recognition in reporting currency in respect of import purchases / export sales denominated in foreign currency.
- 14. In case of coal imported for NTPC supply, sale in some cases have been booked provisionally pending issue of final invoices since final quality analysis at destination is yet to be received. This has no impact on the profitability since the difference, if any, on issuance of final invoice shall be to the account of the supplier.
- 15. Sale of canalized urea to Deptt. of Fertilisers(DOF), Government of India is made based on allocation letters issued by DOF and by transferring shipping documents. However, no separate agreement is signed with DOF.
- 16. The proportionate forward premium of ₹ 724.65 million (LY ₹ 226.26 million) for imports and ₹ Nil million (L.Y. ₹ Nil million) for exports to be recognized in the Profit & Loss Account of the subsequent accounting year in terms of the provisions of Accounting Standard 11 issued by the Institute of Chartered Accountant of India.
- 17. In respect of forward exchange contracts outstanding as on 31.3.11 relating to firm commitments and highly probable forecast transactions, the loss of ₹ Nil million (P.Y. loss of ₹ 0.75 million) has been recognized in the Profit & Loss Account on the basis of changes

- in exchange rate as at the close of the year.
- 18. Liability of ₹ 60.57 million (P.Y. ₹ 110.00 million) towards superannuation benefit has been made during the year as per DPE guidelines for wage revision.
- 19. Against the disputed demand of custom duty, penalty etc amounting to ₹ 247.43 million (P.Y. ₹ 247.43 million) in respect of utilization of Target Plus License for import of RBD palmolien oil, liability of ₹ 247.43 million (P.Y. ₹ 247.43 million) already exists in the accounts. Liability on account of interest, if any, will be provided on final decision of the case.
- 20. A claim for ₹ 20.62 million (LY ₹ 20.62 million) against an associate on account of damaged imported Polyester is pending for which a provision of ₹ 17.01 million (LY ₹ 15.54 million) created after taking into account the EMD and other payables amounting to ₹ 3.61 million (LY ₹ 5.08 million). The company has requested customs for abandonment which is pending for adjudication.
- 21. The employees benefits provided by the Company as required under Accounting Standard 15 (Revised) are as under:-
- (i) Leave Encashment Payable on separation to eligible employees who have accumulated earned and half pay leave. Encashment of accumulated earned leave is also allowed leaving a minimum balance of 15 days twice in a year.
- (ii) Post Retirement Medical Benefit (PRMB) Available to retired employees at empanelled hospitals for inpatient treatment and also for OPD treatment.
- (iii) Gratuity Gratuity is paid to all the employees on retirement/separation based on the number of years of service. The scheme is funded by the Company and is managed by a separate Trust through LIC. In case of MICA division employees the scheme is managed directly by the company through LIC.
- (iv) Long Service Benefits : Long Service Benefits payable to the employees are as under :



- (a) Service Award amounting to ₹2500/- for each completed year of service is payable to the employees on superannuation/voluntary retirement scheme.
- (b) Compassionate Gratuity amounting to ₹ 50,000/- is payable in lumpsum to the dependants of the employee due death in service.
- (c) Payments under Employees' Family Benefit Scheme is payable to the dependants of the employee who dies in service till the notional

date of superannuation. A monthly benefit @ 40% of Basic Pay & DA last drawn subject to a maximum of ₹ 12000/- on rendering service of less than 20 years and similarly a monthly benefit @ 50% of Basic Pay & DA last drawn subject to maximum ₹ 12000/- on rendering service of 20 years or more at the time of death.

Other disclosures as required under AS - 15 (Revised) on 'Employee Benefits', in respect of defined benefit obligation are:

(a) Reconciliation of present value of defined benefit obligations:

(₹ in million)

SI. No.	Particulars	Gratuity	Earned Leave Encash ment	Sick Leave Encash ment	Post Retirement Medical Benefit	Long Service Benefits
(i)	Present value of projected benefit obligations as at 01/04/2010	627.64	209.27	147.97	707.80	
(ii)	Interest cost	50.09	16.74	11.84	56.62	
(iii)	Current service cost	18.55	10.24	6.43	9.85	
(iv)	Benefit paid	82.27	36.07	5.84	75.12	
(v)	Actuarial(gain)/loss	43.15	30.69	(6.40)	159.66	*98.31
(vi)	Present value of obligation as at 31st March,2011 (i+ii+iii-iv+v)	657.16	230.87	154.00	858.81	98.31

<sup>\*</sup> Expense (Nett.) of ₹80.30 million has been charged to P&L A/c after adjusting liability of ₹18.02 million available under Benevolent Scheme, which has been withdrawn.

(b) Expenses recognized in the statement of Profit & Loss A/c for the year ended 31st March, 2011:

SI. No.	Particulars	Gratuity	Earned Leave Encash ment	Sick Leave Encash ment	Post Retirement Medical Benefit	Long Service Benefits
(i)	Service cost	18.55	10.24	6.43	9.85	
(ii)	Interest cost	50.09	16.74	11.84	56.62	
(iii)	Expected return on plan assets	56.51				
(iv)	Net Actuarial (gain)/loss recognized in the period	43.15	30.69	(6.40)	159.66	80.30
(v)	Expenses recognized in the Profit & Loss A/c (i+ii-iii+iv)	55.28	57.67	11.87	226.14	80.30

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### (c) Changes in the fair value of planned assets

(₹ in million)

	GRATUITY
Fair value of plan assets as at 1.4.2010	618.47
Actual return on plan assets	56.51
Contribution by employer	37.28
Benefit paid	82.27
Actuarial gain/(loss)	
Fair value of plan assets as at 31.3.2011	629.99

(d) Effect of one percentage point change in the assumed inflation rate in case of valuation of benefits under Post Retirement Medical Benefit scheme.

(₹ in million)

SI. No.	Particulars	One percentage Increase in inflation rate	One percentage decrease in inflation rate
i)	Effect on the aggregate of the service cost and interest cost	8.22	(7.06)
ii)	Effect on defined benefit obligation	88.53	(76.23)

### (e) Actuarial assumptions:

SI.No.	Description	As at 31/3/2011
(i)	Discount rate (Per Annum)	8.00%
(ii)	Future cost increase	5.00%
(iii)	Retirement age	60 years
(iv)	Mortality table	LIC(1994-96) duly modified
(v)	Withdrawal rates	1% to 3% depending on Age

- 22. Related Party Disclosures Under AS-18 (As identified & certified by the Management)
  Name of the related parties and description of relationship:
  - a) Key Management Personnel
  - Smt. Vijay Laxmi Joshi Chairman-cum-Managing Director (w.e.f. 22.07.2011)

ii. Shri H.S. Mann Director & additional charge of Chairman and Managing Director (up to 22.07.2011)

iii. Shri Sanjiv Batra Chairman andManaging Director (up to 30.09.2010)

iv. Shri S.K. Kar Director ( up to 30.06.2010)

v. Shri A. Mahapatra Director ( up to 31.07.2010)

vi. Shri Sunir Khurana Director

vii. Shri Ved Prakash Director

viii. Shri Rajeev Jaideva Director ( w.e.f. 03.12.2010)

b) SubsidiaryMMTC Transnational Pte. Ltd., Singapore

c) Associate
 Neelachal Ispat Nigam Ltd.
 Devona Thermal Power & Infrastructure Ltd.

d) Joint Ventures:-

Free Trade Warehousing Pvt. Ltd

Haldia Free Trade Warehousing Pvt. Ltd.

Greater Noida Integrated Warehousing

Pvt. Ltd.

Integrated Warehousing Kandla Project Development Pvt. Ltd.

MMTC Pamp India Pvt. Ltd.

MMTC Gitanjali Private Ltd.

Indian Commodity Exchange Ltd.

Sical Iron Ore Terminal Ltd.

TM Mining Company Limited



Details of transactions during the year 2010-11

(₹ in million)

Particulars	Sub- sidiary	Asso- ciates	Vent-	Key man agement personnel	Total
Purchase of goods	19400.05	15587.78	40.12		35027.95
Sale of goods	7008.41	12936.59	30.55		19975.55
Sale of fixed assets					
Dividend Received	98.88				98.88
Finance including loans and equity contribution in cash or in kind		1806.85	89.55		1896.40
Corporate Guarantees					
Other payment Demurrage /Despatch					
Other receipt Demurrage /Despatch	3.14	17.18			20.32
Remuneration				24.07	24.07
Outstanding Balance					
Receivable	367.91	20286.39	2.84		20657.14
Payable	496.70	12977.28			13473.98

23. As per Accounting Standard – 27 – 'Financial reporting of interest in Joint Ventures' issued by the Institute of Chartered Accountants of India, the Company's share of ownership interest, assets, liabilities, income, expenses, contingent liabilities and capital commitments in the Joint venture companies, all incorporated in India are given below:-

(₹ in million)

51. No.	Name of the 3t Venture Company	% of Company's ownership Interest	Assets	Liabi lities	In- come	Expen diture		Capital Commit- ment
1.	Free Trade Warehousing Pvt. Ltd.	26	136.74	136.44	0.05	3.45	at i	
2.	Greater Noida Integrated Warehousing Pvt. Ltd.	26	0.01	0.01	c .	0.01		1
3.	MMTC Pamp India Pvt. Ltd.	26	450.79	301.91	13.18	16.12		
4.	Sical Iron Ore Terminal Ltd.	26	973.71	635.77		( <b>-</b> )		
5.	MMTC Gitanjali Pvt. Ltd.	26	96.18	73.12	82.68	82.67		
6	Indian Commodity Exchange Ltd.	26	210.43	49.04	36.29	117.47		-
7	TM Mining Company Limited	26	0.13	0.06	¥			

24. In terms of AS-17 the Company has identified its Primary Reportable Business Segments as Minerals, Precious Metals, Metals, Agro Products, Coal & Hydrocarbon, Fertilizer and General Trade/others. The Secondary Segments are

- identified based on the geographical location as Outside India and Within India. Details are placed at Annexure 'A'.
- 25. As required by Accounting Standard(AS) 28 " Impairment of Assets" notified by the Institute of Chartered Accountants of India, the company has carried out the assessment of impairment of assets. There has been no impairment loss during the year.
- 26. Reconciliation of provisions in terms of AS-29 is as under:

(₹ in million)

Particulars of Provision	Opening Balance as on 01.04.10	Adjustment during year	Addition during year	Closing Balance as on 31.03.11
Destinational Weight & Analysis Risk	5.27	5.27	5.32	5.32
Bonus/PRP	190.55	75.38	85.75	200.92
Superannuation Benefit	160.00	-	60.57	220.57
Taxation	1885.40	773.40	774.00	1886.00
Fringe Benefit Tax	26.54	-	-	26.54
Un-utilized budget for Corporate Social Responsibility	-	-	0.97	0.97
Proposed Dividend	450,00	450.00	250.00	250.00
Dividend Distribu- tion Tax on Proposed Dividend	74.74	74.74	40.55	40.55

### 27. Deferred Tax:

The deferred tax liability as at 31st March 2011 comprises of the following: (\* in million)

2011 COMp	2011 comprises of the following.					
Particulars	Deferred Tax Asset/ (Liability) as at 1.4.2010	Credit/(Charge) during 2010-11	Deferred Tax asset/(Liability) as at 31.3.2011			
Depreciation	(234.39)	17.81	(216.58)			
Disallowance	0.05	(0.05)	-			
U/S-43 B						
Prov. For Doubt	381.21	63.51	444.72			
ful Debts		1000000	11.10			
DWA Risk	1.75	(0.03)	1.72			
VRS Expenses	24.90	(8.71)	16.19			
Interest received	-	17.88	17.88			
from IT Deptt.			1,100,000			
Others	53.15	18.41	71.56			
TOTAL	226.67	108.82	335.49			
	The second second second					

- 28. Particulars in respect of Loans and Advances in the nature of loans as required by Clause 32 of the Listing Agreement:
- A) Loans and Advances given to Associates in the nature of advances: (Interest Free) (₹ in million)

		,
Loanee	Balance as on 31.03.2011	Maximum outstanding during the year
Neelachal Ispat	₹ 0.17	₹ 1.46
Nigam Ltd.	(P.Y. ₹ 1.33)	(P.Y. ₹ 1.84)

- B) Particulars of Investments by the Loanees: ₹ NIL (P.Y. ₹ NIL)
- 29. Earning per Share:

Particulars	10-11	09-10
Profit after Tax (₹ in million)	1216.43	2162.38
Total number of Equity Shares (million)	1000.00	50.00
Basic and diluted earnings per share (₹) (Face value ₹ 1/- per share) ( P.Y. Face value ₹ 10/- per share)	1.22	43.25

- 30. The company has made certain changes in the Accounting Policies during the year as under:
  - (i) Changes in the wording of Accounting Policy No.12:
  - (a) In the opening para "In case of back to back transactions, net realizable value is ascertained on the basis of cost plus profit margin" has been added to clarify the ascertainment of net realizable value in case of back to back transactions in line with accounting practice followed by the company.
  - (b) In first para of 12(b) "However where stocks are specifically identifiable, actual cost of the material including all expenses incurred up to the point at which they are lying is considered" has been added to clarify the determination of cost in respect of specific identifiable stocks to bring in line with the existing practices followed in such cases.

The above changes have no financial impact on the financials of the company.

( ii ) Accounting Policy No. 10(i) relating to Employee Benefits :

ALTC/LTC scheme has been withdrawn and long service benefits i.e. service award, compassionate gratuity, employees' family benefit scheme has been incorporated based on actuarial valuation. Due to this change, the profit for the year has decreased by ₹ 55.10 million.

31. Letters have been issued to parties for confirmation of balances with the request to confirm or send comment by the stipulated date failing which balance as indicated in the letter would be taken as confirmed. Confirmation letters have not been received in a few cases. However, no adverse

communication received from any party.

- 32. The company has availed exemption from disclosing information for those goods which form less than ten percent of the total value of turnover, purchase, consumption of raw material etc. under paragraphs 3(i)(a), 3(ii)(a) and 3(ii)(b) of Part-II of Schedule VI of the Companies Act, 1956 as per notification No. 301(E) Dated 8th February, 2011 of the Ministry of Corporate Affairs.
- 33. There are no micro, small or medium enterprises to whom the Company owes dues which are outstanding for more than 45 days as at 31st March, 2011.
- 34. Compliance of the Companies (Accounting Standard) Rules 2006 has been made. The Company has large number of transactions and diversified activities, which may have put operational constraints in strictly following the said rules. The deviation if any, have been stated in the accounting policies of the Company.
- 35. Whole time Directors are allowed usage of staff cars for private purposes up to 12,000 km per annum as specified in the contractual terms of appointment on payment of Rs. 400 per month.
- 36. Figures for the previous year have been regrouped / recasted wherever considered necessary.
- 37. Accounting Policies, Schedules & Notes attached form an integral part of the Accounts.

For N K BHARGAVA & Co.

Chartered Accountants

F.R. No.: 000429N

(CA. N. K. BHARGAVA)

Partner

(Manohar Balwani)

M.No. 080624 G.M. & Company Secretary

(M G Gupta)

Chief General Manager (F&A)-Incharge

(Vijaylaxmi Joshi)

(Sunir Khurana) Chairman cum Managing Director
Director

Date: 2<sup>nd</sup> August, 2011 Place: New Delhi



## ANNEXURE - 'A' TO NOTES TO ACCOUNTS

STATEMENT OF SEGMENTAL PERFORMANCE FOR THE YEAR 2010-11

(Primary Disclosures)

B U	SINE	SS SEG	MENTS			
Particulars	PRECIO	JS METAL	METALS		MINERALS	& ORES
3:	1st March 11	31st March 10	31st March 11	1st March 10	31st March 11	31st March 1
SEGMENT REVENUE						
External Sales						
- With in India	506852.87	321302.78	12465.55	15899.70	2146.16	1610.96
- Outside India			8135.68	4891.21	28041.57	26531.62
Total (A)	506852.87	321302.78	20601.23	20790.91	30187.73	28142.58
Inter-Segment sales						
- With in India						
- Outside India						
Total (B)						
<b>Total Segment Revenue</b>	506852.87	321302.78	20601.23	20790.91	30187.73	28142.58
(A+B) Total revenue of each						
segment as a percentage of	100 100					
total revenue of all segments	73.61%	71.20%	2.99%	4.61%	4.38%	6.24%
Segemental Result	0.000	22.000.00	1,121,1644			
- With in India	749.35	642.51	223.54	398.90	60.67	70.15
- Outside India	100000000000000000000000000000000000000		246.42	171.63	1120.37	1137.78
Total Segmental Result	749.35	642.51	469.96	570.53	1181.04	1207.93
Unallocated Corporate expense net of unallocated income	s					
Operating Profit						
Interest Expenses						
Interest Income						
Income taxes						
Profit from ordinary activities						
Extraordinary loss/Income						
Net Profit						
OTHER INFORMATION	tues and the same	Water water	177000000000000000000000000000000000000	1.0000000000	2012-010-0	
Segment assets	61158.05	42549.90	1622.22	1935.70	3728.68	2472.66
Unallocated Corporate assets						
Total assets						
Segment Liabilities	43805.37	37987.00	2030.78	1598.92	4904.98	6143.27
Unallocated Corporate liabilities						
Total liabilities	12220	40.75				
Segment Capital expenditure	0.35	10.75				
Unallocated Capital Expenditure	2					
Total Capital Expenditure		4.07				
Segment Depreciation	1.19	1.87			55.36	55.57
Unallocated Depreciation						
Total Depreciation						
Non-cash expenses other than						
depreciation						

(Secondary Disclosures)

G	E	0	G	R	A	P	н	I	С	A	L	S	E	G	М	E	N	Ī	S
Particulars										OL	ITSIE	E IN	DIA						
						3:	Lst	Ma	rch	11	L					31	lst	Mar	ch 1
SEGMENT REVENUE																			
External Sales								36,9	34.0	8							3	2,22	7.58
nter-Segment sales	5									-									-
Total Revenue								36,9	34.0	8							3	2,22	7.58
Segement Result								1,3	72.6	54								1,35	1.21
Segment assets								3,5	78,3	31								2,21	7.19
apital expenditure										-									-

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HYDROC	ADRON	AGRO PRO		NES:		G M E N OTHER		TOTA	NI:
			2015						
31st March 11	S151 March 10	31st March 11	S1St March 10	31st March 11	s1st March 10	31st March 11	15; California	31st March 11	31st March 10
95098.93	39955.67	16215.41	15883.15	18657.13	24223.99	174.75	138.04	651610.80	419014.30
		20.24		736.59	804.76			36934.08	32227.58
5098.93	39955.67	16235.65	15883.15	19393.71	25028.75	174.75	138.04	688544.88	451241.8
95098.93	39955.67	16235.65	15883.15	19393.71	25028.75	174.75	138.04	688544.88	451241.88
13.81%	8.85%	2.36%	3.52%	2.82%	5.55%	0.03%	0.03%	100.00%	100.00%
017.70	442.10	100.13	12.47	02.07	162.54	04.04	OF 10	1027.06	1074.07
817.72	442.10	-102.13 0.59	13.47	92.97 5.25	162.54 10.91	84.94	95.19 30.90	1927.06 1372.64	1824.8
817.72	442.10	-101.54	13.47	98.22	173.45	84.94	126.09	3299.70	1351.2 3176.0
017.72	442.10	-101.54	13.47	90.22	1/3.45	04.94	120.09	3299.70	31/6.0
								2413.76	1461.1
								885.94	1714.9
								3718.59	4126.1
								4750.47	5741.9
								701.39	1168.3
								1216.43	2162.3
								1216.43	2162.3
4519.70	16218.14	4540.93	6966.19	905.77	2283.92	559.73	607.15	87035.08	73033.6
	MA ATRIVASCES		11123337777	2 Detrain	3.1020.0741			40062.62	45360.4
								127097.70	118394.0
2737.45	13344.72	7580.27	6207.18	1064.03	1845.63	318.35	845.53	72441.23	67972.2
	200					1000000		40859.12	37550.3
								113300.35	105522.5
								0.35	10.7
								13.48	44.6
								13.83	55.3
						36.36	36.36	92.92	93.8
								31.75	39.5
								124.66	133.3
								231.28	80.5

GEO	GRAPHI	CAL SEGME	NTS
WITHIN	INDIA	тот	AL
31st March 11	31st March 10	31st March 11	31st March 10
651,610.80	419,014.30	688,544.88	451,241.88
-	-	3	-
651,610.80	419,014.30	688,544.88	451,241.88
1,927.06	1,824.87	3,299.70	3,176.08
83,456.77	70,816.45	87,035.08	73,033.64
0.35	10.75	0.35	10,75



## **CASH FLOW STATEMENT**

(₹in million)

	FOR THE YE	AR 2010-11	FOR THE YE	AR 2009-10
A. Cash flow from operating activities				
Profit before Tax		1,917.82		3,330.71
Adjustment for :		200000000000000000000000000000000000000		175-156-15-156-15-11-11-11-11-11-11-11-11-11-11-11-11-
Depreciation	124.66		133.30	
Miscellaneous Expenses w/off	-		58.26	
Net Foreign Exchange (Gain) /Loss	(233.38)		(324.48)	
(Profit) /Loss on sale of Fixed Assets	(0.76)		0.78	
Interest received	(4,750.47)		(5,741.91)	
Dividend Received from Investments	(98.88)		(141.99)	
Interest Paid Provision for doubtful Debts/Loans & Advances	3,718.59 229.39		4,126.18 18.98	
Provision for unutilised budget for CSR	0.97		10.50	
Provision no longer Required	(40.98)		(409.96)	
Liabilities no longer Required	(94.18)		(142.58)	
Provision for DWA risk	5.32	(1,139.72)	8.72	(2,414.70)
Operating Profit before Working Capital Changes	-	778.10		916.01
Adjustment for :		W Trescuesto		
Trade & others Receivable	(15,101.93)		6,022.00	
Inventory	14,868.62		(15,563.06)	
Trade & other Payable	(1,183.60)		2,006.26	
Provisions	324.69		13.32	
		(1,092.22)		(7,521.48)
Cash Generated from operations		(314.12)		(6,605.47)
Taxes Paid		(894.48)		(741.27)
Net cash flow from operating activities  B. Cash flow from Investing Activities		(1,208.60)		(7,346.74)
Purchase of Fixed assets	(13.83)		(40.42)	
Sale of Fixed Assets	0.85		(0.27)	
Purchase of investments	(101.76)		(413.66)	
Advance for purchase of shares	(1,794.64)		(90.98)	
Interest received	4,750.47		5,741.91	
Dividend Received from Investments			4444-11	
-MTPL,Singapore	98.88		141.99	
Net cash flow from investing activities	5	2,939.97		5,338.57
C. Cash flow from financing activities	1.71.77			
Proceeds from bank borrowings/others	9,186.70		8,595.96	
Interest Paid	(3,718.59)		(4,126.18)	
Dividend (inclusive of tax) paid  Net cash flow from Financing Activities	(524.74)	4,943.37	(233.99)	4,235.79
Net increase/(decrease) in Cash & Cash Equivalent		6,674.74		2,227.62
Opening Balance of Cash & Cash Equivalent	60,807.61	0,074174	58,579.99	2/22/102
Closing Balance of Cash & Cash Equivalent	67,482.35		60,807.61	
Note:				
1 Adjustments for certain accruals /deferrals				
made at Corporate Office on the basis of				
information received from branch offices.				
2. Figures for the previous year have been				
regrouped wherever considered necessary.				
Cash and Cash equivalents includes all term deposits with banks.				
4. Cash and Cash equivalents represent:-				
To Cash and Cash equivalents represent.		As on 2010-11		As on 2009-10
a) Cash, Stamps & Cheques in Hand		3.29		551.28
b) Bank Balances in India		393840		eealat.
in Current Account		3017.12		2372.00
in Cash Credit Account (Debit Balance)		12.43		442.34
in Current Account in Foreign Currency		0.27		0.27
in Term Deposits (including under lien/		64448.91		57441.72
lodged as security)				
c) In Foreign Countries		0.55		
Current Account in Scheduled Bank		0.33		60007.61
For N K Bhargaya & Co		67482.35		60807.61

For N K Bhargava & Co., Chartered Accountants F. R. No.: 000429N

(CA. N K Bhargava) Partner

M.No. 080624

(MANOHAR BALWANI)

G.M. & Company Secretary

(M G GUPTA)

Chief General Mananger (F&A)- Incharge

Date : 2nd August, 2011 Place : New Delhi

(SUNIR KHURANA) Director

( VIJAYLAXMI JOSHI) Chairman cum Managing Director



STATEMENT FORMING PART OF PROFIT & LOSS ACCOUNT INFORMATION IN PURSUANT TO PARA 3 PART -II OF SCH-VI OF THE COMPANIES ACT ,1956 ANNEXED TO THE ACCOUNTS FOR THE YEAR ENDED 31st MARCH,2011 GOODS FORMING 10% OR MORE OF THE TOTAL VALUE OF TURNOVER / PURCHASE

	Opening	Stock	Purch	ases	Sale	5	Closing	Stock
	Qty.	Value	Qty.	Value	Qty.	Value	Qty.	Value
IMPORTS								
GOLD (OGL) - KGS	122	198	243,632	461,114	241,386	465,102	209	432
GOLD (DTA) - KGS		<del>.</del>	2,730	5,121	2,728	5,132	2	4
STEAM COAL-MT	2,483,502	13,335	9,479,493	52,865	11,744,898	80,405	163,835	1,076
DOMESTIC								
GOLD JEWELLERY - GMS	18,776	53	13,036	359	105,275	887	7,345	53
GOLD MEDALLION - GMS	50,075	199	73,020	249	330,974	3,462	52,028	322
GOLD SCRAP, A&H & SHOP - GMS	-	2	-	10	·-	•	-	2



# Statement Pursuant to Section 212 of the Companies Act, 1956 Relating to the Subsidiary Companies

(Amount In US\$ Million)

1	Nai	me of Subsidiary Company	MMTC Transnation	nal Pte. Limited Singapore
			2010-11	2009-10
2		e Financial year of the osidiary Company ended on	31st March 2011	31st March 2010
3		ares of the Subsidiary Company d by MMTC Limited		
	i)	Number	1461502 shares of <b>S</b> \$ 1 each	1461502 shares of S\$ 1 each
	ii)	Extent of Holding	100%	100%
4	the fina	e Net aggregate of profit of Subsidiary Company for the ancial year so far as it concern members of MMTC ltd.		
	i)	Dealt with in the Accounts of MMTC Ltd. For the year ended 31st March	Níl	Nil
	ii)	Not dealt with in the Accounts of MM Ltd. For the year ended . (\$ in Million		6.5
5	the fina	e net aggregate amount of profit of Subsidiary Company for the previous ancial year so far as they concern members of MMTC Ltd.		
	i)	Dealt with in the Accounts of MMTC Ltd. For the year ended 31st March	Nil	Nil
	ii)	Not dealt with in the Accounts of MM Ltd. For the year ended. (\$ in Million)		6.9

(MANOHAR BALWANI)
GM & Company Secretary

(M. G. GUPTA)
Chief General Manager (F&A)- Incharge

(SUNIR KHURANA)
Director

(VIJAYLAXMI JOSHI)
Chairman-cum-Managing Director





## MMTC TRANSNATIONAL PTE LTD

# Financial Statements 2010 - 2011



### **Directors' Report**

### For the financial year ended 31 March 2011

The directors present their report to the shareholder together with the audited financial statements for the financial year ended 31 March 2011.

#### **Directors**

The directors in office at the date of this report are as follows:

as follows:	
Hardip Singh Mann	(appointed on
	6 October 2010)
Sunir Khurana	
Ved Prakash	(appointed on
	11 October 2010)
Rajeev Jaideva	(appointed on
	11 October 2010)
Madan Gopal Gupta	(appointed on
	16 November 2010)
Tapas Kumar Sengupta	(appointed on 18
	May 2011)
Vijay Kumar Gupta	(appointed on 18
	May 2011)
Joggari Kishan	(resigned on 18
	May 2011)
Vavadhan Kulaselralam	(resigned on 18
	May 2011)

# Arrangements to enable directors to acquire shares and debentures

Neither at the end of nor at any time during the financial year was the Company a party to any arrangement whose object was to enable the directors of the Company to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

### Directors' interests in shares or debentures

According to the register of directors' shareholdings, none of the directors holding office at the end of the financial year had any interest in the shares or debentures of the Company or related corporations, except as follows:

	Holding registered, in name of a director, spouse or infant children					
	At 31.3.2011 (par value of RS. 1 each)	At 1.4.2010 (par value of RS. 10 each)				
MMTC Limited (Ordinary shares) Sunir Khurana	20	1				

### **Directors' contractual benefits**

Since the end of the previous financial year, no director has received or become entitled to receive a benefit by reason of a contract made by the Company or a related corporation with the director or with a firm of which he is a member or with a company in which he has a substantial financial interest, except as disclosed in the financial statements and in this report, and except that certain directors received remuneration as a result of their employment with related corporations.

### **Share options**

There were no options granted during the financial year to subscribe for unissued shares of the Company.

No shares have been issued during the financial year by virtue of the exercise of options to take up unissued shares of the Company.

There were no unissued shares of the Company under option at the end of the financial year.

### **Independent auditors**

The independent auditors, Pricewater houseCoopers LLP, have expressed their willingness to accept re-appointment.

On behalf of the directors

Sd/- Sd/TAPAS KUMAR SENGUPTA VIJAY KUMAR GUPTA

Director Director

### STATEMENT BY DIRECTORS

For the financial year ended 31 March 2011

In the opinion of the directors,

- (a) the financial statements as set out on pages 5 to 24 are drawn up so as to give a true and fair view of the state of affairs of the Company at 31 March 2011 and of the results of the business, changes in equity and cash flows of the Company for the financial year then ended; and
- (b) at the date of this statement, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they fall due.

On behalf of the directors

Sd/- Sd/
TAPAS KUMAR SENGUPTA

Director VIJAY KUMAR GUPTA

Director

# INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDER OF MMTC TRANSNATIONAL PTE LTD

### Report on the Financial Statements

We have audited the financial statements of MMTC Transnational Pte Ltd set out on pages 5 to 24, which comprise the balance sheet as at 31 March 2011, the statement of comprehensive income, the statement of changes in equity and the statement of cash flows for the financial year then ended, and a summary of significant accounting policies and other explanatory notes.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the provisions of the Singapore Companies Act (the "Act") and Singapore Financial Reporting Standards and for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair profit and loss accounts and balance sheets and to maintain accountability of assets.

### **Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Singapore Standards on Auditing. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance as to whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal

controls relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements of the Company are properly drawn up in accordance with the provisions of the Act and Singapore Financial Reporting Standards so as to give a true and fair view of the state of affairs of the Company as at 31 March 2011, and its results, changes in equity and cash flows for the financial year ended on that date.

## Report on Other Legal and Regulatory Requirements

In our opinion, the accounting and other records required by the Act to be kept by the Company have been properly kept in accordance with the provisions of the Act.

Sd/-

PricewaterhouseCoopers LLP
Public Accountants and Certified Public Accountants

Singapore, 14 JUN 2011



# Statement Of Comprehensive Income For the financial year ended 31 March 2011

	Note	2011 US\$	2010 US\$
Sale of goods		710,292,097	525,465,527
Other income - net	3	1,219,886	3,535,670
Purchases for resale		(705,385,499)	(519,856,611)
Employee compensation	4	(1,047,254)	(865,945)
Depreciation	10	(35,650)	(18,524)
Rental expense - operating lease		(183,385)	(130,332)
Net currency translation loss		(34,210)	(11,266)
Bank charges		(277,657)	(388,292)
Other expenses		(257,523)	(271,749)
Finance expense	5	(1,344,696)	(410,151)
Profit before income tax		2,946,109	7,048,327
Income tax expense	6	(631,070)	(505,450)
Profit after tax and total comprehensive income		2,315,039	6,542,877

The accompanying notes form an integral part of these financial statements.



## **Balance Sheet**

As at 31 March 2011

	Note	2011 US\$	2010 US\$
ASSETS			
Current assets			
Cash and bank deposits	7	17,969,683	18,803,367
Trade and other receivables	8	30,713,513	34,185,716
Other current assets	16	84,028	513,713
Inventories		5,478	5,478
		48,772,702	53,508,274
Non-current assets			
Investment in a subsidiary	9		
Property, plant and equipment	10	90,639	23,641
		90,639	23,641
Total assets		48,863,341	53,531,915
LIABILITIES			
Current liabilities			
Trade and other payables	11	18,044,935	34,598,880
Borrowings	12	12,382,858	400,000
Current income tax liabilities	6	206,756	500,812
Total liabilities		30,634,549	35,499,692
NET ASSETS		18,228,792	18,032,223
EQUITY			
Share capital	14	1,000,000	1,000,000
Retained profits		17,228,792	17,032,223
Total shareholder's equity		18,228,792	18,032,223

The accompanying notes form an integral part of these financial statements.



# Statement of Changes In Equity For the financial year ended 31 March 2011

	Note	Share capital US\$	Retained profits US\$	Total US\$
2011				
Beginning of financial year		1,000,000	17,032,223	18,032,223
Total comprehensive income		<u> </u>	2,315,039	2,315,039
Dividend paid	15	÷	(2,118,470)	(2,118,470)
End of financial year		1,000,000	17,228,792	18,228,792
2010				
Beginning of financial year		1,000,000	13,576,228	14,576,228
Total comprehensive income		Ω.I	6,542,877	6,542,877
Dividend paid	15	<b>1</b>	(3,086,882)	(3,086,882)
End of financial year		1,000,000	17,032,223	18,032,223

The accompanying notes form an integral part of these financial statements.



## **Statement of Cash Flows**

For the financial year ended 31 March 2011

	Note	2011 US\$	2010 US\$
Cash flows from operating activities			
Profit after tax		2,315,039	6,542,877
Adjustments for:			
Income tax expense		631,070	505,450
Depreciation		35,650	18,524
Loss on disposal of fixed assets		5,520	924
Interest income		(225,704)	(845,894)
Interest expense		1,344,696	410,151
		4,106,271	6,632,032
Change in working capital			
Trade and other receivables		3,501,666	(2,846,504)
Trade and other payables		(16,124,260)	888,026
Inventories		-	2,358
Cash (used in)/generated by from operations		(8,516,323)	4,675,912
Income tax paid		(925,126)	(830,501)
Net cash (used in)/provided by operating activities		(9,441,449)	3,845,411
Cash flows from investing activities			
Purchase of property, plant and equipment		(108,168)	(13,652)
Interest received		196,241	808,708
Net cash provided by investing activities		88,073	795,056
Cash flows from financing activities			
Dividends paid		(2,118,470)	(3,086,882)
Interest paid		(1,344,696)	(410,151)
Proceeds from borrowings		12,382,858	-
Repayment of borrowings		(400,000)	(877,704)
Net cash provided by/(used in) financing activities	7	8,519,692	(4,374,737)
Net increase in cash and bank balances		(833,684)	265,730
Cash and bank balances at beginning of financial year		18,803,367	18,537,637
Cash and bank balances at end of financial year		17,969,683	18,803,367



### **Notes To The Financial Statements**

For the financial year ended 31 March 2011

These notes form an integral part of and should be read in conjunction with the accompanying financial statements.

#### 1. General information

The Company is incorporated and domiciled in Singapore. The address of its registered office is 20 Cecil Street, #1 4-03/04 Equity Plaza, Singapore 049705.

The principal activities of the Company are trading in minerals, metals, fertilizers, agricultural products, coal and hydrocarbon products, jewellery and other commodities.

### 2. Significant accounting policies

### 2.1 Basis of preparation

The financial statements have been prepared in accordance with Singapore Financial Reporting Standards ("FRS"). The financial statements have been prepared under the historical cost convention, except as disclosed in the accounting policies below.

The preparation of these financial statements in conformity with FRS requires management to exercise its judgement in the process of applying the Company's accounting policies. It also requires the use of certain critical accounting estimates and assumptions. The management has assessed that there are no estimates or judgements used that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

# Interpretations and amendments to published standards effective in 2010

On 1 April 2010, the Company adopted the new or amended FRS and interpretation to FRS ("INT FRS") that are mandatory for application from that date. Changes to the Company's accounting policies have been made as required, in accordance with the relevant transitional provisions in the respective FRS and INT FRS.

The adoption of these new or amended FRS and INT FRS did not result in substantial changes to the Company's accounting policies and had no material effect on the amounts reported for the current or prior financial years.

Consolidated financial statements are not prepared as the Company is a wholly owned subsidiary of MMTC Limited, incorporated in India, which produces consolidated financial statements for public use. The registered office address of MMTC Limited is Core – 1, Scope Complex, 7, Institutional Area, Lodi Road, New Delhi, India— 110003.

The basis on which the subsidiary is accounted for is disclosed in note 2.7.

### 2.2 Revenue recognition

Revenue comprises the fair value of the consideration received or receivable for the sale of goods in the ordinary course of the Company's activities. Revenue is presented, net of goods and services tax, rebates and discounts.

Revenue is recognised as follows:

### (a) Sale of goods

Revenue from the sale of goods is recognised when products have been delivered in accordance with the shipment terms.

#### (b) Interest income

Interest income is recognised using the effective interest method.

### 2.3 Currency translation

These financial statements are presented in United States Dollar, which is the functional currency of the Company.

Transactions denominated in a currency other than United States Dollar ("foreign currency") are translated into United States Dollar using the exchange rates prevailing at the dates of the transactions. Currency translation differences resulting from the settlement of such transactions and from the translation at the closing rates at the balance sheet date of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss.

#### 2.4 Bank balances

#### **Trade and other receivables Deposits**

Bank balances, trade and other receivables and deposits are initially recognised at fair value and subsequently carried at amortised cost using the effective interest method, less any accumulated impairment losses.

The Company assesses at each balance sheet date whether there is objective evidence that these financial assets are impaired and recognises an allowance for impairment when such evidence exists. Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy and default or significant delay in payments are objective evidence that these financial assets are impaired.

The carrying amount of these assets is reduced through the use of an impairment allowance account which is calculated as the difference between the carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate.

These assets are presented as current assets, except for those maturing later than 12 months after the balance sheet date which are presented as non-current assets.

#### 2.5 Income taxes

Current income tax is recognised at the amount expected to be paid to or recovered from the tax authorities.

Deferred income tax is recognised for all temporary differences except when the deferred income tax arises from the initial recognition of an asset or liability in a transaction that is not a business combination and affects neither accounting nor taxable profit or loss at the time of transaction.

Current and deferred income tax is measured using the tax rates and tax laws that have been enacted or substantively enacted by the balance sheet date, and are recognised as income or expenses in profit or loss, except to the extent that the tax arises from a business combination or a transaction which is recognised directly in equity. Deferred tax arising from a business combination is adjusted against goodwill on acquisition.

#### 2.6 Inventories

Inventories, comprise goods held for resale, are carried at the lower of cost and net realisable value. Cost is determined on a specific identification method. Net realisable value is the estimated selling price in the ordinary course of business less applicable variable selling expenses.

#### 2.7 Investments in subsidiaries

Subsidiaries are entities in which the Company has power to govern the financial and operating policies so as to obtain benefits from its activities, generally accompanying a shareholding giving rise to a majority of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Company controls another entity.

Investments in subsidiaries are carried at cost less accumulated impairment losses in the Company's balance sheet. Where an indication of impairment exists, the carrying amount of the investment is assessed and written down immediately to its recoverable amount.

On disposal of an investment, the difference between net disposal proceeds and the carrying amount of the investment is taken to profit or loss.



#### 2.8 Property, plant and equipment

Property, plant and equipment are initially recognised at cost and subsequently carried at cost less accumulated depreciation and accumulated impairment losses.

Subsequent expenditure relating to property, plant and equipment that has already been recognised is added to the carrying amount of the asset only when it is probable that future economic benefits associated with the item will flow to the Company and cost of the item can be measured reliably.

Depreciation on property, plant and equipment is calculated on a reducing balance basis so as to write off the cost of property, plant and equipment over their expected useful lives of 3 years.

The residual values, estimated useful lives and depreciation method of property, plant and equipment are reviewed, and adjusted as appropriate, at each balance sheet date. The effects of any revision are recognised in profit or loss when the changes arise.

On disposal of an item of property, plant and equipment, the difference between the net disposal proceeds and its carrying amount is taken to profit or loss.

#### 2.9 Impairment of non-financial assets

Property, plant and equipment and investments in subsidiary are reviewed for impairment whenever there is any indication that these assets may be impaired.

If the recoverable amount of the asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. The difference between the carrying amount and recoverable amount is recognised as an impairment loss in profit or loss.

An impairment loss for an asset is reversed if, and only if, there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised. The carrying amount of

the asset is increased to its revised recoverable amount, provided that this amount does not exceed the carrying amount that would have been determined (net of accumulated depreciation) had no impairment loss been recognised for the asset in prior years. A reversal of impairment loss for an asset is recognised in profit or loss.

#### 2.10 Trade and other payables

Trade and other payables are initially recognised at fair value, and subsequently measured at amortised cost, using the effective interest method.

#### 2.11 Operating lease payments

Payments made under operating leases (net of any incentives received from the lessor) are recognised in profit or loss on a straight-line basis over the period of the lease.

# 2.12 Provisions for other liabilities and charges

Provisions for other liabilities and charges are recognised when the Company has a present legal or constructive obligation as a result of past events, it is more likely than not that an outflow of resources will be required to settle the obligation and the amount has been reliably estimated.

#### 2.13 Employee compensation

#### (a) Defined contribution plans

The Company's contributions to defined contribution plans are recognised as employee compensation expense when the contributions are due, unless they can be capitalised as an asset.

#### (b) Employee leave entitlement

Employee entitlements to annual leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave as a result of services rendered by employees up to the balance sheet date.



#### 2.14 Cash and cash equivalents

Cash and cash equivalents include cash on hand, deposits with financial institutions and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the balance sheet.

#### 2.15 Borrowing costs

Borrowing costs are recognised in profit or loss using the effective interest method.

# 2.16 Fair value estimation of financial assets and liabilities

The fair values of current financial assets and liabilities carried at amortised cost approximate their carrying amounts.

#### 2.17 Borrowings

Borrowings are initially recognised at their fair values (net of transaction costs) and subsequently carried at amortised cost. Any difference between the proceeds (net of transaction costs) and their redemption values is recognised in profit or loss over the period of the borrowings using the effective interest method.

#### 2.18 Dividends

Dividends to the Company's shareholder are recognised when the dividends are approved for payment.

#### 3. Other income - net

	2011 US\$	2010 US\$
Interest income		
- short-term bank deposit	225,704	437,866
- customers	589,783	408,028
	815,487	845,894
Write-back of provision		
for trade claims	1,128,601	2,542,500
Sundry income	383,839	147,276
Loss on derivative		
contracts	(1,108,041)	
	1,219,886	3,535,670

#### 4. Employee compensation

	2011 US\$	2010 US\$
Wages and salaries	823,127	665,745
Employer's contribution to defined contribution plans su as Central Provident Fund	ch <b>65,040</b>	50,074
Other benefits	159,087	150,126
_	1,047,254	865,945

Other benefits include the rental expenses for the residential premises provided to the employees which amounted to US\$ 92,519 (2010: US\$83,136).

#### 5. Finance expenses

2011 US\$	2010 US\$
107,316	52,935
1,237,380	357,216
1,344,696	410,151
	1,237,380

#### 6. Income taxes

#### (a) Income tax expense

	2011 US\$	2010 US\$
Tax expense attributable to		
profit is made up of: Current income tax	206,756	500,812
Under provision in prior financial years:		
Current income tax	424,314	4,638
_	631,070	505,450

The Company was granted Global Trader Programme ("GTP") status with effect from 1 April 2005, which then expired on 31 March 2010. During the financial year, the Company was granted extension for the GTP status from 1 April 2011 till 31 March 2016. Income covered by GTP status is taxed at a concessionary rate of 10%. Non-qualifying income is taxed at the standard rate of 17% (2010: 17%). The income tax



expense on profit for the financial year varies from the amount of income tax determined by applying the Singapore standard rate of income tax to profit before income tax due to the following:

	2011 US\$	2010 US\$
Profit before income tax	2,946,109	7,048,327
Tax calculated at a tax rate of 17%	500,839	1,198,216
Effects of:		
Singapore statutory steppe income exemption	ed (19,483)	(18,220)
Income subject to a lower tax rate	(142,343)	(429,200)
Expenses not deductible for tax purposes	7,353	6,054
Income not subject to tax	(139,610)	(256,038)
	206,756	500,812

#### (b) Movements in current income tax liabilities

	2011 US\$	2010 US\$
Beginning of financial year	500,812	825,863
Income tax paid	(925,126)	(830,501)
Tax payable on profit for current financial year	206,756	500,812
Under-provision in prior financial years	424,314	4,638
End of financial year	206,756	500,812

#### 7. Cash and bank deposits

	2011 US\$	2010 US\$
Cash and bank balances	824,838	996,226
Fixed deposits with banks	17,144,845	17,807,141
	17,969,683	18,803,367

Cash and bank deposits are denominated in the following currencies:

	2011 US\$	2010 US\$
United States Dollar	17,892,124	18,759,135
Singapore Dollar	77,559	44,232
	17,969,683	18,803,367

At balance sheet date, the fixed deposits bear interest rates ranging from 1.15% to 3.00% (2010: 0.23% to 5.2%) per annum with the maturity dates ranging between 3 months to 24 months (2010: 1 day to 24 months).

#### 8. Trade and other receivables

	2011 US\$	2010 US\$
Trade receivables:	17)	
- third parties	20,047,787	7,050,600
- holding corporation (note 13)	10,583,729	27,088,583
Interest receivable	68,650	39,187
Other receivables	13,347	7,346
	30,713,513	34,185,716

Trade and other receivables are denominated in the following currencies:

	2011 US\$	2010 US\$
United States Dollar	30,704,056	34,174,733
-Singapore Dollar	9,457	7,348
Others	151	3,635
	30,713,513	34,185,716

#### 9. Investment in a subsidiary

	2011 US\$	2010 US\$
Unquoted equity shares, at cost	7,632	7,632
Less: Allowance for impairment in value	7,632	7,632
		-



Details of the subsidiary are as follows:

Name of subsidiary	Principal activity	Country of incorporation and business	Equity	holding
			2011	2010
			%	%
MMTC Transnational (Moscow) Pte Ltd	Dormant	Russia	100	100

# 10. Property, plant and equipment

	Leasehold improvements US\$	Furniture and fittings US\$	Computer equipment US\$	Office equipment US\$	Total US\$
2011					
Cost					
Beginning of financial year	33,070	21,509	27,030	16,808	98,417
Additions	71,910	20,627	10,353	5,278	108,168
Disposals	(33,070)	(2,479)	(2,377)	(2,386)	(40,312)
End of financial year	71,910	39,657	35,006	19,700	166,273
Accumulated depreciation					
Beginning of financial year	29,531	15,807	16,138	13,300	74,776
Depreciation charge	11,984	11,218	9,620	2,828	35,650
Disposals	(29,531)	(1,756)	(1,915)	(1,590)	(34,792)
End of financial year	11,984	25,269	23,843	14,538	75,634
Net book value					
End of financial year	59,926	14,388	11,163	5,162	90,639
2010					
Cost					
Beginning of financial year	33,070	19,099	28,890	14,006	95,065
Additions	-	2,410	7,913	3,329	13,652
Disposals	-		(9,773)	(527)	(10,300)
End of financial year	33,070	21,509	27,030	16,808	98,417
Accumulated depreciation					
Beginning of financial year	26,945	10,397	17,625	10,660	65,627
Depreciation charge	2,586	5,410	7,698	2,830	18,524
Disposals	-	<u>-</u>	(9,185)	(190)	(9,375)
End of financial year	29,531	15,807	16,138	13,300	74,776
Net book value					
End of financial year	3,539	5,702	10,892	3,508	23,641



#### 11. Trade and other payables

	2011 US\$	2010 US\$
Trade payables		
- third parties	10,389,407	26,601,961
- holding corporation	7,513,724	4,410,228
Accrued operating expenses	141,804	2,371,510
Provision for trade claims	ж	1,215,181
	18,044,935	34,598,880

Trade and other payables are denominated in the following currencies:

2011 US\$	2010 US\$
17,896,235	34,455,662
132,884	122,045
15,816	21,173
18,044,935	34,598,880
	US\$ 17,896,235 132,884 15,816

#### 12. Borrowings

	2011 US\$	2010 US\$	
Short-term loan	12,382,858	400,000	

The short term loan has a maturity of 6 days (2010: 6 days) from the balance sheet date.

The interest rate of the borrowings at the balance sheet date is 1.20% (2010: 1.23%) per annum.

# 13. Immediate and ultimate holding corporation

The Company's immediate and ultimate holding corporation is MMTC Limited, incorporated in India.

#### 14. Share capital

The Company's share capital comprises fully paid-up 1,461,502 (2010: 1,461,502) ordinary shares with no par value, amounting to a total of US\$1,000,000 (2010: US\$1,000,000).

#### 15. Dividends

	2011 US\$	2010 US\$
Ordinary dividend paid		
Final exempt (one-tier) dividend paid in respect of the previous financial year of US\$Nil (2010: US\$0.69) per share	-	1,007,932
Interim exempt (one-tier) dividend paid in respect of current financial year of US\$1.45		
(2010: US\$1.42) per share	2,118,470	2,078,950
	2,118,470	3,086,882

#### 16. Other current assets

	2011 US\$	2010 US\$
Deposits	84,028	56,963
Prepayments	×	456,750
	84,028	513,713

Deposits are denominated mainly in Singapore Dollars.

#### 17. Commitments

#### (a) Purchase and sales commitments

As at balance sheet date, the outstanding commitments under purchases and sales contracts for goods not recognised in the financial statements are as follows:

	2011 US\$	2010 US\$
Purchase commitments	18,754,565	29,616,976
Sales commitments	18,820,692	30,737,206

#### (b) Operating lease commitments

The Company leases residential and office premises under non-cancellable operating leases agreements. The leases have varying terms and renewal rights.

The future minimum lease payments under non-

cancellable operating leases contracted for at the balance sheet date but not recognised as liabilities, are as follows:

	2011 US\$	2010 US\$
Not later than one year	117,158	175,239
Later than one year but not later than five years	57,374	10,669
	174,532	185,908

#### 18. Related party transactions

In addition to the information disclosed elsewhere in the financial statements, the following transactions took place between the Company and related parties at terms agreed between the parties:

a) Sales and purchases of goods and services

	2011 US\$	2010 US\$
Sales to holding corporation	426,029,281	357,875,360
Purchases from holding corporation	153,580,460	110,719,110

b) Key management personnel compensation is as follows:

	2011 US\$	2010 US\$
Salaries and other short-term employee benefits	357,015	297,090
Post-employment benefits - contribution to defined contribution plans	4,332	6,173
	361,347	303,263

The amount disclosed above represents amount paid to directors during the financial year.

#### 19. Financial risk management

Financial risk factors

The Company's activities expose it to market risk (including currency risk, interest rate risk and price risk), credit risk and liquidity risk. The Company's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the Company.

Risk management is carried out under policies approved by the Board of Directors. The Board of Directors and the holding corporation provide guidelines for overall risk management, as well as policies covering these specific areas.

#### (a) Market risk

(i) Foreign currency exchange rate risk

The Company's business operations are not exposed to significant foreign currency risks, as it has no significant transactions denominated in foreign currencies.

#### (ii) Interest rate risk

Interest rate risk arises primarily with respect to short-terms borrowings under import and export financing. The Company monitors market interest rates closely to ensure that favourable interest rates are secured. At balance sheet date, the Company has minimal exposure to interest rate risk.

#### (iii) Price risk

The Company has insignificant exposure to commodities price risk as it does not hold significant commodities financial instruments.

#### (b) Credit risk

Bank deposits that are neither past due nor impaired are mainly deposits with banks with high credit-ratings as determined by international credit rating agencies.

The Company has no significant concentration of credit risk except for amount due from holding corporation which has a good collection track record with the Company. The Company has policies in place to ensure that sales of



goods are made to customers with adequate financial standing and an appropriate credit history. At balance sheet date, there is no class of financial assets that is past due or impaired.

#### (c) Liquidity risk

The Company manages liquidity risk by maintaining cash and available funding through an adequate amount of committed credit facilities sufficient to enable it to meet its operational requirements.

The Company's major classes of financial liabilities are trade and other payables and borrowings and their contractual maturities are less than one year.

#### (d) Capital risk

The Company's objectives when managing capital are to ensure that the Company is adequately capitalised and to maintain an optimal capital structure by issuing or redeeming additional equity and debt instruments when necessary.

The Company monitors capital on the basis of the total shareholder's equity as shown on the balance sheet.

The Company is not subject to any externally imposed capital requirements for the financial years ended 31 March 2011 and 2010.

# 20. New or revised accounting Standards and Interpretations

Certain new standards, amendments and interpretations to existing standards have been published and are mandatory for the Company's accounting periods beginning on or after 1 April 2011. The Company does not expect that adoption of these accounting standards or interpretations will have a material impact on the Company's financial statements.

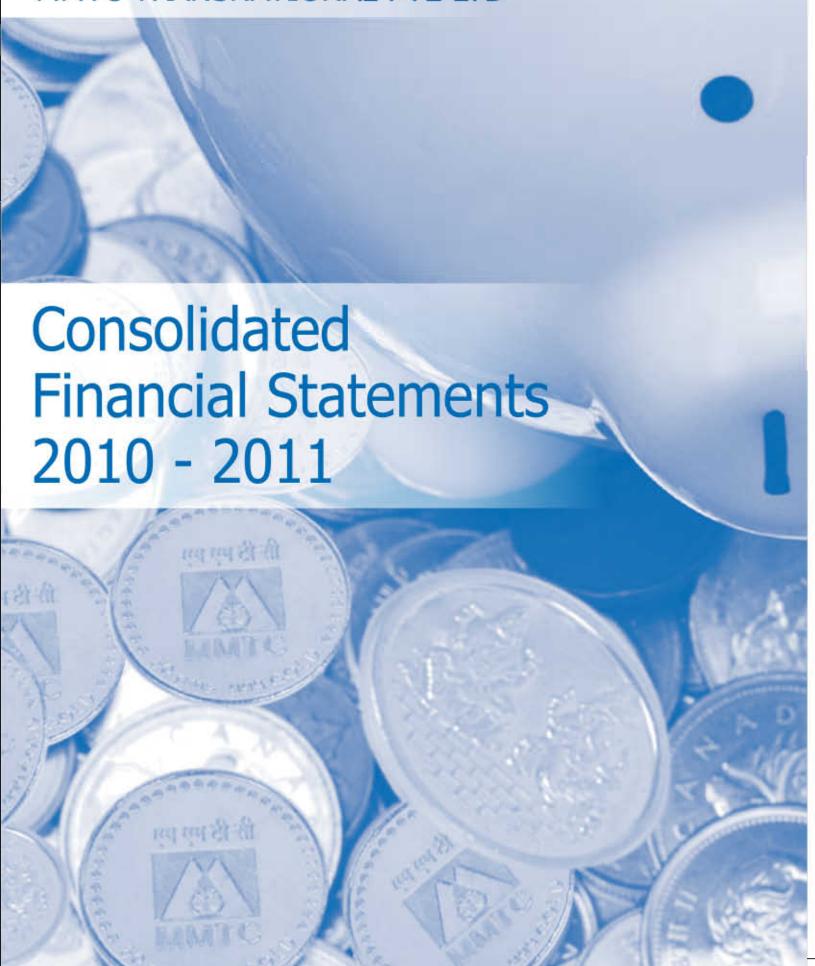
#### 21. Authorisation of financial statements

These financial statements were authorised for issue in accordance with a resolution of the Board of Directors of MMTC Transnational Pte Ltd on 14 JUN 2011





# MMTC TRANSNATIONAL PTE LTD





## **Auditor's Report on Consolidated Financial Statements**

#### To the Members of MMTC Limited

We have examined the attached consolidated Balance Sheet of MMTC Limited ("The Company") its Subsidiary, Associates and Joint Ventures as at 31st March, 2011, Consolidated Profit & Loss Account for the year ended on that date annexed thereto, and the consolidated Cash Flow statement for the year ended that date. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with Auditing Standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

We did not audit the financial statement of subsidiary whose financial statements reflect total assets of Rs. 2186.78 Million as at 31st March, 2011 and total revenue of Rs. 31934.09 Million for the year ended on that date, associates whose net carrying cost of investments is Rs.3188.11 Million and in Joint Ventures whose financial statements reflect total assets of Rs.1861.07 Million as at 31st March, 2011 and total revenue of Rs.127.10 Million for the year ended on that date as considered in the consolidated financial statements. These financial statements have been audited by other auditors whose reports have been furnished to us, and our opinion, in so far as it relates to the amounts included in respect of these Subsidiary, Associates and Joint Ventures, is based solely on the report of other auditors.

We report that the consolidated financial statements have been prepared by the company in accordance with the requirements of Accounting Standard (AS) 21, 'Consolidated Financial Statements', AS-23 'Accounting for Investments in Associates in Consolidated Financial Statement' and AS-27 'Financial Reporting of Interests in Joint Ventures' issued by the Institute of Chartered Accountants of India and on the basis of the separate audited financial statements of the Company and its Subsidiary, Associates and Joint Ventures included in the consolidated financial statements.

On the basis of the information and explanations given to us and on the consideration of the separate audit reports on individual audited financial statements of the Company and its Subsidiary, Associates and Joint Ventures, we report that:

- (i) Non-provision of liability, if any, in case of extension of time / waiver / write off of GR-1 forms. (Refer Note No. 5).
- (ii) Balances under Sundry Debtors / Claims Recoverable / Loans & Advances / Sundry Creditors / Other Liabilities have not been confirmed in some cases by the parties. Adjustments, if any, required upon such confirmation are not ascertainable.(Refer Note No.-34)
- (iii) The internal control mechanism needs to be strengthened in following areas which may have consequential effect on the accounts for the year. (effect not ascertainable):
  - a) Active and prompt follow up of old debts, advances, claims, court cases and recoveries etc. arising out of execution of decrees / awards in favour of the company by respective commodity divisions.
  - b) Expeditious follow up of old sales tax cases / appeals pending with courts / Appellate Authorities of CO, ROs and SRo's including closed SRo's to save on legal costs and interest pyable on disputed additional demands.

In respect of matters described in the above paras, from the available information, the extent of adverse

# 48th REPORT 2010-2011

effect on the profit for the year and the assets and liabilities appearing in the Balance Sheet cannot be ascertained on account of uncertainties associated with the final outcome on realization / settlement of dues / claims which are mostly old.

In our opinion, the Consolidated Balance Sheet, the Consolidated Profit and Loss Account and the Consolidated Cash Flow Statement comply with Accounting Standards referred to in Section 211(3C) of the Companies Act, 1956.

We are of the opinion that the said consolidated financial statements give a true and fair view in conformity with the accounting principles generally accepted in India:

- (A) In the case of the Consolidated Balance Sheet, of the state of affairs of the MMTC Group as at 31st March, 2011; and
- (B) In the case of the Consolidated Profit and

Loss Account, of the Profit of the consolidated operations of the Company for the year ended on that date; and

(C) In the case of the Consolidated Cash Flow Statement, of the consolidated cash flows for the year ended on that date.

For N. K. Bhargava & Co.

Chartered Accountants F.R. No. 000429N

(N. K. BHARGAVA)

Partner

M. N. 080624

Place: New Delhi

Dated: 18th August, 2011



#### **ACCOUNTING POLICIES**

# 1. BASIS OF PREPARATION OF FINANCIAL STATEMENT

- (a) The financial statements are prepared according to the historical cost convention on accrual basis and in line with the fundamental accounting principles of prudence, consistency and materiality.
- (b) The financial statements are reported in Indian Rupee and all values are rounded to the nearest million unless otherwise stated.

#### (c) Statement of Compliance

The financial statements are prepared on the basis of generally accepted accounting principles in India, accounting standards issued by the Institute of Chartered Accountants of India and the provisions of the Companies Act, 1956 as amended from time to time.

#### 2. PURCHASES AND SALES

- a) Purchases and sales are booked where the company has entered into purchase/sale contract/agreement with the sellers/buyers or received allocation letter from Government, on performance of the contract/agreement/allocation either wholly or partly.
- b) Gold/Silver sent by foreign suppliers on consignment basis:
- Purchases include gold/silver withdrawn from consignment stock on outright purchase basis for sale to exporters, as per the scheme of Exim Policy being operated by the Company as a nominated agency.
- ii) Purchase of Gold for domestic sale is accounted for on withdrawal from the consignment stock and fixation of price with the suppliers.
- iii) Gold/silver withdrawn on loan basis where from consignment stock, are shown as loan given to parties and shown under Loans and Advances. The corresponding liability towards the stocks received from foreign

- suppliers is shown under Sundry Creditors. Loan/Sundry Creditors are adjusted when purchase and sales are booked.
- iv) In the case of replenishment basis, gold/silver booked by exporter by paying margin money, purchase is booked after "fixing" the price with the foreign suppliers. However, sale is booked when quantity is actually delivered after completion of exports.
- Consignment stocks held on behalf of foreign suppliers at the year end is suitably disclosed in the accounts. However, customs duty paid in respect of balance consignment stock is shown as prepaid expenses.
- Ore where final sale value is ascertained on the basis of destinational weight and analysis results and such results are awaited, provision towards DWA risk is made @ 1% on the provisional sale value. In case of FOBT supplies where DWA risk on the purchase value is to the account of supplier provision @1% is made on the difference between sale value and purchase value.
- d) Pending settlements, certain expenses/ gain/loss like dispatch earned/ demurrage payable etc. are accounted for on provisional basis.

#### 3. REVENUE RECOGNITION

- Revenue is recognized on accrual basis except in the following items which are accounted for on actual realization since realisibility of such items is uncertain in accordance with the provisions of AS – 9 issued by ICAI:-
- Tax credit, duty credit authorization under Target Plus scheme, REP/Advance Licenses, Service Tax refund, etc.
- b) Decrees pending for execution/contested dues and interest thereon, if any:
- c) Interest on overdue recoverables where realisability is uncertain.

d) Liquidated damages on suppliers/ underwriters, refund of custom duty on account of survey shortage, and refund of income-tax/sales-tax/VAT and interest thereon.

Insurance claims are accounted for upon being accepted by the insurance company.

ii) Claims are recognized in the Profit & Loss Account on accrual basis including receivables from Govt. towards subsidy, cash incentives, reimbursement of losses etc. when it is not unreasonable to expect ultimate collection. Claims recognized but subsequently becoming doubtful are provided for through Profit & Loss Account.

#### 4. PREPAID EXPENSES

Prepaid expenses upto Rs.10,000/- in each case are charged to revenue. Deposits upto Rs.5,000/- in each case with Government Department, Statutory Corporations, Electricity Boards and Local Bodies are also charged off to revenue.

#### 5. FIXED ASSETS

- (a) All fixed assets are stated at historical cost less accumulated depreciation and any impairment in value.
- (b) The Company's expenditure toward construction/development of assets on land owned by the Government/Semi Government Authorities, is capitalized under heading "Fixed Assets created on Land and neither the Fixed Assets nor the Land belongs to the Company".

#### 6. DEPRECIATION

Depreciation is provided on straight line method at the rates approved by the Board of Directors, which are equal to or higher than those provided under schedule XIV of the Companies Act, 1956. Depreciation on assets acquired/disposed during the year is provided from/upto the month the asset is acquired/disposed. Depreciation includes amortisation of lease-hold land and Railway Wagon Rakes under WIS. Wooden partitions and temporary structures are fully depreciated in the

year of purchase/erection. Moveable assets whose written down value at the beginning of the year and / or value in respect of purchases made during the year are Rs 20,000/- or less in each case, 100% depreciation is provided except retaining a nominal value of Re 1/-. The depreciation rates are as under:

Name of Assets	Rate of Depreciation as adopted by Company	Rate of Depreciation as provided in Sch.XIV
A. General Assets		
Furniture & Fittings	10%	6.33%
Weigh bridges	10%	4.75%
Typewriters, Machines, Fa	ns 12.5%	4.75%
& Office Equipment & AC Vehicles	20%	9.50%
Computers	20%	16.21%
Lease hold land As per	lease agreemer	nt
	er agreement/ Investment Sch	neme
Electrical installations	10%	1.63%
excluding fans		
Water supply, sewerage	10%	1.63%
and drainage		
Road and Culverts	2.5%	1.63%
Building and flats	2.5%	1.63%
Residential flats(ready bui	lt) 5%	1.63%
Warehouses/Godown	4%	1.63%
B. Manufacturing Unit	's Assets	
Factory Building	3.34%	3.34%
Electrical Installations	4.75%	4.75%
Water Supply	4.75%	4.75%
Plant & Machinery(Genera	nl)	
Single Shift	4.75%	4.75%
Double Shift	7.42%	7.42%
Triple Shift	10.34%	10.34%
Plant & Machinery-Continu	uous	
Process(including Wind Mi	ill) 5.28%	5.28%

# C. "Fixed Assets created on Land and neither less.

the Fixed Assets nor the Land belongs to the Company " Over useful life of asset or five years whichever is



D. All movable assets 100% for 100% for up to Rs. 20,000/- Movable assets costing Rs.

5,000/- or

Rs. 20,000/- or less each less each

- **E.** Mobile handsets are directly charged to revenue in the year of purchase.
- F. Goodwill is amortised over a period of five years.

#### 7. INVESTMENTS

- (i) Long term investments are valued at cost less provision for permanent diminution in value.
- (ii) Current investments are valued at lower of cost and fair value.

#### 8. FOREIGN CURRENCY TRANSACTIONS

- Transactions with rupee payment countries in respect of non-convertible Indian currency are being treated as foreign exchange transactions.
- b) Foreign currency monetary items (except overdue recoverable where realisibility is uncertain) are converted using the closing rate as defined in the AS-11 issued by the Institute of Chartered Accountants of India. Non-monetary items are reported using the exchange rate at the date of the transaction. The exchange difference gain/loss is recognized in the Profit and Loss account.
- c) Liability in foreign currency relating to acquisition of fixed assets is converted using the closing rate as defined in AS 11 issued by the Institute of Chartered Accountants of India. The difference in exchange is recognized in the Profit & Loss Account.
- d) In respect of forward exchange contracts, the premium / discount and loss/gain will be recognized as under:-

In respect of forward exchange contracts against existing underlying transactions, the premium / discount is recognized proportionately over the life of the contract. The loss/gain due to difference in exchange rate between (i) closing rate or the rate on the date of settlement if the transaction is settled

during the year, and (ii) the exchange rate at later of the date of the inception of the forward contract or the last reporting date is recognised in the Profit & Loss Account for the year.

In respect of forward contracts relating to firm commitments and highly probable forecast transactions, loss due to exchange difference is recognized in the Profit & Loss Account in the reporting period in which the exchange rate changes. Any profit or loss arising on renewal or cancellation of such contracts is recognized as income or expense for the period.

e) Investments in subsidiary company outside India are translated at the rate of exchange prevailing on the date of acquisition.

#### 9. SEGMENT REPORTING

**Primary Segment:** The management evaluates the company's performance and allocates the resources based on analysis of various performance indicators by the following business segments / Product segments i.e.

- 1. Minerals
- 2. Precious Metals
- 3. Metals
- 4. Agro Products
- 5. Coal & Hydrocarbon
- 6. Fertilizer
- 7. General Trade/others.

Above Business Segments have been identified in line with AS-17 "Segment Reporting" taking into account the company's organizational structure as well as different risks and returns of these segments.

**Secondary Segment:** Secondary Segments have been identified based on the geographical location of the customer of the company i.e.

- 1. Outside India
- 2. Within India

#### 10. EMPLOYEE BENEFITS

(i) Provision for gratuity, leave encashment/ availment, post retirement medical benefit compassionate gratuity and employees' family benefit scheme is made on the basis of actuarial valuation as per AS-15(Revised) issued by The Institute of Chartered Accountants of India.

- (ii) Provident fund contribution is made to Provident Fund Trust on accrual basis.
- (iii) Payment of Ex-gratia and Notice pay on Voluntary Retirement are charged to revenue in the year incurred.

#### 11. PHYSICAL VERIFICATION OF STOCKS

Physical verification of stocks is undertaken once in a year and balances are arrived at after necessary adjustments till the end of the year. The stocks as physically verified are adopted as closing stocks and shortages/excesses suitably dealt with.

In some of the cases where stocks are lying with Handling Agent/SWC/CWC/Private Parties the stocks have been adopted on the basis of certificate given by the respective agencies.

#### 12. VALUATION OF STOCKS

Inventories including Goods-in-Transit are valued at lower of the cost or realisable value as on 31st March. In case of back to back transactions, net realizable value is ascertained on the basis of cost plus profit margin. The method of valuation is as under:

#### a) EXPORTS

Cost of export stocks is arrived at after including direct expenses incurred upto the point at which the stocks are lying. Similarly the realisable value is derived by deducting from the market price the expenses to be incurred from that point to the stage where they are sold.

#### MINERAL ORES

The realisable value of ores is worked out at the minimum of the Fe/Mn contents of the grade of the ore as per export contract and is compared with the weighted average cost at weighted average Fe/Mn contents/weighted average moisture contents of the ore. The embedded stocks of Iron ore are excluded from inventory and hence not valued.

#### (b) IMPORTS

The cost of imported stocks is arrived at by working out the yearly regional weighted average cost except for Non-ferrous Metals where weighted average cost of remaining stock after including all expenses incurred upto the point at which they are lying is considered. However where stocks are specifically identifiable, actual cost of the material including all expenses incurred up to the point at which they are lying is considered.

In case of cut & polished stones, medallions and jewellery (finished/semi finished) cost includes wastages and other direct manufacturing cost.

Gold/Silver purchased from foreign suppliers against booking by exporters under replenishment option and not delivered at the year end are shown as stocks of company and valued at cost.

#### (c) DOMESTIC

Packing material is valued at lower of the cost or realisable value as on 31st March.

#### (d) STOCK ON LOAN/FABRICATION

Stocks with fabricators are taken as the stocks of the company, till adjustments.

#### 13. PRIOR PERIOD ADJUSTMENTS

Expenditure/income relating to previous year is shown in the accounts under the head "Prior Period Adjustment Account" as per the provisions of AS-5 (Net Profit or Loss for the period, Prior Period Items and Changes in Accounting Policies) issued by Institute of Chartered Accountants of India.

#### 14. BORROWING COSTS

- Borrowing cost in ordinary course of business are recognized as an expense in the period in which these are incurred.
- (ii) Borrowing costs that are attributable to the acquisition, construction of qualifying assets are capitalised as part of cost of such asset



upto the date the assets are ready for their intended use. All other borrowing costs are recognised as an expense in the year in which they have been incurred.

#### 15. DEFERRED TAX

Deferred tax is recognized, subject to consideration of prudence on timing differences representing the difference between the Taxable income and Accounting income that originate in one period and are capable of reversal in one or more subsequent periods. Deferred tax assets and liabilities are measured using tax rates and the tax laws that have been enacted or substantively enacted by the Balance Sheet date.

#### 16. IMPAIRMENT OF ASSETS

An asset is treated as impaired when the carrying cost of assets exceeds its recoverable value and impairment loss is charged to Profit and Loss account in the year in which an asset is identified as impaired. The impairment loss recognized in prior accounting periods is reversed if there has been a change in the estimate of recoverable amount.

# 17. PROVISIONS, CONTINGENT LIABILITIES AND CONTINGENT ASSETS

#### (I) Provisions

#### (a) Provisions for Doubtful Debts/ Advances/ Claims:

Provision for doubtful debts/advances/claims is made where there is uncertainty of realization irrespective of the period of its dues. For outstanding over three years (except Government dues) full provision is made unless the amount is considered recoverable. Debts/advances/claims are written off when unrealisability is almost established.

#### (b) Others

Provision is recognized when

- (i) the Company has a present obligation as a result of the past event.
- (ii) a probable outflow of resources is expected to

settle the obligation and a reliable estimate of the amount of the obligation can be made.

Reimbursement of the expenditure required to settle a provision is recognised as per contract provision or when it is virtually certain that reimbursement will be received.

Provisions are reviewed at each Balance Sheet date.

# (II) Contingent liabilities and contingent assets

- (i) Contingent liabilities are not recognized but are disclosed in the Notes to the Accounts.
- (ii) Contingent assets are neither recognized nor disclosed in the financial statements.

# 18. TREATEMENT OF EXPENDITURE DURING PROJECT IMPLEMENTATION /CONSTRUCTION PERIOD

Expenditure during construction period is included under Pre-operative expenses and the same is being allocated to the respective fixed assets on the completion of erection/installation.

#### 19. OPERATING LEASES

Leases of assets in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are taken to the income statement on a straight line basis over the period of lease.

Contingent rents are recognized as an expense in the income statement in the financial year in which termination takes place.

When an operating lease is terminated before the lease period has expired, any payment required to be made to the lessor by way of penalty is recognized as an expense in the financial year in which termination takes place.

#### 20. PRINCIPLES OF CONSOLIDATION

The Consolidated Financial Statements relate to MMTC Limited, its subsidiary Company and

the interest of the Company in joint ventures, in the form of jointly controlled entities.

- (a) The financial statements of the Parent Company and its Subsidiary are combined on a line by line basis by adding together the book values of like items of assets, liabilities, income and expenses, after fully eliminating intra group balances and intra group transactions resulting in unrealised profits or losses in accordance with Accounting Standard (AS) 21 "Consolidated Financial Statements" issued by the Institute of Chartered Accountants on India.
- (b) In translating the financial statements of nonintegral foreign subsidiary for incorporation of its financial statements, the following procedures is adopted:-
- the assets and liabilities, both monetary and non-monetary, of the non-integral foreign subsidiary translated at the closing rate as defined in the AS-11 issued by the Institute of Chartered Accountants of India;
- ii) income and expense items of the non-integral foreign subsidiary are translated at average exchange rate and
- iii) all resulting exchange differences are accumulated in a foreign currency translation reserve until the disposal of the net investment.
- (c) In case of Associates, where the Company, directly or indirectly through subsidiaries holds more than 20% of equity, have been accounted for using "Equity Method" of Accounting described by Accounting Standard (AS) 23 "Accounting for Investment in Associates in Consolidated Financial Statements" issued by the Institute of Chartered Accountants of India.
- (d) The Company accounts for its share in the change in the net assets of the associates, post-acquisition, after eliminating unrealised profits and losses resulting from transactions between the company and its associates to the extent of its share, through its profit and loss account to the extent such change is

- attributable to the associates' profit and loss account and through its reserve for the balance, based on available information.
- (e) The differences between the cost of investment in the associates and the share of net assets at the time of acquisition of shares in the associates is identified in the financial statements as Goodwill or Capital Reserve as the case may be.
- (f) The Consolidated Financial Statements include the interest of the Company in Joint Venture Companies, which has been accounted for using the proportionate consolidation method of accounting and reporting whereby the Company's share of each of the assets, liabilities, income and expenses of a jointly controlled entity is considered as, separate line items in the Consolidated Financial Statements.
- (g) As far as possible the Consolidated Financial Statement is prepared using uniform accounting policies for like transactions and other events in similar circumstances, and are presented in the same manner as the Company's Separate Financial Statements.

For N K Bhargava & CO., Chartered Accountants F. R. No. : 000429N

(N K Bhargava) Partner M.No.080624 (Manohar Balwani) G.M. & Company Secretary

(M. G. Gupta) Chief General Manager (F&A)-Incharge

(Sunir Khurana) Director (Vijaylaxmi Joshi) Chairman cum Managing Director

Date: 18th August, 2011 Place: New Delhi



### **BALANCE SHEET AS AT 31-03-2011**

(₹in million)

SOURCES OF FUNDS	SCH NO.	AS AT 31-0	3-2011	AS AT 31	-03-2010
SHAREHOLDERS' FUNDS					
Share Capital	1	1000.00		500.00	
Reserves & Surplus	2	14665.95	15665.95	15191.21	15691.2
MINORITY INTEREST	- 59				12.55
LOAN FUNDS	3		17		
Secured		51430.26		46161.67	
Unsecured		10838.24	62268.50	6241.42	52403.0
TOTAL:			77934.45		68094.3
APPLICATION OF FUNDS					
GOODWILL ON CONSOLIDATION			15.28		17.6
FIXED ASSETS	4				
Gross Block		2277.03		2256.55	
Less: Depreciation		977.88		851.87	
Net Block		1299.15		1404.68	
Capital Work-in-progress		1371.19		923.74	
Less: Diminution in Capital work in progress		30.88		27.69	
		1340.31	2639.46	896.05	2300.7
INVESTMENTS	5		3205.70		4404.2
DEFERRED TAX ASSETS			335.20		224.8
CURRENT ASSETS, LOANS & ADVANCES					
Stock in Trade	6	6561.69		21366.26	
Sundry Debtors	7	25915.30		15060.72	
Cash & Bank Balances	8	68466.76		61779.48	
Loans & Advances	9	23463.85		16611.95	
		124407.60		114818.41	
Less:					
<b>CURRENT LIABILITIES &amp; PROVISIONS</b>					
Current Liabilities	10	48658.48		49741.53	
Provisions	11	4010.36		3930.07	
		52668.84		53671.60	
Net Current Assets			71738.76		61146.8
MISCELLANEOUS EXPENDITURE	11a		0.05		0.0
(to the extent not written off or adjusted)					
Total:			77934.45		68094.30

Notes to the Accounts and Contingent Liabilities 20

Schedule 1 to 20 and Accounting Policies form an integral part of the accounts.

As per our report of even date attached

For N K Bhargava & Co.,

Chartered Accountants

Firm Registration No.: 000429N

(N K Bhargava)

(MANOHAR BALWANI)

(M G GUPTA)

Partner M.No. 080624 G.M. & Company Secretary

Chief General Mananger (F&A)- Incharge

Date: 18th August, 2011

Place : New Delhi

(SUNIR KHURANA )
Director

( VIJAYLAXMI JOSHI)
Chairman cum Managing Director

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# PROFIT & LOSS A/C FOR THE YEAR ENDED 31 MARCH, 2011

(₹in million)

	SCH NO.	FOR THE YEA	R 2010-11	FOR THE YE	AR 2009-1
INCOME					
SALES OTHER TRADE EARNINGS		694110.27 2020.01	696130.28	454594.74 1547.79	456142.53
LESS: - COST OF SALES	12	688241.22		449005.73	
MANUFACTURING EXPENSES	13	4341.46		3694.62	
PROCESSING CHARGES		0.03	692582.71	-	452700.35
GROSS PROFIT	1000	100000000000	3547.57		3442.18
OTHER INCOME	14	233.05		367.68	
PROVISIONS NO LONGER REQUIRED	060	58.20	TEXAL VE U	530.59	1000 700
INTEREST INCOME	15	4796.09	5087.34	5788.69	6686.96
			8634.91		10129.14
EXPENDITURE	1.5	1000.01		1720.00	
SALARIES & ALLOWANCES ADMINISTRATIVE EXPENSES	16 17	1908.91 646.65		1739.89 469.73	
INTEREST PAID	18	3783.42		4146.66	
DEPRECIATION	10	133.13		137.29	
EXHIBITION, FAIRS & SALES		133.13		137.23	
PROMOTION EXPENSES		45.13		46.34	
MISCELLANEOUS EXPENDITURE WRITTEN OFF		0.01		58.26	
DEBTS/CLAIMS WRITTEN OFF		0.91		3.32	
GOODWILL WRITTEN OFF		5.13		4.59	
PROVISION FOR DIMINUTION IN VALUE OF CWIP		3.19		_	
PROVISION FOR BAD & DOUBTFUL DEBTS		232.57	6759.05	18.97	6625.05
			1875.86		3504.09
SHARE OF INTEREST IN JOINT					22592
VENTURE-EXCEPTIONAL ITEMS	0.22				0.93
PRIOR PERIOD ITEMS	19		(22.00)		1.31
PROFIT BEFORE TAX PROVISION FOR TAXATION			1853.86		3504.47
CURRENT TAX		783.27		1109.16	
DEFERRED TAX (ASSETS)		(108.82)		76.56	
ADJUSTMENTS RELATING TO EARLIER YEARS		55.25		6.59	
SHARE OF INTEREST IN JOINT VENTURE		1.54	731.24	2.77	1195.08
PROFIT AFTER TAX			1122.62	217	2309.39
INTEREST & SHARE OF PROFIT FROM ASSOCIATE					
SHARE OF PROFIT FROM ASSOCIATES			(861.89)		188.83
Less: GOODWILL WRITTEN OFF (ASSOCIATES)			0.03		0.03
NET PROFIT FOR THE YEAR			260.70		2498.19
SURPLUS BROUGHT FORWARD FROM PREVIOUS YEARS			8899.52		7003.55
AMOUNT AVAILABLE FOR APPROPRIATION			9160.22		9501.74
PROPOSED DIVIDEND			250.00		308.01
DIVIDEND DISTRIBUTION TAX			40.55		74.74
TRANSFERRED TO GENERAL RESERVE			129.90		219.47
BALANCE C/F TO BALANCE SHEET			8739.77		8899.52

EARNING PER SHARE ( ₹ PER EQUITY SHARE OF ₹ 1/- EACH)

0.26 2.50

(BASIC & DILUTED)

Notes to the Accounts and Contingent Liabilities

Schedule 1 to 20 and Accounting Policies form an integral part of the accounts.

Total Income includes ₹ 127.10 million (P.Y. ₹ 74.04 million) towards share of interest in Joint Ventures Total Expenditure includes ₹ 222.99 million (P.Y. ₹ 95.13 million) towards share of interest in Joint Ventures

As per our report of even date attached

For N K Bhargava & Co.,

Chartered Accountants

Firm Registration No.: 000429N

(N K Bhargava) (MANOHAR BALWANI) (M G GUPTA)

Partner

G.M. & Company Secretary

Chief General Mananger (F&A)- Incharge

M.No. 080624

Date: 18th August, 2011

Place: New Delhi

(SUNIR KHURANA) Director

( VIJAYLAXMI JOSHI) Chairman cum Managing Director



SCHEDULES 1 to 20 ANNEXED TO & FORMING PART OF THE BALANCE SHEET AND PROFIT & LOSS ACCOUNT

## **Schedule 1. SHARE CAPITAL**

(₹in million)

	AS AT 31-03-2011	AS AT 31-03-2010
<b>AUTHORISED</b> 1,000,000,000 Equity Shares of ₹ 1/- each (P.Y. 100,000,000 Equity Shares of ₹ 10/- each)	1000.00	1000.00
ISSUED, SUBSCRIBED AND PAID -UP  1,000,000,000 Equity Shares of  ₹ 1/- each fully paid  (P.Y.50,000,000 Equity Shares of  ₹ 10/- each fully paid)  Of the above, 970,000,000 Equity Shares  of ₹ 1/- each (P.Y. 47,000,000 Equity Shares  of ₹ 10/- each) allotted as  fully paid-up Bonus Shares by way  of capitalisation of reserves	1000.00	500.00
TOTAL:	1000.00	500.00

# Schedule 2. RESERVES & SURPLUS

	CAPITAL RESERVE	GENERAL RESERVE	SEED OF THE PROPERTY OF THE PARTY OF THE PAR	BALANCE B/F FROM P&L A/C	TOTAL
As at 1st April,2010	96.79	6429.58	(234.68)	8899.52	15191.21
Additions during the year	(+)	129.90	4.59	(44.94)	89.55
Deduction during the year	0.00	500.00			500.00
	96.79	6059.48	(230.09)	8854.58	14780.76
Share of interest in Joint Ventures	(4)	-	-	(114.81)	(114.81)
TOTAL:	96.79	6059.48	(230.09)	8739.77	14665.95



SCHEDULES 1 to 20 ANNEXED TO & FORMING PART OF THE BALANCE SHEET AND PROFIT & LOSS ACCOUNT

# **Schedule 3. LOAN FUNDS**

(₹in million)

			AS AT 31-	03-2011	AS AT 31	-03-2010
I.	SECI	URED				
	(agai book	nst hypothecation of stocks, debts and other current ts present and future)				
	(Casl	M BANKS  h Credit/Packing Credit Accounts/ rs) (Repayable with in one year)				
	(1)	State Bank of India	27388.49		15841.25	
	(2)	Canara Bank	-		145.03	
	(3)	H.D.F.C. Bank	3748.42		1302.70	
	(4)	Bank of India	0.00		(2)	
	(5)	Bank of Baroda	-		286.85	
	(6)	Indian Bank	2972.38		4370.62	
	(7)	Bank of Maharshtra	2702.03		2784.42	
	(8)	State Bank of Hyderabad	3968.68		8262.70	
	(9)	Union Bank of India	2000.00		3698.78	
	(10)	Axis Bank	752.83		2508.81	
	(11)	Oriental Bank of Commerce	98.06		343	
	(12)	Dhanlaxmi Bank			250.00	
	(13)	IDBI Bank	2128.96		4389.00	
	(14)	ICICI Bank	89.07		12	
	(15)	ING Vyasa Bank	164.84		1,-	
	(16)	Yes Bank	1221.90		366.71	
	(17)	Indusind Bank	2734.23		1954.80	
	(18)	Tamilnadu Mercantile Bank	50.03			
	(19)	ANZ Bank	445.70		-	
	(20)	HSBC Bank	108.00	50573.62		46161.67
II.	UNS	ECURED	2			
	1000000	M BANKS ayable with in one year)				
	(1)	BNP Paribas Bank	464.60		2031.85	
	(2)	Deutsche Bank	1000.00		1551.09	
	(3)	Bank of Tokyo	5250.36		228.96	
	(4)	DBS	1882.06		1692.46	
	(5)	ANZ Bank	2217.04		141	
	(6)	HDFC Bank	0.69	10814.75		5504.36
				61388.37		51666.03
Sha	are of	interest in Joint Ventures		880.13		737.06
TO	TAL			62268.50		52403.09



SCHEDULES 1 to 20 ANNEXED TO AND FORMING PART OF THE BALANCE SHEET AND PROFIT & LOSS ACCOUNT

#### **SCHEDULE 4: FIXED ASSETS**

	Ī	GROSS BLO	CK	
Particulars	// 1-1-1-1	Addition	Deduction	
Faiticulais	As at 01-04-2010	Purchase/	Sale/	As at 31-03-2011
		Transfer	Transfer	
OFFICE BUILDING				
Land free-hold	3.66			3.66
Land Lease-hold	40.14	24		40.14
Building	174.70	6.45		181.15
Warehouse	34.11			34.11
Water Supply & Drainage	5.48	0.00		5.48
Electrical Installations	15.06	0.03		15.09
Audio/Fire/Airconditioning	9.86			9.86
Roads & Culverts	2.63			2.63
STAFF QUARTERS				
Land-Free-hold	1.33			1.33
Land-Lease-hold	2.67			2.67
Building/Residential Flats	65.66			65.66
Roads & Culverts	0.95			0.95
Water Supply, Sewerage & Drainage	3.96			3.96
Electrical Installations	3.39	0.01		3.40
Plant and Machinery	786.06	33.77		786.06
Furniture & Fixtures	74.05	2.43	2.04	74.44
Computer/Data Processors	171.93	5.92	0.69	177.16
Airconditioners, Fans,	71.745	3.52	2.32	
Typewriters & Other Machines	68.23	3.04	1.27	70.00
Vehicles	24.90	2.69	3.42	24.17
RAILWAY WAGON RAKE (WIS)	553.64	2.03	5.12	553.64
FIXED ASSETS CREATED ON LAND	333.01			555.01
AND NEITHER THE FIXED ASSETS				
NOR THE LAND BELONG TO COMPANY				
RAILWAY LOOP LINE AT BNHT	26.17			26.17
	2068.58	20.57	7.42	2081.73
Share of interest in Joint Ventures	187.97	7.33		195.30
TOTAL	2256.55	27.90	7.42	2277.03
CAPITAL WORK IN PROGRESS				
Building under Construction	8.88	0.71	2.88	6.71
Roads & Culverts	0.47			0.47
Electrical Installations	6.70			6.70
Plant & Machinery	13.80			13.80
MMTC Retail Website	200.000			
FURNITURE &FITTINGPARTITION WORK				
Gold Medallion Units	5.00	0.14		5.14
	34.85	0.85	2.88	32.82
Share of interest in Joint Ventures	888.89	449.48		1338.37
TOTAL	923.74	450.33	2.88	1371.19
GRAND TOTAL	3180.29	478.23	10.30	3648.22
TOTAL 2009-10	2080.11	55.98	32.66	2103.43
Share of interest in Joint Ventures	305.92	772.17	1.23	1076.86
GRAND TOTAL 2009-10	2386.03	828.15	33.89	3180.29

<sup>(</sup>a) Cost of office land/building/flats/culverts, sewerage and drainage in some of the offices have been accounted for provisionally pending receipt of final bills or under contruction/execution of lease deed.

<sup>(</sup>b) Leasehold lands, roads and culverts, sewerage, drainage and water supply for staff quarters at Delhi includes those held jointly with State Trading Corporation of India Limited (STC)

<sup>(</sup>c) Residential flats includes 41 shares (P.Y. 41 shares) of Cooperative Group Housing Society of the value of ₹ 0.002 million (PY ₹ 0.002 million). Conveyance of some of the flats of the original value as on 31.03.2011 amounting to ₹ 4.89 million (P.Y. ₹ 4.89 million) is pending to be executed

# 48th REPORT

(₹in million)

	Provision for Depre	NET B	LOCK		
	Addition	Deduction			
As at 01-04-2010	Purchase/ Transfer	Sale/ Transfer	As at 31-03-2011	As at 31-03-2011	As at 31-03-2010
				3.66	3.66
10.27	0.50		10.77	29.37	29.87
55.86	4.55		60.41	120.74	118.84
13.94	1.36		15.30	18.81	20.17
5.48	0.00	0.00	5.48	0.00	0.00
14.23	0.14	0.00	14.37	0.72	0.83
9.85			9.85	0.01	0.01
1,56	0.07		1.63	1.00	1.07
	101.010		1,510	1.33	1.33
1.02	0.03		1.05	1.62	1.65
48.00	1.28		49.28	16.38	17.66
0.58	0.02		0.60	0.35	0.37
3.73	0.04		3.77	0.19	0.23
1.88	0.19		2.07	1.33	1.51
169.32	39.05	0.00	208.37	577.69	616.74
66.51	3.71	2.03	68.19	6.25	7.54
150.83	11.47	0.68	161.62	15.54	21.10
53,22	4.77	1.11	56.88	13.12	15.01
15.79	3.51	3.38	15.92	8.25	9.11
200.23	55.36		255.59	298.05	353.41
26.17			26.17	0.00	0.00
848.47	126.05	7.21	967.31	1114.42	1220.11
3.40	7.17	7.21	10.57	184.73	184.57
851.87	133.22	7.21	977.88	1299.15	1404.68
6.72 0.47 6.70 13.80			6.72 0.47 6.70 13.80	0.00	2.16
				5.14	5.00
27.69			27.69	5.14	7.16
	3.19		3.19	1335.18	888.89
27.69	3.19		30.88	1340.31	896.05
879.56	136.41	7.21	1008.76	2639.46	2300.73
758.90	133.91	16.66	876.16	1227.27	
0.02	3.38		3.40	1073.46	
758.92	137.29	16.66	879.56	2300.73	

<sup>(</sup>d) Cost of Office Building on lands not owned by the Corporation is ₹ 2.26 million (P.Y. ₹ 2.26 million) and provision for depreciation is ₹ 1.69 million(P.Y. ₹ 1.63 million)

<sup>(</sup>e) Cost of Water Supply on Land not owned by the Company is ₹ 0.66 million. (P.Y. ₹ 0.66 million)

<sup>(</sup>f) Cost of residential building, roads & culverts and electrical installations amounting to ₹ 11.63 million & acccumulated depreciation of ₹ 5.42 million constructed on the leasehold land at Paradip which expired on 20.11.10. Paradip Port Trust has approved its renewal for 15 years. However, final approval of Government is awaited.



SCHEDULES 1 to 20 ANNEXED TO & FORMING PART OF THE BALANCE SHEET AND PROFIT & LOSS ACCOUNT

# Schedule 5. INVESTMENTS - LONG TERM (AT COST)

(₹În million)

				WENT OF
	AS AT 31-03-2011			03-2010
(A) CENTRAL GOVERNMENT SECURITIES				
9% Govt. Stock 2013 ( P.Y. ₹ 0.03 million )		0.03		0.03
(B) TRADE INVESTMENTS				
I Shares in Companies (Un-quoted)				
Fully paid 4,750,000, Equity Shares of ₹ 10 each ( P.Y. 4,750,000, Equity Shares of ₹ 10 each ) in INDO FRENCH BIOTECH LTD.	47.50		47.50	
Less: Provision for diminution in value of Investment	47.50		47.50	
	0.00		-	
Fully paid 3,000,000 Equity Shares of ₹ 10 each ( P.Y. 3,000,000 Equity Shares of ₹ 10 each) in UNITED STOCK EXCHANGE LIMITED	30.00	30.00	30.00	30.00
II Shares in Associate Companies (Un-quoted)				
Fully paid up 199,000,000 Equity Shares of ₹ 10 each (P.Y. 199,000,000 Equity shares of ₹ 10 each) in	1990.00		1990.00	
Neelachal Ispat Nigam Limited Add; Capital Reserve	96.10		96.10	
Add: INCOME FROM ASSOCIATES TILL DATE	1102.01		1963.89	
	3188.11		4049.99	
Fully paid 13,000 Equity Shares of ₹ 10 each (P.Y. 13,000 Equity shares of ₹ 10 each)	0.13		0.13	
in DEVONA POWER & INFRASTRUCTURE LTD.  Less: Goodwill	0.13		0.13	
Add: Income from associates till date		3188.11		4049.99
		3218.14		4080.02
Share of interest in Joint Ventures- Un-quoted		(12.44)		324.18
		3205.70		4404.20



SCHEDULES 1 to 20 ANNEXED TO & FORMING PART OF THE BALANCE SHEET AND PROFIT & LOSS ACCOUNT

## Schedule 6. STOCK IN TRADE

(₹in million)

	AS AT 31-03-2011		AS AT 31-03-2010	
(As taken, valued and certified by the management) Including with handling agents and Goods in transit				
a) Raw Material	63.90		41.66	
b) Finished goods *	6415.40		21305.83	
c) Packing Material	0.58	6479.88	0.58	21348.07
	-	6479.88		21348.07
Share of interest in Joint Ventures		81.81		18.19
TOTAL		6561.69		21366.26

<sup>\*</sup>includes Stock in transit of ₹ Nil million ( P.Y. ₹ 12085.76 million) under lien of customers

# **Schedule 7 SUNDRY DEBTORS**

(Unsecured )				
Debts outstanding for a period exceeding six months				
i. Considered good	660.75		803.11	
ii. Considered Doubtful	752.44		535.66	
	1413.19		1338.77	
Less: Provision for doubtful debts	752.44	660.75	535.66	803.11
(b) Other Debts - Considered good		25241.68		14247.90
		25902.43		15051.01
Share of interest in Joint Ventures		12.87		9.71
TOTAL		25915.30		15060.72



SCHEDULES 1 to 20 ANNEXED TO & FORMING PART OF THE BALANCE SHEET AND PROFIT & LOSS ACCOUNT

## **Schedule 8. CASH & BANK BALANCES**

(₹in million)

	AS AT 31-	03-2011	AS AT 31-03-2010	
(a) Cash,Stamps & Cheques - in hand (Includes in transit)		3.29		551.36
(b) Bank Balance in India				
1. In Scheduled Banks				
i. In Current Account	3017.12		2372.01	
ii. In Cash Credit Account (Debit Balance)	12.43		442.34	
iii. In Current Account in Foreign Currency US \$ 0.01 Million (P. Y US \$ 0.01 Million)	0.27		0.27	
<ul><li>iv. Fixed Deposit Account (including lodged as security with Municipal Corporation, Delhi)</li></ul>	0.27		0.27	
v. Term- Deposit with Banks *	64448.64	67478.73	57441.45	60256.34
(c) In Foreign Countries:				
In Scheduled Banks:				
i Current Account	37.22		44.87	
ii Term Deposit	766.63	803.85	803.55	848.42
		68285.87		61656.12
Share of interest in Joint Ventures		180.89		123.36
TOTAL		68466.76		61779.48

<sup>\*</sup> Includes  $\stackrel{<}{_{\sim}}$  11489.08 million (P.Y.  $\stackrel{<}{_{\sim}}$  22253.85 million) being fixed deposit under lien of bankers as margin money against LCs



SCHEDULES 1 to 20 ANNEXED TO & FORMING PART OF THE BALANCE SHEET AND PROFIT & LOSS ACCOUNT

### Schedule 9. LOANS & ADVANCES

(₹in million)

	AS AT 31-0	3-2011	AS AT 31-03-2010	
(Unsecured considered good unless				
otherwise stated)	ANT PERSONS			
(a) Bills Receivable	200.04		310.17	
Less: Bills Discounted	34.91	165.13	-	310.17
(b) Advances against equity pending				
allotment:			450.00	
Haldia Free Trade Warehousing Private Limited	118.40		160.00	
Integrated Warehousing Kandla Projects Development Pvt Ltd	13.89		30.98	
Neelachal Ispat Nigam Limited **	1806.85	1939.14	30,30	190.98
(c) Advance recoverable in cash or in kind or	1000.03	1939.17		150.50
for value to be received :				
i) Considered good for which the				
company is fully	13047.35		9883.32	
secured(Secured against hypothecation				
of assets/mortgage of title deeds and				
Bank Gurarantees)				
ii) Considered good for which the company				
holds no security other than personal security	5182.17		3282.40	
iii) Considered doubtful	414.27		385.57	
iii) considered dodbirdi	18643.79	-	13551.29	
Less : Provisions	414.27	18229.52	385.57	13165.72
(d) Advances to Suppliers :				
i) Considered good in respect of which the				
company is fully secured	10.60		106.12	
(Secured against hypothecation of stocks)			120 00000000	
ii) Considered good in respect of which			454.75	
the company holds no security other than	609.68		464.25	
personal security iii) Considered doubtful	120.40		161.00	
iii) Considered doubtrui	139.48 759.76	-	732.25	
Less : Provisions	139.48	620.28	161.88	570.37
(e) Income Tax (including Advance	139.40	020.20	101.00	3/0.3/
Income Tax (Including Advance  Income Tax TDS, Fringe Benefit Tax		2037.23		1952.36
& Refund dues)		2007120		1232,50
(f) Inter Corporate Loans				
Considered good	14.80		20.00	
Considered Doubtful		-		
	14.80		20.00	
Less: Provision		14.80		20,00
(g) Deposits				
(i) Deposits with Custom, Port Trust,	10000000			
Court etc.	212.53		47.46	
(ii) Other Deposits	219.04		336.30	
Total Deposits Considered Good	431.57 394.75		383.76 346.94	
Considered Doubtful	36.82		36.82	
Considered Doubted	431.57	-	383.76	
Less : Provision	36.82	394.75	36.82	346.94
Emme di Art. Em.		23400.85	0,0,02	16556.54
Share of interest in Joint Ventures		63.00		55.41
Total		23463.85		16611.95
Total		23703.03		10011,93

(₹ in million)

	Outstanding As on 31.3.2011	Maximum due at any time during year	Outstanding As on 31.3.2010	Maximum due at any time during year
Includes : a) Due from Directors b) Due from Officers *	0.79	1.06	- 2.02	0.02 2.12

<sup>\*</sup> Chief General Managers and Company Secretary considered for the purpose of Officers.

<sup>\*\*</sup> Includes ₹ 903.43 million (P.Y. ₹ Nil million) towards share premium @ ₹ 10 per share in respect of 90,342,744 equity shares of ₹ 10 each



SCHEDULES 1 to 20 ANNEXED TO & FORMING PART OF THE BALANCE SHEET AND PROFIT & LOSS ACCOUNT

### **Schedule 10. CURRENT LIABILITIES**

(₹in million)

	AS AT 31-03-2011		AS AT 31-03-2010	
(a) Sundry Creditors				
(i) Other than MSMEs	26444.38		28806.76	
(ii) MSMEs		26444.38	-	28806.76
(b) Bills Payable		9426.10		5544.41
(c) Advance Payments from Customers		7109.93		10431.78
(d) Interest Accrued But not due on loan		113.94		58.15
(e) Book Overdraft		111.01		76.68
(f) Other Liabilities		5202.54		4598.76
(g) Goods Received on Consignment	2158.50		14299.04	
LESS: Stock Held on Consignment	2158.50	-	14299.04	-
		48407.90		49516.54
<b>Share of interest in Joint Ventures</b>		250.58		224.99
TOTAL		48658.48		49741.53

# Schedule 11. PROVISIONS

(a) Taxation	1895.24	1908.00
(b) Proposed Dividend	250.00	450.00
(c) Dividend Distribution Tax	40.56	74.74
(d) Bonus/PRP	200.92	193.68
(e) Destinational Weight & Analysis Risk	5.32	5.27
(f) Earned Leave	230.87	209.83
(g) Post Retirement Medical Benefit	858.81	707.80
(h) Half Pay Leave	154.00	147.97
(i) LTC/ALTC	-	35.94
(j) Fringe Benefit Tax	26.54	26.54
(k) Gratuity	27.18	9.57
(I) Superannuation Benefits	220.57	160.00
(m) Service Award	53.53	-
(n) Compassionate Gratuity	2.88	-
(o) Employee Family Benefit Scheme	41.90	-
(p) Corporate Social Responsibility	0.97	-
	4009.29	3929.34
Share of interest in Joint Ventures	1.07	0.73
TOTAL	4010.36	3930.07

## Schedule 11a. MISCELLANEOUS EXP.

(to the extent not written off or adjusted)

Deferred Revenue Expenditure			58.26	
Add: Additions During Year	2		-	
Less: Written off during the year	-	-	58.26	-
		-		15
Share of interest in Joint Ventures		0.05		0.04
TOTAL		0.05		0.04
			=	Sec. 179.1 (1)



SCHEDULES 1 to 20 ANNEXED TO & FORMING PART OF THE BALANCE SHEET AND PROFIT & LOSS ACCOUNT

# **Schedule 12. COST OF SALES**

(₹in million)

		FOR THE YE	AR 2010-11	FOR THE YE	AR 2009-10
(a)	OPENING STOCK & GOODS IN TRANSIT		21306.35		5785.11
(b)	PURCHASES ADD: CLAIMS IN KIND STOCK RECEIVED ON LOAN STOCK RECD FROM MFG. UNITS	650889.41 51.16	650940.57	456154.38 71.73 35.12	456261.23
(c)	FREIGHT		8072.35		3480.48
(d)	DEMURRAGE (NET)		13.89		25.75
(e)	CLEARING, HANDLING, DISCOUNT & OTHER CHARGES (NET)*		6335.64		2499.21
(f)	COMMISSION TO OTHER SELLING AGENTS		5.65		1.89
(g)	L/C NEGOTIATION & OTHER CHARGES		26.36		84.04
(h)	DIFFERENCE IN EXCHANGE		(228.54)		(241.80)
(i)	CUSTOMS DUTY		12088.14		5832.02
(j)	INSURANCE		19.15		12.35
(k)	GODOWN INSURANCE		11.50		6.61
(1)	PLOT AND GODOWN RENT (NET)		54.24		66,71
(m)	PROVISION FOR DESTINATIONAL WEIGHT AND ANALYSIS RISKS		5.32		8.72
(n)	PREMIUM ON FORWARD CONTRACT		191,82		152.63
			698842,44		473974.95
STO STO TRA	S : CLOSING STOCK & GOODS IN TRANSIT CK ISSUED IN KIND CK GIVEN ON LOAN NS. TO MGF. CK RETURNED	6479.30 4.88 - 4202.74	10686.92	21305.83 3.35 24.10 3676.04	25009.32
			688155.52		448965.63
Sha	re of interest in Joint Ventures		85.70		40.10
то	TAL		688241.22		449005.73

<sup>\*</sup> Includes ₹ Nil million (P.Y. ₹ 134.46 million) towards penalty for import under Target Plus Scheme



SCHEDULES 1 to 20 ANNEXED TO & FORMING PART OF THE BALANCE SHEET AND PROFIT & LOSS ACCOUNT

## **Schedule 13. MANUFACTURING EXPENSES**

(₹in million)

	FOR THE YEA	R 2010-11	FOR THE YEA	AR 2009-10
(i) Raw Material Consumed OPENING STOCK AND GOODS IN TRANSIT STOCK TRNS FROM COGS ADD: PURCHASES ADD: PROCESSING CHARGES	41.66 4202.74 - 80.22		3676.03 - 47.79	
	4324.62		3723.82	
LESS: CLOSING STOCK & GOODS IN TRANSIT LESS: TRANSFER	<u>.</u>	4324.62	41.66	3682.16
(ii) Processing & Other Charges		-		2
(iii) Packing Material Consumed				
OPENING STOCK AND GOODS IN TRANSIT	0.58		0.57	
ADD: PURCHASES	16.84		12.47	
	17.42		13.04	
LESS: CLOSING STOCK & GOODS IN TRANSIT	0.58	16.84	0.58	12.46
		4341.46		3694.62
Share of interest in Joint Ventures		-		
TOTAL		4341.46		3694.62

# **Schedule 14. OTHER INCOME**

(a) STAFF QUARTERS RENT	4.33	4.51
(b) PROFIT ON SALE OF ASSETS	0.79	0.52
(c) MISCELLANEOUS RECEIPTS (including forfeiture of performance guarantee/bid bond)	125.00	130,76
(d) LIABILITIES WRITTEN BACK	94.18	142.58
(e) GAIN ON EXCHANGE	3.31	82.15
	227.61	360.52
Share of interest in Joint Ventures	5.44	7.16
TOTAL	233.05	367.68
		-



SCHEDULES 1 to 20 ANNEXED TO & FORMING PART OF THE BALANCE SHEET AND PROFIT & LOSS ACCOUNT

### **Schedule 15. INTEREST EARNED**

(₹in million)

	FOR THE YEAR 2010-11	FOR THE YEAR 2009-10
(a) BANK (Including TDS ₹ 4.16 million (P.Y. ₹ 1.04 million)	2532.13	4027.43
(b) GOVERNMENT (Including TDS ₹ Nil million (P.Y. ₹ NIL million)	0.00	
(c) OTHERS (Including TDS ₹ 0.24 million (P.Y. ₹ 0.75 million)	2254.93	1754.61
	4787.06	5782.04
Share of interest in Joint Ventures	9.03	6.65
TOTAL	4796.09	5788.69

### **Schedule 16. SALARIES AND ALLOWANCES**

DIRECTORS				
SALARIES & ALLOWANCES *	18.25		11.49	
RESIDENTIAL RENT CONTRIBUTION	-		0.11	
PROVIDENT FUND CONTN.	1.04		1.38	
GRATUITY	0.26		0.31	
MEDICAL EXP.	0.58		0.27	
SUPERANNUATION BENEFITS	0.63		(8)	
CLUB SUBSCRIPTION	0.18		0.11	
PERFORMANCE LINKED INCENTIVE/PRP	5.17	26.11	8.86	22,53
OTHERS				
SALARIES & ALLOWANCES **	1139.85		1124.75	
FOREIGN SERVICE CONTRIBUTION (Net)	0.27		0.26	
RESIDENTIAL RENT CONTRIBUTION	4.97		4.78	
PROVIDENT FUND CONTN.	76.87		99.94	
SUPERANNUATION BENEFITS	59.94		110.00	
FAMILY PENSION CONTN.	11.53		12.01	
GROUP INSURANCE	0.61		0.57	
STAFF WELFARE EXP.	108.48		30.89	
BONUS PLI/PRP ETC.	89.00		129.78	
CONTRIBUTION TO D.L.I.S.	1.03		0.79	
GRATUITY	58.00		38.26	
MEDICAL EXP.	307.90	1858.45	150.11	1702.14
		1884.56		1724.67
Share of interest in Joint Ventures		24.35		15.22
TOTAL		1908.91		1739.89

<sup>\*</sup> Includes ₹ 0.80 million (P.Y. ₹ 2.74 million) towards provision for Earned Leave & Sick Leave

<sup>\*\*</sup> Includes ₹ 2.20 million (P.Y. ₹ 38.72 million) towards VRS expenses and ₹ 87.34 million (P.Y. ₹ 128.54 million) towards provision for Earned Leave & Sick Leave



SCHEDULES 1 to 20 ANNEXED TO & FORMING PART OF THE BALANCE SHEET AND PROFIT & LOSS ACCOUNT

### **Schedule 17. ADMINISTRATIVE EXPENSES**

(₹in million)

(VIII IIIIIIIIII)				
	FOR THE YEAR 2010-11	FOR THE YE	AR 2009-10	
RENT (Net)	47.35		25.71	
RATES & TAXES (Net)	14.01		12.95	
ELECTRICITY & WATER CHARGES	20.32		19.50	
INSURANCE	1.08		3.08	
ADVERTISEMENT & PUBLICITY	35.38		18.64	
PRINTING & STATIONERY	7.24		7.21	
POSTAGE & TELEGRAMS	2.43		1.94	
TELEPHONE	19.05		19.40	
TELECOMMUNICATION	10.84		10.40	
TRAVELLING (Net) (Including expenditure incurred by Directors ₹ 7.61 million (P.Y. ₹ 5.50 million)	43.55		37.00	
VEHICLE EXPENSES	17.23		17.71	
ENTERTAINMENT (Incl. through Directors ₹ 1.54 million (P.Y. ₹ 1.81 million)	9.91		13.26	
LEGAL EXPENSES	20.24		17.88	
AUDITORS' REMUNERATION *	6.90		6.45	
BANK CHARGES	23.70		8.59	
BOOKS & PERIODICALS	1.47		2.84	
TRADE EXPENSES	24.73		13.53	
CORPORATE SOCIAL RESPONSIBILITY EXPENSES**	43.25		1.36	
REPAIRS &RENEWALS (Incl. on Building ₹ 38.57 million(P.Y. ₹ 35.61 million) and Plant & Machinery ₹ 1.35 million (P.Y. ₹ 1.40 million)	61.34		55.28	
COMPUTER EXPENSES	0.74		0.99	
SUBSCRIPTION	5.21		3.91	
TRAINING SEM. & CONF. (Including Directors ₹ Nil million (P.Y. ₹ Nil million)	5.69		5.76	
LOSS ON SALE OF ASSETS	0.09		1.37	
MISCELLANEOUS EXPENSES	63.15		57.09	
PROFESSIONAL FEES/CONSULTANCY CHARGES	34.42		13.28	
MESNE PROFIT	37.12		66.25	
	556.44		441.38	
Share of interest in Joint Ventures	90.21		28.35	
TOTAL	646.65		469.73	

<sup>\*</sup> Includes Audit Fees ₹ 3.31 million (P.Y. ₹ 3.07 million), Tax Audit Fees ₹ 0.93 million (P.Y. ₹ 0.75 million), Certification Fees ₹ 0.45 million (P.Y. ₹ 0.27 million) and other services including TA/DA & out of pocket reimbursement ₹ 0.39 million (P.Y. ₹ 0.16 million) and Service Tax ₹ 0.28 million (P.Y. ₹ 0.24 million)

<sup>\*\*</sup> Includes provision of ₹ 0.97 million (P.Y. ₹ Nil million) towards un-utilised budget as per DPE guidelines



SCHEDULES 1 to 20 ANNEXED TO & FORMING PART OF THE BALANCE SHEET AND PROFIT & LOSS ACCOUNT

## **Schedule 18. INTEREST PAID**

(₹in million)

	FOR THE YEAR 2010-11	FOR THE YEAR 2009-10
(a) BANK	1161.09	1528.13
(b) OTHERS	2617.83	2617.51
	3778.92	4145.64
Share of interest in Joint Ventures	4.50	1.02
TOTAL	3783.42	4146.66

# **Schedule 19. PRIOR PERIOD ITEMS**

EXPENDITURE/PURCHASE		
COST OF SALES	(50.30)	1.71
SALARY & ALLOWANCES	0.04	0.01
ADMINISTRATRIVE EXPENSES	2.12	5.06
INTEREST	1.52	0.32
DEPRECIATION	(0.00)	1.93
OTHERS	0.01	0.14
TOTAL:	(46.61)	9.17
INCOME/SALES		
SALES	(66.25)	(3.02)
INTEREST	(1.17)	11.38
OTHER RECEIPTS	0.01	0.91
TOTAL	(67.41)	9.27
Share of interest in Joint Ventures	(1.20)	1.21
TOTAL (NET)	(22.00)	1.31



# NOTES FORMING PART OF THE CONSOLIDATED ACCOUNTS FOR THE YEAR ENDED 31.03.2011

#### 20. CONTINGENT LIABILITIES & NOTES

#### 1. CONTINGENT LIABILITIES:

- a) Guarantees issued by Banks on behalf of the Company ₹ 863.79 million (P.Y. ₹ 845.80 million). Corporate Guarantee amounting to ₹ 4506.69 million (P.Y. ₹ 4380.00 million) in favour of customer has been given towards performance of contract against which back up guarantees have been obtained from the associate suppliers.
- b) Corporate Guarantees of ₹ 14409.10 million (P.Y. ₹ 14409.10 million) given by the company in favour of financial institutions/banks on behalf of Neelachal Ispat Nigam Limited (NINL) for securing principal and interest in respect of loans to NINL.
- c) Claims against the Company not acknowledged as debts ₹ 1953.16 million (P.Y. ₹ 1961.07 million).
- d) Letters of Credit opened by the Company remaining outstanding ₹ 13496.41 million (P.Y. ₹ 17756.37 million).
- e) Bills discounted with banks ₹ 34.91 million (P.Y. ₹ Nil million).
- f) Sales Tax Demand of ₹839.17 million (P.Y. ₹851.97 million) in dispute against which ₹107.49 million (P.Y. ₹84.25 million) has been deposited and ₹7.25 million (P.Y. ₹ 2.30 million) covered by bank guarantees.
- g) Income Tax Demand of ₹ 28.22 million (P.Y. ₹ 22.81 million) in dispute against the subsidiary company MTPL.
- h) Service Tax demand in respect of business auxillary service amounting to ₹ 425.49 million (L.Y. ₹ 341.50 million) pending before Customs, Excise & Service Tax Department.

- i) Bonds have been furnished to Customs Authorities for performance, submission of original documents, etc, some of which are still outstanding. The amount of unexpired Bonds is ₹ 952.76 million (PY ₹ 1118.87 million).
- j) A party has served a legal notice for non lifting of part quantity of coking coal in respect of supplies to M/s NINL, relating to delivery period 2008-09, claiming an amount of ₹ 3511 million (\$ 78.72 million translated @ ₹ 44.60 being the closing rate of exchange as on 31.03.2011) (PY ₹ 3535.00 million) along with interest @ 12% p.a. w.e.f. 30th September 2009, which has been refuted since the same is not tenable. MMTC has also put the party on notice to lodge counter claim for non supply of coking coal for the year 2009-10. The matter has been taken up at Govt. level as the supplier is also one of the major supplier of coking coal to other PSUs and all terms, conditions and prices are determined by an Empowered Joint Committee consisting of senior level nominees of Govt. and PSUs.
- k) In one of the MMTC's Regional Office, auditors have observed for making liability towards CST transit sales of ₹ 644.32 million ( PY ₹ 1947.58 million ) on which in their view liability of CST amounting to ₹ 12.89 million ( PY ₹ 38.95 million) may arise. On the basis of expert opinion and past experience, the company is of the view that no liability is likely to arise on this account. Accordingly no provision has been made. However, this will be suitably dealt with in the accounts after completion of assessment.
- Additional liability, if any, on account of sales tax demands on completion of assessments, disputed claims of some employees, non-deduction of Provident

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Fund by Handling Agents/Contractors, disputed rent and interest/penalty/legal costs etc., in respect of amounts indicated as contingent liabilities being indeterminable, not considered.

- m) In some of the cases amounts included under contingent liabilities relate to commodities handled on Govt. of India's account and hence the same would be recoverable from the Govt. of India.
- n) Share in Contingent Liabilities of Joint Ventures based on their audited statement of accounts ₹ 122.69 million (P.Y.₹53.22 million)
- o) Share in Contingent Liabilities of Associates based on their audited statement of accounts ₹ 2306.36 million (P.Y. ₹ 1435.20 million)
- a Estimated amount of contracts remaining to be executed on capital account and not provided for ₹ Nil million (P.Y. ₹ 0.36 million).
  - b) Share in estimated amount of contracts remaining to be executed on capital account and not provided for of Joint ventures based on their audited statement of accounts ₹ 174.00 million (P.Y.₹416.37 million).
  - c) Share in estimated amount of contracts remaining to be executed on capital account and not provided for of Associates based on their audited statement of accounts ₹ 2512.22 million (P.Y.₹2764.40 million).
- 3. Following stocks held by the Company on consignment basis not included in the inventory as on 31-3-2011:-

(value ₹ in million)

Items	31-03-2011		31-03-	2010
	Qty.(kgs)	Value	Qty.(kgs)	Value
Gold	8450	17422.33	8086	13629.48
Gold Jewellery		2.31		6.63
Silver	76561	4160.34	26178	662.93
		21584.98		14299.04

- Loans and Advances and Sundry Creditors include ₹ 11846.15 million (P.Y. ₹ 8253.95 million) being notional value of 5695 Kgs. (P.Y. 5117 Kgs) of gold and 1992 Kgs. (P.Y. Nil ) of silver belonging to foreign suppliers issued on loan basis to the Associates/ Customers of the Company.
- 5. In respect of GR-1 forms outstanding beyond due date the Company has filed application with the authorized dealers for extension of time/waiver/ write off. Pending decision on the application, the liability, if any, that may arise is unascertainable. Enforcement Directorate has imposed penalty for ₹ 19.53 million (P.Y. ₹ 19.53 million) which are being contested. Against this, an amount of ₹ 1.60 million (P.Y. ₹ Nil million) has been deposited and bank guarantee of ₹ 7.30 million (P.Y. ₹ 7.30 million) furnished.
- 6. The Company being the nominated agency for import of Gold and Silver has also imported Gold under usance L/Cs or availed buyer's credit. Money received towards sale value are put under Fixed Deposits with banks as margin or otherwise. Interest earned thereon due to payment received from customers before due date of usance L/C or the buyer's credit is payable to the customers as a business policy.
- 7. Loans & Advances include ₹ 157.37 million (P.Y. ₹ 157.37 million) being the amount deposited with the High Court in respect of a case which is still pending. Necessary liability towards principal amount already exists and the provision, if any, towards interest of ₹ 22.50 million (P.Y. ₹ 22.50 million) will be made after final decision of the Court.
- 8. Income tax of ₹ 2037.23 million (P.Y. ₹ 1952.33 million) under the head "Loans and Advances" consists of Rs. 309.83 million (PY ₹ 303.52 million) paid to Income Tax Department against the disputed demands of ₹ 309.83 million (P.Y. ₹ 342.65 millions) for various assessment years and advance tax/TDS/FBT of Rs. 1727.39 million (PY ₹ 1648.81 million) towards income tax/fringe



- benefit tax liability for financial years 2009-10 & 2010-11. Provision for additional demand, if any, will be made on completion of the Appellate Proceedings.
- 9. The ERP package 'RAMCO" implemented by the Company has more or less stabilized. Systems audit has been conducted and its findings are under consideration of the management. Any further adjustments in processes and systems upon implementation of systems audit shall be incorporated in due course.
- 10. Valuation of closing stock at market price being lower than cost, has resulted in a loss of ₹ 210.87 million (P.Y ₹ 18.21 million) during the year.
- 11. An amount of ₹ 284.53 million (L.Y. ₹ 284.53 million) is outstanding against M/s AIPL in respect of Mint silver transaction against which full provision amounting to ₹ 284.53 million (L.Y. ₹ 284.53 million) has been made in the accounts pending adjustment, if any, of excess sale realization. The Company has filed a recovery suit of ₹ 314.02 million (L.Y. ₹ 314.02 million) which includes overdue interest of ₹ 29.49 million(L.Y. ₹ 29.49 million). M/s AIPL have also filed a suit against Government Mint/MMTC for damages of ` 1671.97 million (L.Y. ` 1671.97 million ) which is not tenable as per legal opinion and is being contested.
- 12. During the year the company has imported pulses on the directives of the Govt. of India. The Government has allowed reimbursement of losses up to 15% of landed cost and trading margin @ 1.2% of CIF value, which works out to ₹ 132.36 million (L.Y. ₹ 311.77 million) on the import made by the company which has been credited to Profit & Loss Account as claims receivable from the Government on accrual basis. However, the reimbursement is released by the Govt. after the sale has been effected. The scheme has since been discontinued w.e.f. 2011-12.
- 13. During the year an amount of ₹ 228.54 million ( L.Y. ₹ 241.80 million ) towards

- difference in exchange (gain) has been shown under cost of sales which has arisen mainly due to adoption of notional exchange rate applicable on the date of bills of lading for initial recognition in reporting currency in respect of import purchases / export sales denominated in foreign currency.
- 14. In case of coal imported for NTPC supply, sale in some cases have been booked provisionally pending issue of final invoices since final quality analysis at destination is yet to be received. This has no impact on the profitability since the difference, if any, on issuance of final invoice shall be to the account of the supplier.
- 15. Sale of canalized urea to Deptt. of Fertilisers(DOF), Government of India is made based on allocation letters issued by DOF and by transferring shipping documents. However, no separate agreement is signed with DOF.
- 16. The proportionate forward premium of ₹ 724.65 million (LY ₹ 226.26 million) for imports and ₹ Nil million (L.Y. ₹ Nil million) for exports to be recognized in the Profit & Loss Account of the subsequent accounting year in terms of the provisions of Accounting Standard 11 issued by the Institute of Chartered Accountant of India.
- 17. In respect of forward exchange contracts outstanding as on 31.3.11 relating to firm commitments and highly probable forecast transactions, the loss of ₹ Nil million (P.Y. loss of ₹ 0.75 million) has been recognized in the Profit & Loss Account on the basis of changes in exchange rate as at the close of the year.
- 18. Liability of ₹ 60.57 million (P.Y. ₹ 110.00 million) towards superannuation benefit has been made during the year as per DPE guidelines for wage revision.
- 19. Against the disputed demand of custom duty, penalty etc amounting to ₹ 247.43 million (P.Y. ₹ 247.43 million) in respect of utilization of Target Plus License for import of RBD palmolien oil, liability of ₹ 247.43 million (P.Y. ₹

- 247.43 million) already exists in the accounts. Liability on account of interest, if any, will be provided on final decision of the case.
- 20. A claim for ₹ 20.62 million (LY ₹ 20.62 million) against an associate on account of damaged imported Polyester is pending for which a provision of ₹ 17.01 million (LY ₹ 15.54 million) created after taking into account the EMD and other payables amounting to ₹ 3.61 million (LY ₹ 5.08 million). The company has requested customs for abandonment which is pending for adjudication.
- 21. The employees benefits provided by the Company as required under
  - Accounting Standard 15 (Revised) are as under:-
- (i) Leave Encashment Payable on separation to eligible employees who have accumulated earned and half pay leave. Encashment of accumulated earned leave is also allowed leaving a minimum balance of 15 days twice in a year.
- (ii) Post Retirement Medical Benefit (PRMB) Available to retired employees at empanelled hospitals for inpatient treatment and also for OPD treatment.
- (iii) Gratuity Gratuity is paid to all the employees on retirement/separation based on the number of years of service. The scheme is funded by the Company and is managed by a separate Trust through LIC. In case of MICA division employees the scheme is managed directly by the company through LIC.
- (iv) Long Service Benefits : Long Service Benefits payable to the employees are as under :
- (a) Service Award amounting to ₹ 2500/- for each completed year of service is payable to the employees on superannuation/voluntary retirement scheme.
- (b) Compassionate Gratuity amounting to ₹ 50,000/- is payable in lumpsum to the

- dependants of the employee due death in service.
- (c) Payments under Employees' Family Benefit Scheme is payable to the dependants of the employee who dies in service till the notional date of superannuation. A monthly benefit @ 40% of Basic Pay & DA last drawn subject to a maximum of ₹ 12000/- on rendering service of less than 20 years and similarly a monthly benefit @ 50% of Basic Pay & DA last drawn subject to maximum ₹ 12000/- on rendering service of 20 years or more at the time of death.

Other disclosures as required under AS – 15(Revised) on 'Employee Benefits', in respect of defined benefit obligation are:

(a) Reconciliation of present value of defined benefit obligations:

(₹ in million)

SI. No.	Particulars	Gratuity	Earned Leave Encash- ment	Sick Leave Encash- ment	Post Retirement Medical Benefit	Long Service Benefits
(i)	Present value of projected benefit obligations as at 01/04/2010	627.64	209.27	147.97	707.80	
(ii)	Interest cost	50.09	16.74	11.84	56.62	
(iii)	Current service cost	18.55	10.24	6.43	9.85	
(iv)	Benefit paid	82.27	36.07	5.84	75.12	
(v)	Actuarial(gain) /loss	43.15	30.69	(6.40)	159.66	*98.31
(vi)	Present value of obligation as at 31st March,2011 (i+ii+iii-iv+v)	657.16	230.87	154.00	858.81	98.31

- \* Expense (Nett.) of ₹ 80.30 million has been charged to P&L A/c after adjusting liability of ₹ 18.02 million available under Benevolent Scheme, which has been withdrawn.
- (b) Expenses recognized in the statement of



Profit & Loss A/c for the year ended 31st March, 2011:

(₹ in million)

SI. No.	Particulars	Gratuity	Earned Leave Encash- ment	Sick Leave Encash- ment	Post Retirement Medical Benefit	Long Service Benefits
(i)	Service cost	18.55	10.24	6.43	9.85	
(ii)	Interest cost	50.09	16.74	11.84	56.62	
(iii)	Expected return on plan assets	56.51				
(iv)	Net Actuarial (gain)/loss recognized in the period	43.15	30.69	(6.40)	159.66	80.30
(v)	Expenses recognized in the Profit & Loss A/c (i+ii-iii+iv)	55.28	57.67	11.87	226,14	80.30

(c) Changes in the fair value of planned assets

(₹ in million)

	GRATUITY
Fair value of plan assets as at 1.4.2010	618.47
Actual return on plan assets	56,51
Contribution by employer	37.28
Benefit paid	82.27
Actuarial gain/(loss)	
Fair value of plan assets as at 31.3.2011	629.99

(d) Effect of one percentage point change in the assumed inflation rate in case of valuation of benefits under Post Retirement Medical Benefit scheme.

(₹ in million)

SI. No.	Particulars	One percentage Increase in inflation rate	One percentage decrease in rateinflation rate
i)	Effect on the aggregate of the service cost and interest cost	8.22	(7.06)
ii)	Effect on defined benefit obligation	88.53	(76.23)

(e) Actuarial assumptions:

SI. No.	Description	As at 31/3/2011
(i)	Discount rate (Per Annum)	8.00%
(ii)	Future cost increase	5.00%
(iii)	Retirement age	60 years
(iv)	Mortality table	LIC(1994-96) duly modified
(v)	Withdrawal rates	1% to 3% depending on Age

- 22. Related Party Disclosures Under AS-18 (As identified & certified by the Management)
  Name of the related parties and description of relationship:
  - a) Key Management Personnel
  - i. Smt. Vijay Laxmi Joshi, Chairman-cum-Managing Director (w.e.f. 22.07.2011)
  - ii. Shri H.S. Mann, Director & additional charge of Chairman and Managing Director (up to 22.07.2011)
  - iii. Shri Sanjiv Batra, Chairman and Managing Director (up to 30.09.2010)
  - iv. Shri S.K. Kar, Director (up to 30.06.2010)
  - v. Shri A. Mahapatra, Director ( up to 31.07.2010)
  - vi. Shri Sunir Khurana, Director
  - vii. Shri Ved Prakash, Director
  - viii. Shri Rajeev Jaideva, Director (w.e.f. 03.12.2010)
  - ix. Shri Joggari Kishan Managing Director ( up to 18.05.2011)
  - x. Shri Varadhan Kulasekaran Director (up to 18.05.2011)
  - xi Shri Tapas Kumar Sengupta Managing Director (w.e.f. 18.05.2011)
  - xii. Shri Vijay Kumar Gupta Director ( w.e.f. 18.05.2011)
  - b) SubsidiaryMMTC Transnational Pte. Ltd., Singapore
  - c) AssociateNeelachal Ispat Nigam Ltd. –Devona Thermal Power & Infrastructure Ltd.

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d) Joint Ventures:-

Free Trade Warehousing Pvt. Ltd

Haldia Free Trade Warehousing Pvt. Ltd.

Greater Noida Integrated Warehousing Pvt. Ltd.

Integrated Warehousing Kandla Project

Development Pvt. Ltd.

MMTC Pamp India Pvt. Ltd.

MMTC Gitanjali Private Ltd.

Indian Commodity Exchange Ltd.

Sical Iron Ore Terminal Ltd.

TM Mining Company Limited

Details of transactions during the year 2010-11

(₹ in million)

Particulars	Associates	Joint Ventures	Key management personnel	Total
Purchase of goods	15587.78	29.68		15617.46
Sale of goods	12936.59	22.61		12959.20
Sale of fixed assets				
Dividend Received				
Finance including loans and equity contribution in cash or in kind	1806.85	66.27		1873.12
Corporate Guarantees				
Other payment Demurrage / Despatch				
Other receipt Demurrage / Despatch	17.18			17.18
Remuneration			34.92	34.92
Outstanding Balance				
Receivable	20286.39	2.10		20288.49
Payable	12977.28			12977.28

23. As per Accounting Standard – 27 – 'Financial reporting of interest in Joint Ventures' issued by the Institute of Chartered Accountants of India, the Company's share of ownership interest, assets, liabilities, income, expenses, contingent liabilities and capital commitments in the Joint

venture companies, all incorporated in India are given below:
(₹ in million)

						11	111 111	IIIIOH
SI. No.	Name of the Jt Venture Company	% of Company's ownership Interest	Assets	Liabi lities	In- come		Cont. Liabi lities	Commit-
1.	Free Trade Warehousing Pvt. Ltd.	26	136.74	136.44	0.05	3.45	2	
2.	Greater Noida Integrated Warehousing Pvt. Ltd.	26	0.01	0.01	100	0.01	3/8	2
3.	MMTC Pamp India Pvt. Ltd.	26	450.79	301.91	13.18	16.12	,	-
4.	Sical Iron Ore Terminal Ltd.	26	973.71	635.77		•	911	(a)
5.	MMTC Gitanjali Pvt. Ltd.	26	96.18	73.12	82.68	82.67	C.	
6	Indian Commodity Exchange Ltd.	26	210.43	49.04	36.29	117.47	•	-
7	TM Mining Company Limited	26	0.13	0.06	30	•	٠	•

- 24. In terms of AS-17 the Company has identified its Primary Reportable Business Segments as Minerals, Precious Metals, Metals, Agro Products, Coal & Hydrocarbon, Fertilizer and General Trade/others. The Secondary Segments are identified based on the geographical location as Outside India and Within India. Details are placed at Annexure 'A'.
- 25. As required by Accounting Standard(AS) 28 "
  Impairment of Assets " notified by the
  Institute of Chartered Accountants of India,
  the company has carried out the assessment
  of impairment of assets. There has been no
  impairment loss during the year.

26. Reconciliation of provisions in terms of AS-29 is as under: (₹ in million)

110000000000000000000000000000000000000		Hillion		
Particulars of Provision	Opening Balance as on 01.04.10	Adjustment during year	Addition during year	Closing Balance as on 31.03.11
Destinational Weight & Analysis Risk	5.27	5.27	5.32	5.32
Bonus/PRP	190.55	75.38	85.75	200.92
Superannuation Benefit	160.00	-	60.57	220.57
Taxation	1885.40	773.40	783.24	1895.24
Fringe Benefit Tax	26.54	-	-	26.54
Un-utilized budget for Corporate Social Responsibility	-	-	0.97	0.97
Proposed Dividend	450.00	450.00	250.00	250.00
Dividend Distribution Tax on Proposed Dividend	74.74	74.74	40.55	40.55



#### 27. Deferred Tax:

The deferred tax liability as at 31st March 2011 comprises of the following:

(₹ in million)

Particulars	Deferred Tax Asset/ (Liability) as at 1.4.2010	Credit /(Charge) during 2010-11	Deferred Tax asset / (Liability) as at 31.3.2011
Depreciation	(234.39)	17.81	(216.58)
DisallowanceU/S-43 B	0.05	(0.05)	-
Prov. For Doubtful Debts	381.21	63.51	444.72
DWA Risk	1.75	(0.03)	1.72
VRS Expenses	24.90	(8.71)	16.19
Interest received from IT Deptt.	-	17.88	17.88
Others	53.15	18.12	71.27
TOTAL	226.67	108.82	335.20

- 28. Particulars in respect of Loans and Advances in the nature of loans as required by Clause 32 of the Listing Agreement:
- A) Loans and Advances given to Associates in the nature of advances: (Interest Free)

(₹ in million)

Loanee	Balance as on 31.03.2011	Maximum outstanding during the year
Neelachal Ispat	₹ 0.17	₹ 1.46
Nigam Ltd.	(P.Y. ₹ 1.33 )	(P.Y. ₹ 1.84)

- B) Particulars of Investments by the Loanees:  $\nearrow$  NIL (P.Y.  $\nearrow$  NIL)
- 29. Earning per Share:

Particulars	10-11	09-10
Profit after Tax (₹ in million)	260.70	2498.19
Total number of Equity Shares (million)	1000.00	1000.00*
Basic and diluted earnings per share (₹) (Face value ₹ 1/- per share)	0.26	2.50*

- \* Adjusted based on the increase in number of shares consequent upon bonus issue at 1:1 and split of Equity share of face value of Rs.10/- each into 10 shares of face value of Re.1/- each during the year.
- 30. The company has made certain changes in the Accounting Policies during the year as under:

- (i) Changes in the wording of Accounting Policy No.12:
- (a) In the opening para "In case of back to back transactions, net realizable value is ascertained on the basis of cost plus profit margin" has been added to clarify the ascertainment of net realizable value in case of back to back transactions in line with accounting practice followed by the company.
- (b) In first para of 12(b) "However where stocks are specifically identifiable, actual cost of the material including all expenses incurred up to the point at which they are lying is considered" has been added to clarify the determination of cost in respect of specific identifiable stocks to bring in line with the existing practices followed in such cases.

The above changes have no financial impact on the financials of the company.

- (ii) Accounting Policy No. 10(i) relating to Employee Benefits:
  - ALTC/LTC scheme has been withdrawn and long service benefits i.e. service award, compassionate gratuity, employees' family benefit scheme has been incorporated based on actuarial valuation. Due to this change, the profit for the year has decreased by ₹ 55.10 million.
- 31. The list of Subsidiaries, Associates and Joint Ventures included in the Consolidated Financial Statements are as under:

NAME OF SUBSIDIARY	COUNTRY OF INCORPORATION	PROPORTION OF OWNERSHIP INTEREST AS ON 31 MARCH, 2011
MMTC Transnational Pte Ltd.	Singapore	100%

	COUNTRY OF INCORPORATION	PROPORTION OF OWNERSHIP INTEREST AS ON 31 MARCH, 2011
Neelachal Ispat Nigam Limited		49.78%
Devona Power & Infrastructure Limited		26.00%

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NAME OF JOINT VENTURE	COUNTRY OF INCORPORATION	PROPORTION OF OWNERSHIP INTEREST AS ON 31 MARCH,2011
Greater Noida Integrated Integrated Warehousing Pvt. Ltd.	India	26.00%
Free Trade Ware housing Pvt. Ltd.	India	26.00%
MMTC PAMP India Pvt. Ltd.	India	26.00%
SICAL Iron Ore Terminal Ltd.	India	26.00%
MMTC Gitanjali Pvt. Ltd.	India	26.00%
Indian Commodity- Exchange Limited	India	26.00%

32. Details of subsidiary of MMTC Transnational Pte Ltd is as follows:

NAME OF SUBSIDIARY		PROPORTION OF OWNERSHIP INTEREST AS ON 31 MARCH, 2003
MMTC Transnational (Moscow)Pte Ltd.	Russia	100%

Consolidated Financial Statement including MMTC Transnational (Moscow) Pte Ltd. have not been prepared. The Directors are of the view that there is no practical value to the shareholder of the Company to have the financial statements of the subsidiaries consolidated with the financial statements of the Company to form Consolidated Financial Statement of the group, because the cost of preparing consolidated Financial Statement exceed their usefulness as the subsidiary continues to be a dormant company.





33. In view, of different sets of environment in which the Joint Ventures/Associates/ Subsidiary are operating, the accounting policies followed by the Joint Ventures/Associates/Subsidiary are different from the accounting policies of the company. The details are given as under:-

(₹ in million)

Particulars	Name of Joint Ventures/ Associates/ Subsidiary	Accounting	g Policies	Proportion of MMTC share (Gross Amour
		MMTC Limited	Joint Venture/ Associates/Subsidiary	
Provision for LTC/ALTC	Neelachal Ispat Nigam Limited	On the basis of actuary valuation	On cash basis	Not Quantifiable
Depreciation	Neelachal Ispat Nigam Limited	Rates are equal to or higher than those provided under schedule XIV of the Companies Act,1956	At the rates specified in Schedule XIV to the Companies Act, 1956	Not Quantifiable
	Sical Iron ore Terminals Limited	Rates are equal to or higher than those provided under schedule XIV of the Companies Act,1956	At the rates specified in Schedule XIV to the Companies Act,1956	Not Quantifiable
	Indian Commodity Exchange Limited	Rates are equal to or higher than those provided under schedule XIV of the Companies Act,1956	At the rates specified in Schedule XIV to the Companies Act,1956	Not Quantifiable
	Greater Noida Integrated Ware- housing Pvt. Ltd.	Rates are equal to or higher than those provided under schedule XIV of the Companies Act,1956	At the rates specified in Schedule XIV to the Companies Act,1956	Not Quantifiable
	MMTC Gitanjali Private Limited	Rates are equal to or higher than those provided under schedule XIV of the Companies Act,1956	At the rates specified in Schedule XIV to the Companies Act,1956	Not Quantifiable
	MMTC Pamp India Private Limited	Rates are equal to or higher than those provided under schedule XIV of the Companies Act,1956	At the rates specified in Schedule XIV to the Companies Act,1956	Not Quantifiable
Inventory Valuation	MMTC Transnational Pte. Ltd, Singapore	Weighted average cost	Specific identification method	Not Quantifiable
	MMTC Gitanjali Private Limited	Weighted average cost	on FIFO basis & on an average vender-wise	Not Quantifiable
	MMTC Pamp India Private Limited	Weighted average cost	On FIFO Basis	Not Quantifiable
Foreign Currency Translation	Neelachal Ispat Nigam Limited	Non monetary items are reported using the exchange rate at the date of the transaction	Transactions for both capital and revenue during the year in foreign currencies are being recognized at the rate prevalent in force on the date of settlement of transactions	Not Quantifiable
	Neelachal Ispat Nigam Limited	Exchange difference in respect of liabilities relating to fixed assets charged to Profit and Loss account	Exchange difference in respect of liabilities relating to fixed assets are capitalised	Not Quantifiable
Basis of preparation of Financial Statment	MMTC Transnational Pte. Ltd, Singapore	Indian GAAP	Singapore Financial Reporting Standards	Not Quantifiable
Revenue Recognition	MMTC Transnational Pte. Ltd, Singapore	Interest income recognized on accrual basis	Interest income recognized on effective interest method	Not Quantifiable

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(₹ in million)

Particulars	Name of Joint Ventures/ Associates/ Subsidiary	Account	Proportion of MMTC's share (Gross Amount)	
		MMTC Limited	Joint Venture/ Associates/Subsidiary	
	Sical Iron ore Terminals Limited	Dividend income recognized on cash basis	Dividend income recognized on time proportion basis	Not Quantifiable
Trade and other receivable	MMTC Transnational Pte. Ltd, Singapore	Indian GAAP	Amortised cost using the effective interest method	Not Quantifiable
Trade and other payables	MMTC Transnational Pte. Ltd, Singapore	Indian GAAP	Amortised cost using the effective interest method	Not Quantifiable
Terminal Benefits	MMTC Transnational Pte. Ltd, Singapore	Defined Benefit Plan	Defined Contribution Plan	Not Quantifiable
Financial Assets and Liabilites	MMTC Transnational Pte. Ltd, Singapore	Indian GAAP	Amortised Cost	Not Quantifiable
Borrowings	MMTC Transnational Pte. Ltd, Singapore	Indian GAAP	Amortised cost using the effective interest method	Not Quantifiable
Dividend	MMTC Transnational Pte. Ltd, Singapore	Indian GAAP	Recognized when approved for payment	Not Quantifiable

- 34. Letters have been issued to parties for confirmation of balances with the request to confirm or send comment by the stipulated date failing which balance as indicated in the letter would be taken as confirmed. Confirmation letters have not been received in a few cases. However, no adverse communication received from any party.
- 35. The company has availed exemption from disclosing information for those goods which form less than ten percent of the total value of turnover, purchase, consumption of raw material etc. under paragraphs 3(i)(a), 3(ii)(a) and 3(ii)(b) of Part-II of Schedule VI of the Companies Act, 1956 as per notification No. 301(E) Dated 8th February, 2011 of the Ministry of Corporate Affairs.
- 36. There are no micro, small or medium enterprises to whom the Company owes dues which are outstanding for more than 45 days as at 31st March, 2011.
- 37. Compliance of the Companies (Accounting Standard) Rules 2006 has been made. The Company has large number of transactions and diversified activities, which may have put operational constraints in strictly following the said rules. The deviation if any, have been stated in the accounting policies of the Company.
- 38. Whole time Directors are allowed usage of

- staff cars for private purposes up to 12,000 km per annum as specified in the contractual terms of appointment on payment of Rs. 400 per month.
- 39. Figures for the previous year have been regrouped / recasted wherever considered necessary.
- 40. Accounting Policies, Schedules & Notes attached form an integral part of the Accounts.

For N K Bhargava & Co.

Chartered Accountants F.R. No.: 000429N

(N K Bhargava)

(Manohar Balwani)

Partner M.No.080624

ner G.M. & Company Secretary

(M.G. Gupta)

Chief General Manager (F&A) - Incharge

(Sunir Khurana)

(Vijaylaxmi Joshi)

Director

Chairman cum Managing Director

Date: 18th August, 2011

Place : New Delhi



# ANNEXURE - 'A' TO NOTES TO ACCOUNTS STATEMENT OF CONSOLIDATED SEGMENTAL PERFORMANCE FOR THE YEAR 2010-11 (Primary Disclosures) (₹ in Million)

		BUSI			ENTS	
Particulars	PRECIOU		MET		MINERALS & ORES	
	31st March 11	31st March 10	31st March 11	31st March 10	31st March 11	31st March
SEGMENT REVENUE						
External Sales						
- With in India	506938.84	321345.18	9768.95	14887.34	2146.16	1610.96
- Outside India			11856.89	6777.16	28892.69	26725.56
Total (A)	506938.84	321345.18	21625.84	21664.50	31038.85	28336.52
Inter-Segment sales						
- With in India						
- Outside India						
Total (B)						
Total Segment Revenue (A+B))	506938.84	321345.18	21625.84	21664.50	31038.85	28336.52
Total revenue of each segment as a		70.400		4		
percentage of total revenue of all segments	73.03%	70.69%	3.12%	4.77%	4.47%	6.23%
Segemental Result		6E4 00		200.00		70.45
- With in India	766.48	651.93	223.54	398.90	60.67	70.15
- Outside India	766.40	CE1 02	338.52	189.11	1133.34	1228.03
Total Segmental Result	766.48	651.93	562.06	588.01	1194.01	1298.18
Unallocated Corporate expenses net of unallocated income						
Operating Profit						
Interest Expenses						
Interest Income						
Income taxes						
Profit from ordinary activities						
Extraordinary loss/Income						
Net Profit						
OTHER INFORMATION					HTTP://www.tre	_
Segment assets	61158.05	42823.07	2046.22	2262.11	3485.40	3212.82
Unallocated Corporate assets						
Total assets				55/4	NUMBER	
Segment Liabilities	43805.37	38135.10	2336.73	1742.57	4632.64	6755.64
Unallocated Corporate liabilities						
Total liabilities	172722					
Segment Capital expenditure	0.35	215.80				536.21
Unallocated Capital Expenditure						
Total Capital Expenditure		2.24			FF 25	55.55
Segment Depreciation	1.19	2.24			55.36	55.57
Unallocated Depreciation						
Total Depreciation						
Non-cash expenses other than depreciation						

#### (Secondary Disclosures)

articulars	OUTSI	DE INDIA
	31st March 11	31st March 10
SEGMENT REVENUE		
External Sales	61,790.83	52,263.28
Inter-Segment sales	÷	-
otal Revenue	61,790.83	52,263.28
Segment Result	1,593.60	1,597.19
Segment assets	4,849.21	4,028.96
Capital expenditure	-	_

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(₹in million)

		В	USI	NESS	SEG	MENT	S		
HYDROCA	RBON	AGRO PE	RODUCTS	FERTILI	ZERS	ОТН	RS	TO	TAL
1st March 11	31st March 1	31st March 11	31st March 10	31st March 11	31st March 10	31st March 11	31st March 10	31st March 11	31st March 1
89907.96 6280.69	34544.46 6879.35	8537.11 10165.83	14955.03 1518.20	14822.97 4594.73	14832.62 10363.02	197.45	155.86	632319.44 61790.83	III FALL SOLD GOVERNO
96188.65	41423.81	18702.94	16473.23	19417.69	25195.64	197.45	155.86	694110.27	454594.74
06100 65	41.432.01	18702.94	16477.22	10417.60	25105.64	107.45	155.00	604440.27	454504.74
96188.65	9.11%	2.69%	16473.23 3.62%	2.80%	25195.64 5.54%	0.03%	0.03%	100.00%	454594.74 100.00%
817.72 8.80	442.10 5.77	-102.13 34.01	13.47 5.25	92.97 78.92	162.54 138.14	94.72	105.89 30.90	1953.97 1593.60	1844.99 1597.19
826.52	447.87	-68.12	18.72	171.89	300.68	94.72	136.79	3547.57	3442.11
								3568.30 -20.73	1390.94 2051.24
								3783.42 4796.09	4146.66 5788.69
								731.24 260.70	0.000
								260.70	2498.19
14409.56	15517.57	5053.04	7075.67	1098.90	2524.05	558.31	695.84	87809.48 42793.81 130603.29	III TO CLUTTED AT BEST
12547.26	13156.77	7963.16	6275.23	1207.99	1400.76	316.92	900.76	72810.07 42127.27 114937.34	68366.84 37707.85 106074.69
							32.12	0.35 475.00 475.35	784.1 44.0 828.1
						36,36	39.35	92.92 40.22 133.13 242.81	97.16 40.13 137.29 85.13

35,	GEOGRAPHIC	AL SEGMENT	5
WITHI	N INDIA	TO	TAL
31st March 11	31st March 10	31st March 11	31st March 10
632,319.44	402,331,46	694,110.27	454,594.74
(9)	-	[-]	
632,319.44	402,331.46	694,110.27	454,594.74
1,953.97	1,844.99	3,547.57	3,442.18
82,960.27	70,082.17	87,809.48	74,111.13
0.35	784.13	0.35	784.13



#### **CONSOLIDATED CASH FLOW STATEMENT**

(₹ in Million)

	201	0-11	200	9-10
A. Cash flow from operating activities				
Profit before Tax		1,853.86		3,504.47
Adjustment for: Depreciation Miscellaneous Expenses w/off Goodwill w/off Net Foreign Exchange (Gain) /Loss (Profit) /Loss on sale of Fixed Assets Interest received Interest Paid Provision for dimniution in value of CWIP Provision for doubtful Debts /Loans & Advances Provision for unutilised budget for CSR Provision no longer Required Liabilities no longer Required Deferred Revenue Expenditure	133.22 0.01 5.16 (227.27) (0.70) (4,796.09) 3,783.42 3.19 232.57 0.97 (58.20) (94.18) (0.02)	1,653.60	137.29 58.26 4.62 (323.94) 0.85 (5,788.69) 4,146.66 - 18.97 - (530.59) (142.58)	3,304.47
Provision for DWA risk	5.32	(1,012.60)	8.72	(2,410.43)
Operating Profit before Working Capital Changes	5	841.26		1,094.04
Adjustment for: Trade & others Receivable Project Development Expenses Inventory Trade & other Payable Provisions	(16,044.50) - 14,804.57 (760.33) 320.90		4,242.84 1.44 (15,584.45) 3,889.30 25.19	
	-	(1,679.36)		(7,425.68)
Cash Generated from operations		(838.10)		(6,331.64)
Taxes Paid		(939.24)		(787.52)
Net cash flow from operating activities		(1,777.34)		(7,119.16)
B. Cash flow from Investing Activities Purchase of Fixed assets Sale of Fixed Assets Advance for Purchase of Shares Sale of Investment Purchase of Investments Interest received Goodwill on consolidation	(475.35) 0.91 (1,748.16) 336.62 - 4,796.09 (2.75)		(828.15) 1.26 (90.98) - (339.39) 5,788.69 (19.48)	
Net cash flow from investing activities		2,907.36		4,511.95
C. Cash flow from financing activities Proceeds from bank borrowings/others Share application money Interest Paid Dividend (inclusive of tax) paid	9,865.42 - (3,783.42) (524.74)		9,132.53 (12.30) (4,146.66) (233.99)	
Net cash flow from Financing Activities		5,557.26		4,739.58
Net increase/(decrease) in Cash & Cash Equi	A STATE OF THE PARTY OF THE PAR	6,687.28		2,132.37
Opening Balance of Cash & Cash Equivalent	61,779.48		59,647.11	
Closing Balance of Cash & Cash Equivalent	68,466.76		61,779.48	

#### Note:

- 1. Adjustments for certain accruals / deferrals made at Corporate Office on the basis of information received from branch offices.
- 2. Figures for the previous year have been regrouped wherever considered necessary.
- 3. Cash and Cash equivalents includes all term deposits with bank
- 4. Cash and Cash equivalents represent:-

(₹ in Million)

		2010-11	2009-10
a)	Cash, Stamps & Cheques in Hand	3.29	551.36
b)	Bank Balances in India		
	in Current Account	3017.12	2372.01
	in Cash Credit Account (Debit Balance)	12.43	442.34
	in Current Account in Foreign Currency	0.27	0.27
	in Term Deposits ( including under lien/	64448.90	57441.72
	lodged as security)		
c)	Bank Balances outside India		
	in Current Account	37.22	44.87
	in Term Deposits	766.63	803.55
		68285.86	61656.12
d)	Share of interest in Joint Ventures	180.90	123.36
To	tal	68466.76	61779.48

For N K BHARGAVA & Co. Chartered Accountants

F.R. No.: 000429N

(Manohar Balwani)

G.M. & Company Secretary

(M G Gupta) Chief General Manager (F&A)-Incharge

(NKBHARGAVA) Partner M.No. 080624

(Sunir Khurana) Director

(Vijaylaxmi Joshi) Chairman cum Managing Director

Date: 18th August, 2011 Place: New Delhi



### **AUDITORS**

Office of the Comptroller & Auditor General of India vide their letter No. CA. V/COY/CENTRAL GOVERNMENT, MMTC (13) / 44 dated 12th July, 2010 have communicated the appointment of Auditors of the company under section 619(2) of the Companies Act, 1956 for the financial year 2010-11. The details are given below:-

Statutory Auditors	Region
N K Bhargava & Co. New Delhi	<ul> <li>RO Jhandewalan including SROs</li> <li>CO, New Delhi (Including foreign offices)</li> <li>Office of Mica Division Consolidation and merger of all branches</li> </ul>
Branch Auditors	
Bagrecha & Singhvi	<ul> <li>Bellary Regional Office including Sub-Offices/</li></ul>
Bellary	distribution centers
Das Mohanty & Associates	- Bhubneshwar Regional Office including Sub-Offices/
Cuttack	distribution centers
Suketu Trivedi & Co.	<ul> <li>Ahmedabad Regional Office including Sub-Offices/</li></ul>
Ahmedabad	distribution centers
Jayaprabhu & Co	- Bangalore Regional Office including Sub-Offices/
Bangalore	distribution centers
U G Devi & Co.	<ul> <li>Mumbai Regional Office including Sub-Offices/</li></ul>
Mumbai	distribution centers
Kulkarni & Bhat	<ul> <li>Goa Regional Office including Sub-Offices/</li></ul>
Goa	distribution centers
Mitra Kundu & Basu	<ul> <li>Kolkata Regional Office including Sub-Offices/</li></ul>
Kolkata	distribution centers
	- Mica Division at Kolkata, Abhraknagar, Jhumritalaya & Giridih
Satyanarayana & Co.	<ul> <li>Hyderabad Regional Office including Sub-Offices/</li></ul>
Hyderabad	distribution centers
Amit Goyal & Co. Jaipur	- Jaipur Regional Office
B Purushottam & Co.	- Chennai Regional Office including Sub-Offices/
Chennai	distribution centers
	- MICA Division at Gudur
Hari & Associates Ghaziabad	- Delhi Regional Office (Including SROs)
Ambika & Isha Visakhapatnam	-Visakhapatnam Regional Office including Sub-Offices distribution centers

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#### **MMTC Bankers**

- 1. State Bank of India
- 2. Canara Bank
- 3. HDFC Bank
- 4. Bank of India
- 5. Indian Bank
- 6. Bank of Baroda
- 7. Bank of Maharashtra
- 8. Union Bank of India
- 9. Standard Chartered Bank
- 10. Central Bank of India
- 11. Punjab National Bank
- 12. State Bank of Bikaner and Jaipur
- 13. Indian Overseas Bank
- 14. Vijaya Bank
- 15. IDBI Bank
- 16. State Bank of Hyderabad
- 17. Dena Bank
- 18. Deutsche Bank
- 19. Indusind Bank
- 20. Oriental Bank of Commerce
- 21. State Bank of Patiala
- 22. AXIS Bank
- 23. ICICI Bank
- 24. ING Vysya Bank
- 25. State Bank of Travancore
- 26. Allahabad Bank
- 27. UCO Bank
- 28. Development Credit Bank
- 29. Karur Vysya Bank
- 30. BNP Paribas
- 31. YES Bank
- 32. Bank of Tokyo
- 33. DBS



#### **MMTC OFFICES**

#### **CORPORATE OFFICE**

Corp Off.: MMTC Limited, Core 1 SCOPE Complex 7, Institutional Area, Lodi Road, New Delhi-110003

Tel: 91-11-24662200, Email: mmtc@mmtclimited.com

**Website**: www.mmtclimited.com Regional Offices

**NORTH ZONE** 

Delhi-110003.

**DELHI** 

VIZAG

MMTC Bhawan, Port Area, Vishakhapatnam-530035 (Andhra Pradesh)

Tel : (PBX : 0891-2562356-2562359 Fax: 089-2561761, 2731865

Email: head\_ visag@mmtclimited.com SROsFOs: Kakinada, Vijayawada

Tel: 011-24365717 PBX: 011-24362200 Fax: 011-24366724 Email: head dro@mmtclimited.com

SRO/FOs: Ludhiana, faridabad, Dehradun,

Scope Complex, Core 1, 7th Floor,

Institutional Area, Lodi Road, New

Dehradun, Moradabad

**HYDERABAD** 

BELLARY

10-2-1, 1 floor, F.D.C Complex , A.C. Guards Hyderabad-28

Tel: 040-28394924,2339419,23394955

Fax: 040-23394923

Email:head\_hyderabad@mmtclimited.co

Main Road ,S.N Pet Bellary - 583103

Email: head\_bellary@mmtclimited.com

SROs/FOs: Tornagallu, Banihatti,

Hospet

Tel: 0839-2272433,2274277

PBX: 2276567,2276517

Fax: 0839-2274278

**JHANDEWALAN** 

Jhandewalan Jewellery Complex, F 8-11, Jhandewalan Flatted Factory Complex, Rani Jhansi Road, New Delhi-110055

Tel: 011-23623950,23623952, 23670408 Fax: 011-23633175,

2371369

Email: head\_jjc@mmtclimited.com
SROs/FOs: Noida, Agra,

Ambala, Kanpur

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